PARIS, MONDAY, SEPTEMBER 12, 1983

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WEATHER DATA APPEAR ON PAGE 22

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By Bernard Gwertzman New York Times Service

WASHINGTON — The United States and the other Western naturned down a Lebanese govern-ment request that they enter the Chuf area around Beirut and try to halt the civil strife there, according to Secretary of State George P. Shultz and other administration ofpublished at a set many

ficials.

Speaking Friday to reporters aboard his air force plane as he because of a company mane han by a "make han by a "make han by a "make han be a make h remmed to Washington from Madrid, Mr. Shultz said President Amin Gemayel of Lebanon asked where fees are up to (Se. 700) a year has been a 1925 on morthologie. the United States, Britam, France and Italy last week to broaden the scope of the peacekeeping force and move into the area recently

them on our wall in the Beirut's Army Is Said to Face Several Forces With his parent lab

Compiled by Our Staff From Dispatches BEIRUT - Battles in the mountains near Beirut intensified Sunday night amid allegations that Syrians, Palestinians and Iranians were lighting the Lebanese Army alongside anti-government Druze and leftist militias.

U.S. Marine peacekeeping troops, meanwhile, came under bombardment for the first time in

three days Sunday.

Rockets and possibly artillery shells slammed within and just outside the marine perimeter at Beirnt airport, forcing the multinational unit into full alert at 9:30 P.M. Warrant Officer Charles Rowe

He said the marines returned some light arms fire with automatic rifles and that the bombardment was launched from Druze strongholds in the Chuf mountains.

A Lebanese government spokes-Druze militia offensive that included shelling of army positions. The main area of fighting ap-

peared to be around Souq el Gharb, about 9 miles (15 kilometers) from the center of the city, where anti-government forces have repeatedly attacked Lebanese Army positions in recent days. Lebanese officers and Western

military officials separately alleged that foreign soldiers were involved in three assaults Saturday night on

Song el Gharb.
The Western officials said a force of 2,000 men, including Syriand wounded 28 in one attack.

Palestinian guerrillas. An army spokesman produced identity documents he said belonged to the Syrian and one Palestinian. No documents were found on the third

body.

The Western officials, quoting Lebanese officers, said some of the attackers spoke with Syrian accents and some Palestinian. Others spoke i foreign tongue and were apparently from Iran, they said. The raiders crept up on army soldiers and set upon them, dismembering a

company commander with a hatch-et, the officials said. The Iranians were thought to be Revolutionary Guards based in Syrian-held areas of Lebanon's Be-

raa valley, they added. In Jerusalem, a senior Israeli of-

anti-guerrilla patrols north of its Awali river line in southern Lebanon, and senior officials warned that Israel would not tolerate Palestinian guerrilla operations against

Defense Minister Moshe Arens said at a cabinet meeting Sunday that Israel might strike at Palestin-(Continued on Page 2, Col. 7)

INSIDE

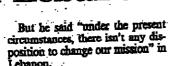
III Protests continue in Chile despite mobilizing of Pinochet Page 3. supporters.

John Vorster, a symbol of apartheid, is dead at 67. Page 5. SPORTS Martina Navratilova defeated

Chris Evert Lloyd to win her first United States Open singles Page 23. BUSINESS/FINANCE

The Fed may not move as quickly to ease monetary policy as some expect. Page 19.

■ The United States slams the door on some steel imports un-Page 19. til mid-October.



President Ronald Reagan also tions with forces in Lebanon have indicated Friday that he contemplated no change in the mission of the U.S. forces.

"We are not planning on ex-anding the forces that are there," he said during a telephone ques-tion-and-answer session with the Republican Western Regional Conference in Scottsdale, Arizona. He described the fighting for the first time as "a civil war" that he had not anticipated when he authorized the disptach of U.S. marines

nearly a year ago.
"I don't think we were prepared for, or believed there would be an outright civil war as there seems to be going on right now," he said.

The disclosure in Washington

came as efforts to arrange a ceasefire in Lebanon faltered and Druze militiamen laid siege to Christian clayes in the Chut mountains. As defined again Saturday by a senior State Department official, the principal mission of the anproximately 5,400-member force, of which 1,200 are U.S. marines, is to demonstrate political support and to add to the stability of the

ences among the Lebanese fac-Mr. Shultz said: "It's fundamentally up to the government of Lebanon to come to grips with their own

He said the United States was working hard, primarily through its special envoy, Robert C. McFar-lane, to achieve a cease-fire and political settlement among the Leb-

Because of the intensified fighting, Mr. Reagan approved the moving of an additional 1,900 marines to positions off the coast of Lebanon, and he told the marine commander in Lebanon that he should call upon whatever forces were needed to protect his soldiers. But Mr. Shultz said that there were no plans to have the additional marines land in Lebanon.

The other unions involved in the international force do not intend to build up their forces either, Mr. said. He conferred with the foreign ministers of the other three ed from Tokyo.] participating nations in Madrid on the Lebanese situation on Thurs-

out by all four countries.



Policemen carrying a coffin containing the body of a woman that washed up on the Japanese coast. The woman is believed to have been aboard the downed Korean jetliner.

Lebanese government. But it is not U.S. Says Russians Shot he said, to use force to settle differ-Cannon Fire' at 747

By Michael Getler Washington Post Service

WASHINGTON - A revised transcript of radio transmissions by a Soviet fighter pilot issued Sunday by the State Department shows that the pilot did fire bursts of "cannon fire" in the direction of a South Korean airliner six minutes before he fired two heat-seeking missiles that downed the 747 jum-

[In another development Sunday, Japanese searchers found the waterproof identification card of a Canadian woman on the Korean plane, "the first definite" evidence from any of the flight's passengers, United Press International report-The revised transcript raises new

questions about whether the Soviet Union did, as it has repeatedly Mr. Gemayel had asked the claimed, try to warn the Korean Americans, British. French and pilot that he had strayed far into Italians to increase the size of the Soviet airspace, whether the shots force to about 12,000, an official were aimed at the plane in an initial said Saturday, but this was ruled effort to shoot it or force it down, or whether the shots were an inef-

fective means of getting the airline pilot's attention.

In releasing the transcript, however, the State Department maintained that this additional analysis of the tapes "reinforces our belief that the totality of the events remains exactly as stated by the U.S.

"The Korean airliner was not aware of the Soviet fighters, nor was it aware that any warning was given. The Soviets consciously made the decision to shoot down the aircraft . . . an unarmed civilian airliner, and it cost the lives of 269 innocent people." A key question is whether the

bursts of machine gun, or cannon, fire were with regular bullets, which the airliner pilot is not likely to have seen at night, or were highly illuminated tracer bullets that normally would have been visible. "If they were all tracers, it's in-

conceivable that he [the Korean pilot] would have missed all those tracers going by. But if they were shots that are just regular, normal

(Continued on Page 2, Col. 1)



Korean airliner appeared in a Soviet television interview.

Soviet Fighter Pilot Tells His Side in TV Interview

By Serge Schmemann

New York Times Service MOSCOW - Soviet television proadcast an interview Saturday night with a Soviet fighter pilot who was identified as having shot down the Korean Air Lines 747

plane on Sept. 1. The pilot, who appeared to be about 45 with graying, tousled hair, a rugged face and a raspy voice, was not named or identified by

"I had a specific task assigned me," he said, "and I tried to accom-plish it as well as possible — a military task, which is the meaning of my entire life."

He sat slouched in an easy chair, dressed in a brown leather jacket, blue cotton pants and blue shirt as he spoke to the interviewer, Alexander Tikhomirov of Soviet state television, on a base on Sakhalin The pilot described his certainty

that he was dealing with an "enemy aircraft," and told how he had wagged his plane's wings and fired four bursts of tracer shells along the jetliner's route. This, in international code, sig-

nifies that 'you're an intruder.' said. "He had to answer somehow that 'yes I'm an intruding aircraft and in trouble,' and I would've helped him if he was in trouble, and if he was an intruder he could have landed on our airfield and we would have sorted it out."

"But he kept flying on the same course and at the same altitude," the pilot said, "and I received a command, a precise and definite command."

The interviewer asked whether he was certain the intruder had been an enemy plane. "Yes, this is

what I thought," the pilot replied. "And after it crossed our border it only made me more certain, that this enemy sircraft which had broken into our territory was flying over my home."

Mr. Tikhomirov also spoke to a pilot who was said to have followed the first on his mission, and to a third pilot who had scrambled over the Kamchatka peninsula on the night the Korean Air Lines jet with 269 people aboard strayed over So-

No date was given for the inter-

The pilot insisted he had seen no lights whatever on the intruding aircraft. The second Sakhalin pilot, who said he had been flying about 7.5 miles (about 12 kilometers) behind the first, asserted that he had concluded from the behavior of the plane "that this is either a spy plane or an aircraft of another type, even

Only one of the dispatches by Tass, the Soviet press agency, has up to now suggested that Air Defense Forces might have taken the Boeing 747 for a bomber, and the authoritative government state-ments have maintained that regional officers were convinced the plane was on a spying mission.

Allhough the interviews generally followed the official versions of the incident, they included several curious assertions.

downed the airliner, for example,

chief of the Soviet General Staff, threat to our Asian allies." (Continued on Page 2, Col. 4)

Greater Leeway In Missile Talks

By Leslie H. Gelb

WASHINGTON - U.S. negotiators at the Geneva talks on medium-range nuclear missiles have been empowered to make new concessions, according to Reagan ad-

The officials said President Ronaid Reagan gave his approval to seek movement on several issues to Paul H. Nitze, the chief U.S. negotiator, over the Labor Day week-

The view of those interviewed was that the new U.S. moves would lead to progress on some issues but not to a major breakthrough in the alks, which have been going on for

about 18 months. Mr. Reagan's approval came af-ter the Soviet Union shot down a

South Korean airliner, killing 269 people. Remarking on the timing. one key official said: The president has not taken away Nitze's authority to act, but

the timing of any new moves on our part has obviously been affected and the whole atmosphere for the talks has been poisoned by what the Soviets did. Opinion is divided in the administration over how the shooting

down of the airliner will affect European receptiveness to the deployment of new U.S. missiles this year. White House and Pentagon officials are said to believe that the U.S. position has been greatly strengthened, while many State Department officials are said to think Europeans remain nervous.

The officials were guarded in what they said about the new U.S. position, but they indicated that Mr. Nitze's room for maneuver might extend to dropping the demand for overall "global equality" in deployed medium-range missiles. Instead, Washington would a level of about 300 missile warheads on each side.

In turn, the Soviet Union would have to agree to freeze its forces aimed at Asia at their present level of 324 warheads on 108 SS-20 missiles of make only modest reductions. The United States would have "equal rights" to match this force, but would state that it had

reported that the 747 had main-tained "the same course and the East, but freeze it," said the key Some interes same altitude" after he fired warn- official. "Since we have never had Mr. Genscher's statement that Mr. plans to offset this anyway, it Gromyko told him last week that Marshal Nikolai V. Ogarkov, the doesn't hurt us and it still limits the British and French systems had

The officials said Mr. Nitze had range.

also been given some leeway on medium-range aircraft capable of carrying nuclear weapons. The idea here seems to be to lower the number of Soviet aircraft to be counted, and then freeze the agreed totals on

The two sides are far apart on which aircraft to include. Moscow asserts the United States has an advantage of about 550 to 460, and Washington says the Soviet Union

Despite their public optimism, West German leaders see little hope of an arms accord. Page 3.

has about 2,400, an almost five-toone superiority. The main difference is that Washington counts SU-17s, SU-24s, and MiG-27s, and Moscow does not

Administration officials believe Moscow has conceded the U.S. point that there be separate ceilings or missiles and aircraft.

But officials noted that neither move — the Europe-only ceiling and the adjustment of numbers and freezing of aircraft - goes to the two key issues of the negotiations. Washington insists on equality of missiles in Europe, which would

mean that the Russians would have

to cut their present force of about 450 missiles facing Europe and agree to new U.S. deployments. Moscow refuses to agree to any new U.S. deployments but is willing to accept equality in missiles and warheads with French and British forces. Washington rejects any inclusion of the 162 French

and British missiles. U.S. officials said there is no prospect of movement on the key issue of verifying any accord on medium-range forces. U.S. negotiators had promised their Soviet counterparts a detailed verification insist on equality only in Europe at plan, but studies on this question are still mired in the bureaucracy.

officials say. Administration experts reacted with some skepticism to reports, based on a conversation between the West German foreign minister, Hans-Dietech Genscher, and the Soviet foreign minister, Andrei A. Gromyko, that hinted that Moscow might be willing to consider drop-ping its demand to include French This would allow the Soviets to and British missiles in the med

"two faces," strategic and medium-

ans, Palestinians and Iranians, killed 14 Lebanese Army troops and wounded 28 in one attack. Police in Rio Confront Food Rioters and wounded 28 in one attack.

showed reporters three bodies from the night's fighting, saying one of the night's fighting, saying one of them was Syrian and the others By Warm How to smaller outlets Friday to zation to be purely spontaneous

By Warren Hoge

New York Times Service RIO DE JANEIRO - Rio de Janeiro's entire police force has been put in the streets to try to halt invasions of food stores by residents of the city's poor neighborhoods, officials say.

The attacks on supermarkets,

butcher shops and grocery stores, until recently a phenomenon only of northeast Brazil, which is suffering from drought, began here eight

have attacked more than 50 shops and confronted police officers with The looters turned their atten-

tion to smaller outlets Friday to zation to be purely spontaneous. elude the platoons of troops posted had reportedly been attacked. Police officers were able to turn state of Rio de Janeiro, Leonel Bri-

back the looters at one supermar-zola, said in a broadcast Friday ket, but Friday night they stepped that the lootings were being orgaup their vigilance because of reports from informants that more assaults were planned.

Mobs chanting. "We are knowledged that Brazil's economic crisis, which has produced in-

creases in unemployment and in the cost of living, is fueling the outbreaks. But they also said the locations of the cost of the locations of lootings showed too much organi-

Druze and leftist forces battling the Lebanese Army and rightist Christian matter. Brazil to Ask Creditors The Israeli military command For \$8.5 Billion More

By Juan de Onis

BRASILIA - Brazil will ask its creditors for new loans totaling \$8.5 billion as soon as the International Monetary Fund approves a new two-year program designed to increase exports and reduce inflation, Finance Minister Ernane Gal-

veas said Sunday. Mr. Galveas made the statement in an interview before leaving for access to credits from the private Washington and New York to meet banks that hold most of the counwith officials and representatives of creditor banks.

He said that Brazilian officials were confident that Jacques de Larosière, the IMF's managing director, would inform the banks of his approval of the Brazilian plan bebegin an annual meeting later this lion owed to the Bank of Internamonth in Washington.

"We have full agreement at the technical level and also higher," Mr. Galveas said.

The \$8.5 billion in loans, Mr. Galveas said, would come in addibeing withheld because of Brazil's of credit, including \$4.4 billion in staples of the Brazilian diet. A called for in previous agreements with the IMF and creditor banks.

The new loans would be broken down into \$4 billion this year and \$4.5 billion next year, to allow the country to balance its foreign payments account.

pended disbursements from a \$5.4billion "extended facility" loan to In turn, the suspension has prevented Brazil from gaining further try's \$90-billion foreign debt, the

largest in the developing world. Brazil stopped making payments last month both on the principal of its debt and on an estimated \$2 billion in interest payments that have come due since May. Among fore the IMF and the World Bank the delayed payments is \$400 miltional Settlements.

Mr. Galveas said that interest payments, including arrears, would be resumed as soon as the IMF approves the new economic plan and the private banks lift their re-(Continued on Page 2, Col. 4)

Government workers have been around supermarkets. By evening affixing stickers, saying: "Beware three bakeries, three grocery stores of provocateurs in the area. Don't and a butcher shop, all in poorer pillage. The government is with communities on the city's outskirts, you." The socialist governor of the

> nized in nighttime meetings and that one of the tactics was to put women and children in the front ranks to confound police efforts. The 34,000 civil and military police officers being mobilized had

in the hand. Police officials said they could not identify the inciters, but Governor Brizola said in a radio address that they were from "the extreme right." He said they were interested in destabilizing his six-month-old

state government and provoking federal intervention. "I know the left from long experience, and they don't operate this way," he said. "In Argentina it was the same thing. When they wanted to re-establish the dictatorship, this Since June, the IMF has sus-

is exactly what happened." In Brasilia, Brigadier General Waldir de Vasconcelos, head of the Brazil because of its failure to meet Joint Chiefs of Staff, said that the targets for reducing public deficits. riots were not "ideological" and that the federal government did not

The squeeze on the population is

being tightened by economic measures to curb foreign indebtedness. The principal element in the con-

strictions on access to several lines items were coffee, beans and rice, oring withness occases of brazil's loans that were signed in February. fourth, macaroni, stemmed from failure to meet austerity targets called for in previous agreements

The calculations that Brazil will the withdrawal of government sub-



More than 250,000 people attended a Mass celebrated by Pope John Paul II in Donaupark, Vienna, on Sunday.

Pope Calls for Superpower Talks 'in Good Faith'

centuries, issued Sunday a strong in many parts of the world, seems ate." appeal to the superpowers to negotiate for peace in good faith, de-

second day of his Austrian visit. It courageous and steadfast efforts of At an earlier reception given by was delivered at a time when the a skilled diplomacy that attempts President Rudolf Kirchschläger, is the largest in the developing international atmosphere is tense with patience and perseverance to the pope stressed that the church world, and financial officials are because of bitter exchanges be confront the voice of violence with was not a political institution. tween the United States and the the voice of reason, to alleviate exnegotiating a standby loan agreement with the International Monement with the International MoneSoviet Union over the downing of a
ment with the International Monesoviet Union over the downing of a
the door open for dialogue, so that tary Fund and a rescue package
South Korean jetliner with the loss of 269 lives. While the superpowers
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of 269 lives. While the superpowers have resumed talks in Geneva on day be suddenly smothered in the ful shivering through a rainy Mass tion for their religious beliefs. sumer price increase of 9.5 percent reduction of nuclear arms in Eu-noise of weapons. for August was food. Three of the rope, many officials in Western En-

Union, he said:

about the chances for success.

Although the pope did not refer falsebood and intrigue, which reto the United States or Soviet spects the legitimate claims and deto the United States or Soviet spects the legitimate claims and deto the United States or Soviet spects the legitimate claims and deto the United States or Soviet spects the legitimate claims and deto the United States or Soviet spects the legitimate claims and deto the United States or Soviet spects the legitimate claims and deto the United States or Soviet specific to the United States mands of the partners and paves understand.

"The clamor for peace, which is the way for a peaceful solution to

a series of uprisings in response to the recession, which is in its fourth year.

The completes were the mater to peace in good faith, denouncing "deceitful cunning false hood and intrigue" in international affairs.

The completes were the mater to me present situation in the made in the field of politics," he world as a transition from the mode in the field of politics," he world as a transition from the mode in the field of politics," he world as a transition from the mode in the field of politics, he world as a transition from the mode in the field of politics, he world as a transition from the mode in the field of politics, he world as a transition from the mode in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the mode in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics, he world as a transition from the made in the field of politics. The pope's remarks to the Vien
"Thus today, perhaps more urto influence the decisions of their na diplomatic corps came on the gently than in the past, we need the governments in a positive way.

VIENNA — John Paul II, in the growing ever louder in the hearts of bilateral and international conflicts longer respected, marriages and first papel visit to Austria in two men and in the streets and squares by means of a willingness to negotification will break up and there will be street and squares by means of a willingness to negotification. especially of the unborn, the old and the sick," he said.

Church sources said that the pope's exceptionally strong language stemmed from the fact that Austria, despite its 88-percent Catholic population, has for several years allowed abortion on demand during the first three months of pregnancy. On Saturday, John Paul, clearly

addressing problems in Austria's Communist-ruled neighbors, appealed to Christians to intervene on behalf of those who suffer persecu-He noted, in a clear reference to

rope, many ounceas in western and sincere diplomacy abortion as "an evil that we have all of Europe is free from foreign tic about the chances for success. that renounces deceitful cunning, not yet found the right way to curb, domination and violence of war.

Trafficking in Counterfeit Papers for Illegal Aliens Is So Vast That Proposed Legislation May Be Unworkable

By Wayne King New York Times Service

HOUSTON - An enormous traffic in fraudulent documents among illegal aliens in the United States threatens to defeat the intention of major legislation now pending in Congress to change the immigration system, according to officials in the border state of Texas and in Washington, D.C..

According to testimony before a Senate hearing by a convicted counterfeiter of such documents, as many as five million bosus credentials allowing illegal immigrants to get work, attend school and receive various benefits may be in circulation. These include fraudulent Social Security cards, birth certificates, driver's licenses and passports.

In a report issued in May, the Senate permanent subcommittee on investigations estimated that "the economic impact of false identification fraud on government and commerce" may exceed \$24 billion

In Texas, which shares 1,250 of the 1,952 miles of border (2,000 of 3,123 kilometers) between the United States and Mexico, a study commission concluded in an interim report on immigration policy in June that the pending Immigration Reform and Control Act of 1983 cannot work as long as document abuse is so neither of the two key provisions will work in the

By Drew Middleton

New York Times Service NEW YORK - Soviet conten-

tions that the Boeing 747 shot down by a Soviet fighter Sept. 1

was an espionage plane are scoffed at by U.S. and NATO specialists

and others who know the capacity

and uses of U.S. reconnaissance

Specialists Cite Satellite Capabilities,

Scoff at Contention 747 Was Spying

long-range reconnaissance plane had been found on the route of the

The U.S. and North Atlantic

NEWS ANALYSIS

Treaty Organization specialists

Korean Air Lines 747.

Marshal Nikolai V. Ogarkov, mainstay of visual intelligence. Pic-chief of the Soviet General Staff, at tures taken from satellites flying at

a news conference Friday in Mos- an altitude of 100 miles (162 kilo-

cow, accepted the "spy plane" con- meters) or more have, in one in-

"secure verification system" if present methods prove inadequate after three years.

But such a prospect, which could include the reissuing of all Social Security cards or the mandatory use of worker verification card" for job-seekers has caused concern among civil liberties groups.

The legislation, known as the Simpson-Mazzoli bill. after its authors, Senator Alan K. Simpson, a Republican of Wyoming, and Representative Romano L. Mazzoli, a Democrat of Kentucky, has been hailed as a means of halting the flow of millions of undocumented workers pouring into the United States and as a solution to the problem of what to do with the millions of others already there.

The two key provisions of the bill would institute sanctions against employers who hire undocumented workers and would grant legal resident status, either temporary or permanent, to illegal aliens who have been in the United States for a certain period of time. This amnesty would apply to those who have lived. in the United States for either one or two years.

depending on the version of the bill, and who have thus presumably established family, community and

midst of wholesale document fraud. Supporters of the legislation have expressed concern about potential enforcement problems as well, so the Senate-approved version of the bill calls for a the national and state level "established the fact that a citizen."

the bolts on the deck of a Soviet

In another picture, a man was

seen perusing Pravda, the Communist Party newspaper, on the street of a north Russian town. The news-

paper's nameplate, the specialists

Why, specialists ask, go to the

trouble of rigging a 747 with cameras when the satellites tell it all? In

any event, they said, the United

States has other aerial means, such as the SR-71 Blackbird, for strate-

Marshal Ogarkov's allusions to

the 747 as a spy plane caused spec-ulation among intelligence sources

about how much the Soviet Air

Force knows about the capacity of

The United States has refused to

allow publication of satellite pic-tures because U.S. technology in

this field is believed to be far ahead

of that of the Russians. In the inter-

tographed by the satellites.

say, was clearly visible.

cept and also said a U.S. RC-135 stance after magnification. shown

order to secure employment and to receive certain public services."

The report warns that such widespread abuse raises serious questions as to the effectiveness of any employment sanctions that rely upon the presentation of such documents to prove eligibility for

The same is true of amnesty provisions in the Simpson-Mazzoli bill, in the view of the chairman of the Governor's Task Force on Immigration, Charles

The immigration people told me in a briefing," Mr. Foster said, "that there are six million people out there who could apply for legal status. They think that of the six million potential, only 2.5 million will take advan-I say if there are six million who could and should

apply, then 7.5 million will actually apply, because for every one who can apply legally, there are others who will illegally. They are going to come out of the

He conceded that the bill would have some effect, but added: "Anyone who wants to violate that law, there is a wide open loophole, because you can go out and get United States birth certificates, and the irony of that is that the birth certificate is the key to the whole thing. With that you can walk in and get a passport, a Social Security card, and you're as good as

there is extensive counterfeiting trafficking and unauthorized use of personal identification documents in certificate fraud the fact that the state of Texas had recorded 105 instances of more than five requests for the same birth certificates.

From 1970 through 1977, Immigration and Naturalization Service officials arrested 29 persons in four states, all holding copies of the same valid birth certificate identifying all 29 as the same U.S. citizen,

The Social Security card also is easily forged or Already, the Social Security Administration is plan-

ning to replace its card with what it describes as a nper resistant" card.

ployer to establish that the prospective employee is in this country legally and entitled to work. This prospect has caused particular concern to civil liberties groups, including the American Civil Liber-

ties Union. According to an ACLU newsletter, the bill could lead to development of a data bank or national system of identification cards within three years of passage.

The newsletter also asserted that the requireme could lead to discrimination against Hispanic people who are in the United States legally by encourage employers to "play it safe by hiring only those who are obviously citizens" and avoiding those who are "for-

WORLD BRIEFS

Hernu Says Fighting Is Over in Chad PARIS (Renters) - Defense Minister Charles Hernu, saying that hostilities have ceased in Chad, has stressed that priority be given to

Fighting has stopped in Chad since the French contingent arrived. A peaceful situation is prevailing. Diplomacy must have the edge now," Mr. negotiations.

Hernu said in a television interview Saturday. France has sent 2,500 troops and combat aircraft to Chad and has set up a defensive line, but Chad wants the French troops to join an offensive to recapture the north. The government of President Hissène Habré has criticized French troops for avoiding clashes with Libyan forces support-

ing rebels, led by former President Goukouni Oueddei. Chad's information minister, Mahamat Soumaila, warned last week of an imminent attack by rebels and Libyan forces, but he conceded Saturday that no assault had taken place. Mr. Soumaila has said that the issuance of an entirely new document, a "worker rebels were under orders to attack a government outpost about 375 miles verification card," that could be presented to an em-

Argentina Lifts Ban on Isabel Peron

BUENOS AIRES (Reuters) — Argentina's military government has lifted a ban that prohibited former President Isabel Peron from holding public office, but Peronist leaders said the move had come too late. The ban was automatically imposed in 1981 when a court sentenced Mrs. Peron to eight years in prison for embezzing public funds during her time as president between 1974 and 1976. Peronist leaders have always said that she was innocent, claiming she was imprisoned for

political reasons after she was deposed in a military coup.

The former president had been expected to return from exile in Spain for the Peronist national congress last week, and party leaders accused the government of waiting until Friday night, after the congress ended, to

Riot Police, Socialists Clash in France

DREUX, France (UPI) - Riot police clashed with thousands of Socialist demonstrators Sunday when an opposition alliance won city hall elections considered a test for France's Socialist-led government and its immigration policies.

Two policemen and four demonstrators were hospitalized when more than 3,000 voters hurled stones at election postings that showed a victory for a conservative candidate allied with an extreme rightist party cam-

The conservative alliance was elected to head the industrial town 50 miles (80 kilometers) southwest of Paris with 55.44 percent of the vote, compared with 44.56 for the Socialists.

Power System on Satellite Repaired DEARBORN, Michigan (AP) — The solar power gear of India's new weather and communications satellite, jammed for nearly a week, opened

up Saturday after frozen hinges were warmed by the sun.

The solar array was fully deployed after controllers turned Insat-IB so the hinges faced the sun, said William Sheehan, spokesman for the Ford Motor Co. The company's subsidiary, Ford Aerospace & Comm tions Corp., built the satellite, which was launched into space by the U.S. space shuttle Challenger.

Insat 1-B ran into trouble last Sunday when its solar array, five panels of light-absorbing cells designed to power the unmanned craft during its en-year lifespan, failed to open fully, said the mission director, J.P. Singh of the Indian Space Research Organization in Bangalore, India.

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Guatemalan Leader's Sister Seized

GUATEMALA CITY (UPI) - Four men abducted the sister of the Guatemalan chief of state, General Oscar Mejia Victores, in the second kidnapping of a sister of the head of government in three months, the army said Sunday.

Celeste Aida Mejia de Velasco, 54, was seized Saturday when she left the hospital where she works as a volunteer. No group immediately claimed responsibility for the kidnapping. The army said that General Mejia Victores would not negotiate for her release.

The general took power in an Ang. 8 military coup that deposed President Efrain Rios Montt. General Rios Montt's sister, Marta Elena Rios Montt de Rivas, 37, was kidnapped on June 29 by the Rebel Armed Forces, or FAR, a leftist guerrilla group that has demanded that a political manifesto be published in Central American and Guatemalan papers before she is released. The manifesto has not been published, and there has been no word of Mrs. Rivas.

3 Kussians Are Expelled by Ireland

DUBLIN (Reuters) - The Irish government has expelled two Soviet diplomats and the wife of one of them, saying they were guilty of

for spying.

Irish officials said the move was in no way related to the destruction.

Series since the Rut the Soviet. Sept. 1 of a South Korean airliner by Soviet aircraft. But the Soviet Union's charge d'affaires here, Mikhail Sobolev, said Sunday that the expulsions were linked to the airliner incident, in which 269 people died. I believe what has happened is connected with the hullabaloo over the Korean jet, if not directly connected," he said. Mr. Sobolev also said he regarded press reports suggesting the three were part of a spy ring as

Closing of U.S. Greek Bases Pledged

SALONICA, Greece (AP) -- Prime Minister Andreas Panandreon said Sunday that U.S. military installations in Greece will definitely be closed after an agreement signed last week expires in 1988. He also accused the conservative opposition of "serving American interests and undermining our nation" by asserting that it was an agreement for an indefinite period.

The accord, which covers the continued operation of four bases, will go into effect by December 31, 1983, and will expire by December 31, 1988. Speaking to journalists in this northern Greek city after the opening of an International Trade Fair, Mr. Papandreou said "The political will exists to terminate the presence of the bases in Greece after five years."

His Socialist government's term in office runs out in 1985, three years before the agreement is due to expire. The agreement says that "it is terminable after five years upon written notice by either party to be given five months in advance."

Iranians, Palestinians, Syria Said to Fight Lebanese Army

(Continued from Page 1)

three days earlier without foreign support, chiefly from Syria. The state-run Beirut Radio re-

ported continued fighting in many other areas as well as Sonq el Gharb. It said Lebanese Army po-sitions had come under heavy artilkery and small arms fire at Khalde, on the coast road south of the capi-

peared that the Druze and their allies, after several successes over their Christian rivals, were trying to break through army lines to reach the sea and cut off Beirut from the

The Progressive Socialist Party said Druze fighters would allow a Red Cross convoy into a besieged Christian mountain village to aid

25,000 refugees seeking shelter there from the fighting. The party's leader, Walid Jumblatt, in self-imposed exile in Da-mascus, ordered the convoy,

blocked for three days, to be allowed into Deir el Qamer, an offi-

The Phalangist radio said 30 Christians had been murdered by

socialists" in the mountain village least 70 Christians being massacred in the village of al-Birch

Mr. Jumbiatt on Sunday called for the withdrawal of U.S. marines from Lebanon and spelled out his

tiamen have slanghtered hundreds

conditions for a settlement, The Associated Press reported from Washington.

"There must be a new govern-ment," he said, specifying "a new president and a new prime minis-

Abdullah Bouhabib, Lebanon's ambassador to the United States, interviewed separately on the same show, said Syria and the PLO were in effect occupying Lebanon be-cause the Gemayel government had already asked both sides to with-draw from Lebanon but neither

had complied.
Mr. Jumblatt, asked why his militiamen opened fire on the marines and whether they would fight the U.S. peacekeeping troops if it came to that, said that when his forces are attacked there is no way of knowing "whether it is the Lebanese Army doing it or someone

He added: "I have to defend my-

"Let the U.S. marines go back to the U.S. fleet," he said. "The Lebaof Ras et Metn. This followed re-nese Army and the marines are not ports in the official media of at helping my people in Lebanon." least 70 Christians being massacred Mr. Jumblatt also categorically denied allegations that there were

The Progressive Socialist Party PLO units fighting alongside his denies that its men have carried out militiamen against the Christian massacres but says Christian militiamen against the Christian



President Ferdinand E. Marcos signed orders Saturday releasing 37 political prisoners.

Reagan's Trip to Philippines Is Called Very Dangerous' by Aquino's Brother

national intelligence business it is taken for granted that there is no major Soviet base or troop command center that has not been pho-MANILA — The brother of Benigno S. Aquino Jr., the assassinated opposition leader, warned "We know what they have," an Sunday that it would be "very danofficial said. "Everything is known except their intentions. But there is gerous" for President Ronald Reagan to visit the Philippines in Nono sense in telling them exactly

The warning by Agapito Aquino coincided with the scheduled arriv-Marshal Ogarkov also said a U.S. long-range RC-135 had been found on the 747's route east of

ning Mr. Reagan's visit. Mr. Aquino made the comment

to reporters during a rally that opened what was described as a nationwide passive resistance campaign aimed at eventually overthrowing the regime of President Ferdinand E. Marcos.

Mr. Aquino said many Filipinos

at least indirectly responsible for Benigno Aquino's assassination Aug. 21 at Manila International Airport. He said Mr. Reagan was already considered too close to Mr. Marcos by many Filipinos.

"The people do suspect some kind of collusion between Reagan and Marcos," Mr. Aquino said after speaking to about 3,000 people at a school auditorium in down-

town Manila. "It makes him an easy target. So it will be very dangerous for Reagan to come here."

President Marcos, whom they hold

support his contention that the pi- a nonviolent resistance campaign lot of the straying plane would have that would eventually involve known he was off course just by strikes, nonpayment of taxes, demonstrations and boycotts of elections and government-related busi-

with long green noses and a white rocket under each wing were shown trampled copies of pro-government scrambling under falling sleet to intercept what the reporter said

Others announced plans for a boycott of classes and student demonstrations on Thursday, proposed a "people's tribunal" to investigate dents each day, he said, and illus- Benigno Aquino's killing and called for pickets around the homes of cabinet members in an effort to

force them to resign. Mr. Aquino said the millions of Filipinos who publicly mourned his brother's death would eventually displayed a large map and an- be called to participate in a general

swered questions for two hours to strike.

defend their version of the shoot- He said the protest actions would be peaceful and nonviolent "so that we don't attract immediate military reprisals."

Cardinal Jaime L. Sin, the Ro-

called a Mass of reconciliation at

man Catholic archbishop of Manila, officiated Sunday at what was

Sunday it was totally impossible to was disappointed that President distinguish a Boeing 747 from an Marcos had released only 37 politi-RC-135 reconnaissance plane in cal prisoners Saturday to mark the the dark, United Press Internation- president's 66th birthday Sunday.

RC-135 reconnaissance plane and estimated 900 political prisoners in the passenger Boeing 747 are of one the Philippines.

type. They have the same shape "I was crying type. They have the same shape "I was crying for my country," and geometrical design. They have he told The Associated Press later. the same air speed."

pilot to do this at night is absolute-

program devoted to military matters, "I Serve the Soviet Union," the general said that on radar the radar signal." A Western air attaché scoffed at

General Moskvitelev's comment. "It may be totally impossible for a Russian pilot," he said, "but I don't know of any other pilot in the

reference book, the Boeing 747 is 231 feet, four inches in length (about 78 meters) and has a height

Government critics and human

had either served their sentences or would have been had they been convicted of charges ranging from subversion to rebellion or inciting rebellion, the palace said.

tionally known opposition figure. Mr. Schmidt was arrested on

conspiracy charges March 24 while doing research for a human rights

'Cannon Fire' at 747 tions, Jeane J. Kirkpatrick, the rounds, they're not visible," said chief U.S. delegate, said that "con-Senator John Glenn, Democrat of trary to Soviet statements, the pilot Ohio, a former Marine Corps fight-

An identification card belonging to Mary Jane Hendrie of

Ottawa was found Sunday on a Japanese beach. It is the

first definite personal possession recovered in the search

for the passengers of the downed Korean Air Lines plane.

candidate for the Democratic pomination for the 1984 presiden-The State Department said the new transcript "does not indicate whether the cannon shots were aimed at the KAL plane or were

er pilot and astronaut and also a

The State Departmed also said that radio transmissions between the Korean Air Line pilot and the Narita air traffic control center in Japan continued in a normal fash- Woman's Body Found ion until four minutes before the

plane was shot down. Those transmissions, confirmed by the Japanese Foreign Ministry, give no indication that the South Korean pilot saw any tracers or machine-gun fire or had any indication that anything was wrong.

After the downing of the jetliner, the Soviet Union has repeatedly stated that its interceptor pilots made warning shots with tracer shells along the route of the intruder plane" as a warning signal to the plane that "is envisaged by interna-

The United States, using the version of the tape recordings previously released, which was played at the United Nations Tuesday, has steadfastly maintained that there was no evidence that shots of any kind had been fired and no evidence that they Soviet Union had attempted warning of any kind or had attempted to force down the

Kaunda Goes to W. Germany

LUSAKA, Zambia — President vulsion and outrage," said Terry Kenneth D. Kaunda of Zambia left Middleton, general affairs secre-for West Germany Sunday for a tary of the International Federafour-day state visit and talks on tion of Airline Pilots Associations, bilateral relations.

makes no mention of firing any warning shots --- only the firing of the missiles which, he said, struck the target'

Mrs. Kirkpatrick, at the time. was relying on the version of the transcript that, until Sunday, had been the official translation of communications by the Soviet fighter pilots to their ground commanders that had been monitered by military electronic listening

In addition to the recovered identification card, searchers in Japan retrieved the decapitated and limbless body of a Cancasian woman believed to be among the 269 passengers on the KAL plane, according to the UPI report.

Police said the identification card of Mary Jane Hendrie, 25, of Ottawa, was picked up on the shore of Omu, a small fishing town on Japan's northern Hokkaido island. This is the first definite personal effect we have so far recovered,

a spokesman at the Hokkaido regiocal police headquarters said. ■ 9 Nations Announce Ban Airline pilots from nine Europe-

start a 60-day ban on flights to the Soviet Union Monday in retalia-tion for the downing of the Korean jet, United Press International reported from London.

The ban by pilots from Britain, France, Italy, Spain, Sweden, Norway, Denmark, Finland and the Netherlands will affect more than 40 flights a week to Moscow.

The boycott is meant to be more than "a demonstration of our re-

Who is setting tomorrow's trends in fashion

What's new in interior design? Where can you find the best shopping, dining and entertainment in the world?

Find out on the TRIB'S monthly STYLE PAGE

next Thursday, September 15.

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U.S. Says Russians Shot to take pictures, but for electronic monitoring of missile tests to learn

and intelligence ships similarly monitor U.S. missile tests in the

ka and the Siberian mainland. ing close to two military bases con-

submarines of the Pacific Fleet are the mainland west of Sakhalin.

The Japanese Defense Agency in recent report said the Soviet connaissance planes, in the Far Eastern Command. The bomber force includes at least 70 Tupolev

One reason for the high number of recommissance planes in the Kamchatka-Sakhalin region, intel-ligence officers said, is that they are required for recommissance of U.S. missile tests in the Pacific and of

U.S. and other naval deployments in the Sea of Japan. Marshal Ogarkov also made a point of the fact that both the RC-135 and the 747 were operating in the dead of night" and at "high altitudes." This should not have surprised him, intelligence sources said. The 747 was on a regularly scheduled flight and reconnais-

sance planes can operate at night and at high altitudes when they are

about electronic intelligence. bout electronic intelligence. ities as soybeans and sugar, has They suggested that some of his been offset by debt amortization comments might have been intend- charges that are expected to reach of 63 feet, five inches. The RC-135 ed to elicit information from U.S. \$9.9 billion this year and \$7.8 bil-

al in Manila of a White House would view President Reagan's vis-

whether the missiles are in accord with U.S.-Soviet arms agreements. Soviet reconnaissance planes

Many Soviet missiles land in the Sea of Okhotsk between Kamchat-Soviet emphasis on the 747's fly-

firms reports of the importance the Soviet armed forces give to their Far Eastern installations. One reason is that Soviet nuclear

now based at Sovetskaya Gavan on Union had deployed 2,100 planes, including 440 bombers and 150 re-

concerned with radar intelligence. Was the RC-135 using the 747 as a decoy that would force the Russians to illuminate their radar installations? The question has been asked by several nonmilitary ex-perts on electronic warfare. It is possible, an Air Force officer said, but not probable. He said the loca-tion of the radar installations had been registered in the past by RC-135s and had certainly been picked

up by satellite photographs.
U.S. and NATO experts think
Marshal Ogarkov showed a certain "Is he really trying to say that, with all the other means the West has, we would go to the trouble of using an easily identifiable 747 on an espionage mission?" a Canadian

U.S. sources, while conceding that RC-135s and other planes fly along the periphery of Soviet air-space, said they were not intended His Side in TV Interview has brought growing opposition to the 18-year Marcos regime.

Opposition leaders and Sun-

(Continued from Page 1) said Friday that the plane "tried to escape" after the warning shots. Transcripts of the pilot's radio communications with ground bases released by the United States which contain no reference to warning shots -- showed the pilot as saying that the jetliner was gain-

In the interview, all three pilots also made some reference to seeing the jetliner. The first, who was over Kamchatka said he had seen no lights on it. "Even on the side of the dark area of the sky," he said,

"there were no signs of any illumi-The two pilots who scrambled over Sakhalin made no reference to lights. But the first noted that 'there's a big crew on such a plane," suggesting at least some awareness of its type. The second

referred to the "big aircraft," suggesting that even at his distance away he had been able to view it. The interviews were accompa-nied by pictures of darkened air defense control rooms with blink-

ing arrays of dials and radar On one, the reporter showed what he described as a computer reconstruction of the blips of the jetliner and two pursuing Soviet

Brazil Wants A New Loan

(Continued from Page 1) aced \$4 billion for the rest of this year and \$4.5 billion next year are based on predictions of a significant trade surplus, following the 30-percent devaluation of the cruzeiro in February.

The trade balance through Au-

gust showed a \$4.3-billion surplus, and the target of a \$6.3-billion sur-plus for the end of the year seems attainable if imports are severely curtailed, Mr. Galveas said. He added that the government has set a target for a trade surplus of \$9 billion for next year. This goal takes into account government

plans to restrict imports to about Some officers familiar with the \$17 billion. world of international intelligence But Brazil's strong trade perforsaid the marshal might not be as mance, buoyed by recent improveuninformed as he seemed to be ments in prices for such commod-

radar images of land and sea to day's rally opened the first stage of

looking at his radar. At the air defense base on Sakhalin, twin-jet Sukhoi interceptors nesses. was an American reconnaissance organizations. plane that had approached Soviet

territory and then swerved away at There are dozens of such inci-

trated how the Americans "constantly play on our nerves."

The interviews followed by a day a rare Western-style news conference by Marshal Ógarkov and two senior government officials, who

ing.

Edited versions of the news conference appeared in all major Soviet newspapers and were shown sev-

eral times on Soviet television.

■ General Compares Planes A three-star Soviet general said Manila cathedral and indicated he craft, and on another he showed

al reported from Moscow.

Archbishop Sin, at times wiping Commenting on the downing of the South Korean jet, Colonel General Nikolai Moskvitelev said, "The Marcos would release all of the

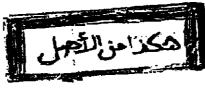
Appearing on a weekly television

whole world who could not tell the difference between the two According to Jane's "All The Worlds Aircraft," an authoritative

The only way to tell them apart rights groups said the release order is in daylight, visually from a close was a poor attempt by President distance," the general said. "For a Marcos to placate growing opposi-Corazón Aquino, the opposition leader's widow, said: "I was hoping that he would release all of them." two planes "produce an analagous had been detained for periods

> Except for Volker Martin Schmidt, 41, of Hamburg, all were Filipinos being held in military prisons on the southern Philippine island of Mindanao. None is a na-

organization in Davao City, 500 miles (800 kilometers) south of Ma-



of Challenger Office

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ists Clash in Fra at police clashed with the same an an opposition alliance same se's Socialist-led govern strators were hospitalized the

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Satellite Repair - The solar power gear d have lite, jammed for nearly a water

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- Four men abduced the sant. ral Oscar Mejia Victoria in kan ad of government in this make 2, 54, was seized Sauday sierki

is a volunieer. No group made daupping. The arm side for lesse. an Aug. 8 military com daring eneral Rics Month's site Menth

inapped on June 29 http://delie. nlia group that has departed to in Central America ad Contra 1. The manufesto has sales polici

Expelled by Irelaninish geverament his englishe he of them, some the war n that is usual a diplomina

was in to way related to the fe diner by Swiet arough burgh Michael Schools, said Smith irliner maint in which hope i is commerced with the bollahold ported. he said Mr. Soboler die ting the three were put of 190

Greek Bases Plet - Prome Minister Andres he maial and a Greece will and las wer error n last matter of the American

asserting that it was an autoe continue operand laster with and will expire by December! northern Greek on the the Parenceroes and The point of the base = Great Fire fitte term in office cans cat in 186 as to expert The description of the on written a live of other part pla

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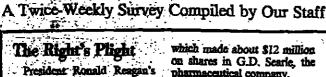
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The state of the s A STATE OF THE STA ane'i. . 10 Da 2012) ing and the plane was g 80 A The said of the sa in the

problem, its overall cost to the U.S. tions "ground to a halt."

taxpayer, or the negative effects it

of U.S. government trips to En- tion, Mr. Galbraith complained that his embassy was so burdened



AMERICAN TOPICS

response to the downing of the

Korean airliner was the latest

disappointment for his more

conservative allies.

A leading fund raiser for rightist causes, Richard A. Viguerie, said: "It looks like Rea-

gan has put Teddy Roosevelt in reverse: He speaks loudly but

He and some other conserva-

tives wanted the administration

to close U.S. ports to Soviet

trol negotiations, capel Soviet diplomatic personnel and re-

voke the recent agreement to

Senator Jesse Helms, a leader

in the right wing of Congress, was asked as he was leaving for

Korea just before the incident

whether Mr. Reagan had disap-pointed him. He replied: "How

The list included naming

Henry A. Kissinger to head the

presidential commission on

Senator Jesse Helms

Central America, endorsing a

five-cent-a-gallon gasoline tax and failing to do more to curb

abortion, restrict school busing and work for prayer in public

Mr. Helms praised the presi-

dent for "making clear that the

Soviet Union is moving to dom-

inate the world" and for insist-

ing that the federal government

To cut deficits, he rejected a

tax increase but called for gov-ernment spending cuts of 10 percent across the board, except

for Social Security, the military and interest on the debt.

effort could be maintained for

The U.S. Information Agen-

racies and Third World coun-

political right, left and center."

reporters could interview over-

USIA's new vigor, the agency

recently distributed a film on Afghanistan compiled from re-

porting by foreign TV crews

that had managed to travel with

Afghan resistance groups. The

documentary cannot be shown

in the United States because the

USIA charter forbids it to oper-

U.S. colleges have had a

windfall from the year-long bull

market: paper gains of nearly \$10 billion for their endowment

Harvard University, which

has the nation's largest fund,

saw its assets soar by \$746 mil-

The best performance on a

single stock was enjoyed by

Northwestern University,

lion, to \$2.4 billion.

ate in the United States.

Colleges Prosper

funds.

over the world.

only about a week.

must be fiscally responsible.

long a list do you want?"

sell grain to the Russians.

pping, cancel all arms con-

carries a small stick."

pharmaceutical company, Many academics fear that the paper profits may not show up in cash-strapped operating budgets, but colleges have other encouraging news.

Private donations two years ago were \$4.86 billion, nearly 15 percent more than the previous year. Preliminary figures for last year indicate a similar jump, largely due to increasing private wealth as some of Presi-dent Reagan's economic poli-cies took hold.

Baltimore Campaign

Mayor William Donald chaefer of Baltimore looks like a sure winner for a fourth term in this fall's race.

Since becoming mayor in 1971, he has been credited with lizing parts of Baltimore into booming tourist and business centers. Tourism has created 16,000 jobs. The sparkling inner harbor area, the two-yearold aquatium, a new covered market in two converted warehouses, neighborhood housing projects and a new mass transit system that will open in Novensber, are prominent examples of the city's new image.

New York Magazine recommends Baltimore to its readers; Time magazine has written extensively about its new face.

Mayor Schaefer, 61, is a bachelor, nondrinker and nonsmoker whose only escape from his job is an occasional fishing trip. He is famous for his personal touch: answering letters of complaint by showing up on a doorstep, calling people on the phone to ask them to return an overdue library book, stopping during a busy official visit to listen to an elderly person's

Mr. Schaefer's challenger in the Sept. 13 Democratic Party primary is William H. Murphy, a former judge whose campaign is aimed at his fellow blacks, a 55 percent majority in Balti-

Mr. Murphy says that while the mayor was receiving attention for downtown redevelopment, the problems of unemployment, poverty, housing and education were being ignored. He has preached "creative" city management, but his campaign was damaged in recent weeks when the Internal Revenue Service placed a \$242,000 lien on

him for unpaid back taxes. Mr. Schaefer has another edge: He has raised more than \$700,000, compared with Mr. Murphy's \$100,000.

Spreading the Word Notes on People

Cardinal Terence Cooke, all out to penetrate the Soviet Union with news of the downed. archbishop of New York, who Korean plane. In addition to is terminally ill with leukemia. more than doubling the number has rejected aggressive chemoof transmitters broadcasting therapy in order to stay out of into the Soviet Union, it inthe hospital and remain at work in his residence behind St. Patcreased transmission hours by

about 90 a day, trying to avoid jamming with multiple frequen-cies and surprise schedules. rick's Cathedral. For eight of the 15 years that he has been archbishop, Cardinal Cooke, The entire apparatus was on 62, has been receiving cancer full force Sept. 12 to speed a Russian translation of Presitreatments. Suddenly informed that his condition had become dent Reagan's television speech terminal, he reportedly chose to stay at work rather than accept to Russian listeners, complete with a recording of the pilot saying he had shot down the the medical treatment because it would cause "a marked airliner. To rise to this intensity, change in the dignity of his the Voice had to use equipment that would have been otherwise

undergoing maintenance, so the ed 18 months ago of attempting to murder his wife, Martha, with an insulin injection and now awaiting act on an appeal, ains free on \$2 million bail cy assembled reaction to the episode from Western democin Manhattan, where he is something of a social star. Now tries. Early returns, an official he is fighting for control of Cosima, 16, the only child pro-duced by the marriage. Seeking said, were "very beavy, very negative against the Soviet Union from a wide range of the custody of her are her halfbrother and half-sister, who started the private investigation. The USIA also made its satthat led to Mr. von Bulow's ellite facilities available so that conviction. To press his claim, seas analysts. An agency team is Mr. von Bulow has hired Roy assembling a one-hour docu-mentary of television coverage of the incident by stations all M. Cohe, the attorney who worked with Senator Joseph R. McCarthy, Last week Mrs. von Bulow was 52, a birthday she passed in the coma that has In another example of the

Claus C. von Balow, convict-

Americana

lasted for three years.

The author of "Winning Through Intimidation" and Looking Out for Number One." Robert J. Ringer, has a new book coming out in which he describes a forthcoming calamity, including "the complete destruction of the currency of the United States and all other Western countries"; "severe shortages of the 'necessities of life"; and "civil disorder and violence of a magnitude never before seen in America." But apparently the apocalypse will not be a total loss for those willing to buy Mr. Ringer's book, whose title promises to tell "How You Can Find Happiness During the Collapse of Western Civilization."

U.S. Envoy Challenges Official Trips

ion for 658 official visitors to this spring's Paris Air Show, has questioned the need for the thousands

Department in July.

In the cable, which was obtained by the Better Government Associations of the property of the p

WASHINGTON — The U.S. can have" in crippling embassy op-ambassador to France, estimating that travel costs exceeded \$1 miles an angry internal cable to the State

acknowledged that "the days of abundant liquidity and favorable loan terms are over. We recognize that and have to adapt to new reali-"I doubt if anyone in Washingwith playing host to the air show
ton is aware of the full scope of the
contingent that its normal operaother delegates in underscoring the



Policemen and protesters shouting "Assassins" fought near a cemetery in Santiago, where a victim of violence during last week's anti-government demonstrations was being buried.

Pinochet Marks 10 Years in Control By Reaffirming His Policies for Chile

SANTIAGO - President Augusto Pinochet, speaking on the 10th anniversary of the coup that brought him to power, said Sunday that the economic crisis and antigovernment protests in Chile were temporary difficulties and he warned Chileans against what he called the Marxist threat to the

In a nationally televised address, General Pinochet reaffirmed his intention of continuing his policies of the last decade.

He castigated political opponents who have organized protests against his rule but said his new interior minister, Sergio Onofre Jarpa Reyes, would continue talks with all those prepared to partici-pate in the building of a new de-

Eight people have died in clashes between police and anti-government demonstrators since Thurs-

A total of 40 people have died in protests in recent months. Human rights groups say an estimated 35,000 others have been killed in the last 10 years, most of them in

By Kenneth N. Gilpin

New York Times Service

cussions at a meeting sponsored by the Organization of American

States, delegates from the United

States and debtor nations have

agreed on the causes and dimen-

ions of Latin America's \$300-bil-

The delegates approved a docu-

ment enumerating the causes of the

region's huge debt, from high inter-

est rates to the worldwide reces-

sion. And they created a special

commission to make recommenda-

repaying the loans.

tions on ways to ease the burden of

While the document itself, whose

11 points were characterized as a

basis for understanding," con-

tained no revelations, the fact that

it was drafted at all was an encour-

aging sign, according to many of

"This has been a good show,"

said Riordan Roett, director of Brazilian studies at Johns Hopkins

University's School of Advanced

International Studies and an ob-

server at the conference. "The Lat-

in countries can go home feeling happy that the United States did

not use this meeting as an opportu-nity to lecture them, but rather as a

chance to listen to their concerns

and express a willingness to work

which began last Monday, offered

a wide variety of prescriptions to

ease the crisis of nations simulta-

neously confronted with severe re-

cession and major loan payments.

aged our affairs in a gross manner

and we are paying the price," said

Manuel Ulloa, a former prime minister of Peru. "But the other princi-

pal actors, including the commer-

cial banks, have not been making

In general, however, criticism of

delegate from Uruguay, who asked not to be identified, said that "we

had no choice but to take the deal

we were offered by the commercial

banks. But we are satisfied with it."

ternoon, Mailson Ferreira da Novrega, general secretary of the Min-

istry of Finance in Brazil,

Mr. Ferreira da Novrega joined

At a press conference Friday af-

any sacrifices."

"We realize we have misman-

with them in the future."

CARACAS - In weeklong dis-

the aftermath of General Pinochet's coup against the elected Marxist government of Salvador Allende, who was killed in the take-

"I call today on all Chileans to be alert to defend our freedom and repudiate any seed of totalitariann," General Pinochet said. General Pinochet referred re-

peatedly to the new constitution approved by plebiscite in 1980 which embodies his concept of "protected democracy" and which allows him to rule at least until 1989 to oversee the introduction of his system.

Echoing recent statements by Mr. Jarpa, he said the government would consider the possibility of a new plebiscite to modify sections of the constitution and move forward the election of a congress from the target date of 1990.

He said a social-economic council would be formed to allow labor and business organizations to dis-

Government officials say unemployment and extreme poverty in Santiago's shantytowns led to antigovernment protests there.

And Severity of Debtors' Problems

to shore up their sagging rates of domestic savings, develop pro-

grams to attract foreign investment

Before the meeting, there had

been some concern that the Latin

American nations might use it as an

opportunity to band together and

repudiate their debts or demand

By James M. Markham

New York Times Service

their renegotiation. But the cre- tion in the world press.

and reduce public sector deficits.

After four persons were killed Thursday in protests against the regime, the Democratic Alliance. an opposition coalition of political parties, announced it was suspending talks with the government.

There were scuffles Friday as ousands of people marched down Santiago's main avenue to celebrate the 10th anniversary Sunday of the general's rise to power, and police broke up a demonstration by about 600 people who attended a ceremony Saturday to honor Mr.

that General Pinochet would announce a change in economic policy in his address, the president restated his faith in free market policies that have met heavy criti-

The president announced a 15percent wage increase, effective Jan. 1, for 250,000 public sector employees. Last July he awarded them a 5-percent increase, their first in two years.

Diplomats from the European Community and other countries did not attend Sunday's ceremony, considering it inappropriate to cel-ebrate the anniversary of the coup.

U.S. Congress Returns From Recess To Begin Work on Crowded Agenda

By Helen Dewar Washington Post Service

WASHINGTON - International crisis and domestic politics top a crowded agenda of national security and domestic issues as U.S. congressmen return to Wash-

ington Monday from a five-week summer recess. The question is whether Congress and President Ronald Reagan will be drawn together or divided as

an election year approaches. At least at the start, the Soviet Union's downing of a Korean jetliner and the deaths of U.S. marines in Lebanon are likely to deflect attention from Congress' customary preoccupation with money matters as a new fiscal year approaches Oct. 1.

In addition to spending bills, a debt-ceiling extension and several authorization bills that must be acted on by the end of the month, a variety of politically laden domestic issues are high on the list for early action, especially in the Dem-ocratic-controlled House.

The Republican majority in the

Senate, nervous over whether it will retain control after the 1984 elections, will also increasingly have its eye on political survival.

Republicans suffered a blow during the recess when the chair-man of the Armed Services Committee, John G. Tower, Republican of Texas, joined the majority lead-Howard H. Baker Jr. of Tennessee, as a lame duck who is not seeking re-election next year.

There is speculation that one or more others may do the same, especially if the alternative is coming back as a member of a powerless

minority. While Senator Henry M. Jackson death deprives Congress of one of its most forceful champions of defense and critics of the Soviet Union, the outraged response to the downing of the Korean arrimer Despite newspaper speculation could rally Congress behind the president on national security issues, some leading figures in Congress have said. The question is how much and how long.

Swift action is expected in both ouses on a resolution condemning the Soviet action in shooting down the jethner. There may also be a push from

within Congress for speedy congressional authorization for the U.S. marines to remain in Lebanon, as many lawmakers say is required under the War Powers Act so long as hostilities continue there. But some influential members want the marines brought home, and the authorization could prove controversial, inviting restrictions even if

it is approved.

Both houses are expected to act this week on a \$187.5-billion de-U.S., Latin Nations Agree on Causes ense authorization compromise that gives approval for production of the MX missiles, a new type of nerve gas weapons and most other weaponry sought by Mr. Reagan.

need for Latin American countries ation of a so-called debtors' cartel, On the House Democrats agenda which would have disrupted the are two major jobs bills: one to world of international finance and authorize \$3.2 billion for local govdestroyed the already shaky credit erament grants for public works worthiness of most countries in the jobs and another to authorize \$5 region, was never endorsed by any billion for local public service jobs. of the indebted nations. Nonethe- Like most of the House Democrats' less, the notion had been voiced by recent jobs initiatives, neither is exopposition parties in some of the pected to go far in the Senate. countries and received some atten-

For the rest of the month, the major business of both houses will

ter funding runs out Sept. 30.

Work on the defense appropriations bill, including actual funding for the MX and other controversial apons, is scheduled to begin this week in the House and shortly thereafter in the Senate. But Repre-crease in the U.S. contribution to sentative Joseph P. Addabbo, the International Monetary Fund Democrat of New York, chairman is also anticipated. The measure, of the House appropriations sub-awaiting a Senate-House confer-committee on defense, has indicatence, faces trouble when it goes ed he may dawdle over the bill if it back to the House because of Demappears that the emotional fallout ocratic anger over a GOP cam-

leading to spending excesses.

be to pass as many as possible of The Senate Foreign Relations the 13 regular appropriations bills Committee is scheduled later this month to consider a nuclear freeze As usual, the rest will have to be resolution, which passed the House wrapped up into an omnibus stop- earlier in the year in modified form. "continuing resolution" to But the pro-freeze lobby is fearful ep the government operating af- of an emotional backlash if action comes too soon after the Soviet attack on the airliner, Prospects for Senate approval were considered

bleak even before the attack. Another struggle over an administration-sponsored \$8.4-billion infrom the Korean air disaster is paign tract that criticizes Democrats who supported the measure.

Economy Downplayed As Factor in U.S. Voting

By David S. Broder Washington Poet Service

WASHINGTON — Students of voting behavior, using election data from 1980 and 1982, are concluding that the U.S. public is less automatically swayed by economic con-

The political scientists are also finding that voters who call themselves independents often in fact favor one of the two main political

These analyses were contained in two of the most discussed papers in a score of studies presented at the American Political Science Association convention during the week-

end of Sept. 10 in Chicago.

In the first, Gary C. Jacobson of the University of California at San Diego attacked the economic determinism notion by using the 1982 House election results in an effort to prove that "economic issues exercise no simple mechanical influence over voting decisions."

In the second, six political scientists cited evidence from 1980 to back up their contention, first voiced in 1977, that "most professed independents are really closet partisans" when they vote. Therefore, they said, "the highly publicized decline of the party system" alleged in studies that found "growing proportions of indepen-dents is very much exaggerated." The question Mr. Jacobson

posed in his paper was why the Republicans lost many fewer House seats in 1982 than forecast in mathematical models that were based on the president's popularity and the condition of the economy. One such system had predicted

Republicans 58 seats, more than twice the 26 seats they lost. Mr. Jacobson's answer essential-

ly was that the Republicans, by operating as a party, were able to ninimize Democratic gains.

Because national Republican

committees had created "a directmail fund-raising operation capable of generating a healthy, predictable income regardless of the fluctuations in the political environment," Mr. Jacobson wrote, the party was able to raise \$121 million for 1982 and to recruit and train promising candidates in 1981, when the administration and party were riding high.

"So they were able to field a much more attractive group of challengers than would have come forward on their own once the economy began its nosedive," he

"Only one of those challenger ectually won," Mr. Jacobson said, but their aggressive campaigns meant the "money available to the Democrats was absorbed --- unnecessarily, as things developed — by worried incumbents."

bents faced such tough political conditions, Mr. Jacobson said Democratic challengers had more money to spend, on the average, than did Democratic incumbents. In 1982, by contrast, Democratic incumbents spent twice as much as challengers did. So the Republicans not only had

a financial edge but a strategic advantage in the way their money was distributed. They targeted about \$2.5 million of late contributions to threatened incumbents; the Democrats spent more than \$6.3 million in unspent contributions on 32 incombents who ended their campaigns with more than \$100,000 each in the bank.

Because of their organization and strategy, the Republicans were

ways that improved their chances of minimizing losses. The "stay the course" advertising theme worked in two ways, Mr. Jacobson found.

In districts with Republican incumbents, the key question was whether the voter thought that Reaganomics would eventually help or hurt the economy," he said, adding that "in districts held by incumbent Democrats, the most important economic question concerned which party could better handle inflation.

In their paper disputing the growing influence of political independents, the six political scientists focused on a less publicized part of the voter studies.

Almost all polls ask voters to classify themselves as Republicans, Democrats or independents, then ask the independents whether they lean toward either party or are completely independent. In most Washington Post-ABC News surveys of the past three years, the independents exceed the Republicans and come close to matching the number of Democrats.

But in the Post-ABC polls, like others, most of the independents, when pressed, acknowledge that they lean to one party or the other.

In the most recent survey, for example, completed in August, 35 percent of the self-described independents said they lean toward the Republicans, 39 percent toward the Democrats, and 25 percent say they have no lean at all. Thus the socalled "pure independents" constitute 9 percent of the electorate, as contrasted with the 36 percent who initially call themselves indepen-

The crucial question is not terthat stagnation of real income and minology but behavior, the politithe slump in President Ronald cal scientists said. They presented Reagan's popularity would cost the evidence connection that the "Inda pendent leaners" are more partisan than independent in their habits.

Excluding blacks from their tabulations because of what the political scientists called their stronger identification with Democrats, the study found that the leaners "display an impressive tendency to vote for the candidate of the party they feel closer to," in both presidential and congressional elections.

In fact, they found that the leaners "generally are more loyal to their party" than poll respondents who categorized themselves as "weak partisans."

The authors of the paper are Candice J. Nelson of Georgetown University, Bruce E. Eith, Eliza-beth Orr, Mark C. Westlye and Raymond E. Wolfinger, all of the University of California at Berkeley, and David B. Magleby of

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the way the banks have handled the renegotiation of Latin American debt was kept to a minimum. One

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BONN -- Despite expressions of public optimism, senior West Gerexclude them from the talks on nan officials have for some time breakthrough. medium-range weapons. been convinced that the chances According to Mr. Genscher, Mr. are minimal for a U.S.-Soviet ac-Gromyko replied that the French and British systems had "a dual face" and could be considered both cord at the Geneva talks on the limitation of medium-range arms and that the deployment of U.S. strategic and medium-range weapmissiles in West Germany will start

But in an effort to dull protests against the deployment, both ancellor Helmut Kohl and Foreign Minister Hans-Dietrich Genscher have continued to voice bone for a breakthrough.

Mr. Genscher said Friday in Ma-Carlos Rodriguez Pastor, Peru's drid that Foreign Minister Andrei A. Gromyko of the Soviet Union minister of finance, said that "the fact that we have had this meeting had hinted that a long-standing So-viet demand to include 162 French closes a chapter on the debt crisis. It will help quiet the political presand British missiles in the Geneva sure in many countries to do somecalculations might be waived. The thing drastic. That is very benefiissue has been a major stumbling block to an accord. Delegates to the conference,

As reported, Mr. Genscher's utterances had the whiff of a Geneva breakthrough about them, making him the bearer of good news.

But in fact Mr. Gromyko's comment emerged merely as a response 10 Mr. Genscher's having recalled British systems as strategic.

In Bonn See Little Hope of Arms Pact that, in 1980, the Soviet foreign minister had called the French and British missiles "strategic," a longrange weapons category that would

Despite Optimism in Public, Officials

ons. Mr. Genscher said this distinction was "remarkable," and ex-

Gromyko spent a day in Paris where, in talks with President

As diplomats and politicians in Bonn noted, Mr. Genscher had nothing to lose by going public with what might have been only conversational banter.

pressed the hope that it would mean a new Soviet position. In the meantime, however, Mr.

François Mitterrand, he was reported not to have repeated what Mr. Genscher had construed as a possible concession.

If Mr. Gromvko's utterance turned out to be the harbinger of a concession, they said, Mr. In particular, the paper said, Genscher could take credit for it. If bomb artacks are planned against not, the Russians would be embar-munitions transports by U.S. rassed by being reminded that they troops. Government officials could once considered the French and

In light of briefings by Paul H. Nitze, the U.S. negotiatior, the West German government has had few illusions for several months about the likelihood of a Geneva

Like Mr. Nitze, Bonn officials have concluded that the talks will become serious only after the first nine of 108 Pershing-2 launchers planned for West Germany become operational on Dec. 15.

■ Bonn Warns of Attacks

A West German government report says lefusts are planning vioent attacks on NATO installations in West Germany this fall in opposition to deployment of new nuclear missiles here. The Associated Press reported Sunday, quoting a Hamburg newspaper.

A report written by the security authorities in Bonn says members of the Red Army Faction and its offshoot, the Revolutionary Cells, plan the attacks, the newspaper Welt am Sonntag said.

not be reached for comment on the

In the Watergate year of 1974, the last time Republican incum-

able to define the issues in 1982 in

And If Gemayel Falls . . .

they are squatting in Lebanon like dumb ducks, taking casualties for reasons that no one seems able to articulate. It is no insult to President Reagan to observe that he cannot articulate their mission because he can no longer perceive it or be sure about the right moment to end it. The troops and their commander in chief are playing for time, hoping that the moment will nominate itself.

Congress could assert its prerogative by invoking the War Powers Act and belatedly share responsibility for the choice. But the legislators should set no rash deadlines that force the president to assert a nonexistent American interest. Mr. Reagan obviously is stalling uncomfortably, which is not always the worst policy.

· When the marines and other allied forces went ashore a year ago, their purpose was to assure the safe dispersal of the Palestine Liberation Organization, keep the Israelis out of Moslem Bearut and provide a shield for a new Lebanese government. Thinking the job done, they departed — only to see Lebanon's new ident killed, the Israelis taking West Beirut and helpless Palestinians massacred by vengeful Phalangist Christians. The American, French, Italian and British forces reappeared, to shield an even weaker regime led by the slain leader's brother, Amin Gemayel.

The hope was that he could form a coalition of Lebanon's fendal sects and build an army to pacify their private militias. That was sup-posed to make the Israelis secure enough to withdraw from Lebanon on condition that Syria ended its eight-year-old occupation as well. These hopes defied Lebanese history and also up-to-date political analysis. But they justified a low-cost stab at reinventing Lebanon, improving the life of a long-suffering all or accept national suicide.

People, blunting Syria's expansion and en-

It is no insult to the marines to observe that hancing America's influence in the region. It has not worked out that way and probably never will. And the costs of keeping Western troops in the crossfire are growing daily. Even if massively reinforced and allowed to pursue their challengers, the marines could not disarm the rival armies or impose a stable order. Indeed, the threat that they will withdraw and leave Lebanon permanently partitioned -dismembered, really - is probably the last good U.S. card. The question is when to play it.

President Gemayel, a Maronite Christian, has clearly misplayed his band. He let his father's Phalangist forces provoke unnecessary battles against assorted Moslem factions and these are now uneasy allies against him. It is an open question whether the Gemayels still can or want to share enough power to preserve a loose but distinct Lebanon. Their only chance comes through the likelihood that most of Lebanon's Moslems probably prefer a weak but indigenous government to the alternative: the loss of the south to Israel and Syria's domination of most of the rest of the country.

Shielding Mr. Gemayel while he bargains for Lebanon's survival is the only reason for keeping marines in Beirut for a few more weeks. Preserving a nominal Lebanon is a sound but modest American objective but not a vital national interest.

If the sectarian forces of centuries finally pull that society apart, the fault should be seen to be strictly local and not a panic in Washington. Let the marines shoot back when they come under fire, but let no one think that more men or a wider operation will yield anything except more casualties. And if Mr. Gemayel falls, let the marines depart with him. The dozens of tribes that call themselves Lebanese have to make their own deals of mutual surviv-

- THE NEW YORK TIMES.

10 Years After Allende

ocratic tradition. The elected president, Salvador Allende, was already losing control of his government to Marxist revolutionaries who did not in the slightest share his democratic commitment. That is why, in the beginning, many Chileans applauded or at least accepted General Augusto Pinochet's intervention. Alarmed by the disintegration around them, they counted on him to return their country to its heritage in a reasonable time.

. What they did not count on was that he would abuse his patriotic mandate and thrust on Chile a regime that went far beyond dealing with the emergency at hand, establishing a harsh police state. Tens of thousands of Chileans were killed outside the law, many others were imprisoned and exiled, the natural political tendencies of the country were suppressed, and an economic system was imposed that has meant extreme hardship for most of the people. For turning a national crisis into an excuse for personal dictatorship, General Pinochet will not be forgiven. This explains why most of his countrymen, believing his continuance in power to be a national disgrace, have turned against him now.

General Pinochet appears to think that by superficial concessions he can end the mass monstrations, still the political unrest and prolong his power for another six years. Meanwhile, he has sent his police into action against block the delivery of a statement demanding his resignation by the Christian Democrats'

It is only half true that the coup in Chile 10 leader, Gabriel Valdes, who heads the newly years ago ended Latin America's longest demorpatic Alliance of noncommunist parties. Police also beat Genaro Arriagada, another leading Christian Democrat. And General Pinochet wants to know why the opposition doubts his good faith.

General Pinochet's days, it would appear, are numbered. His policies do not even command the full support of the armed forces. When he goes, it will be through the working of Chilean forces. It is encouraging, however, that the United States, while it is not driving events, has finally stepped back publicly from the general and taken a position in favor of a prompt and peaceful return to democracy.

The Reagan administration, often criticized for tilting toward authoritarian regimes like General Pinochet's, would dearly like to see a transition occur on its watch. It would allow the administration to come forward in Latin America and in general ideological debate as a sponsor of democracy. It would prove its point that authoritarian regimes, unlike totalitarian ones, can move back to democratic rule.

Such results, if they come, are unlikely to erase the widespread impression - much of it myth - that it was the United States that undid the democratic order of Chile in 1973. We accept that the American role was secondary then; Chilean democracy was being grossly abused by Chileans. All the same, the United States made its own distinct and cynical contribution to Chile's breakdown. It would be demonstrators, peaceful as well as violent. The deeply satisfying to see democracy restored in other day, the police fired a water cannon to Chile now, and to see the United States cheering the process on.

- THE WASHINGTON POST.

People and Prosperity

. Figures just released by the U.S. Census tices Americans would find repugnant, such as Bureau confirm what professional demographers have known for some time: World population growth is slowing down. There were, the Census Bureau believes, about 4.7 billion people in the world this June - 82 million more than last year. But that represents a growth rate of only 1.8 percent. At the beginning of the 1970s, the growth rate was 2.2 percent. It does not sound like much of a difference, but it made a lot of difference in the quality of life in dozens of less developed countries.

. The typical pattern in these countries, and in the world as a whole, had been for death rates to drop because of improved medical care, while birthrates stayed high. Then, as time went on, birthrates too went down. In some places - notably sub-Saharan Africa population is still increasing at record rates. But in others — notably China, India and Latin America — the rate of growth is slowing. Sometimes, in India and China, for example, some of that slowdown is the result of praccompulsory sterilization and even infanticide.

It should be understood that a rising population is not necessarily a bad thing. The East Asian fringe — the noncommunist countries from South Korea down through Taiwan to Thailand, Malaysia and Indonesia - has had one of the highest population growth rates in recent years, and one of the highest economic growth rates as well. Economic growth in those countries is running well ahead of the number of mouths to feed, and standards of living are rising. It may be that in that region - as in Western Europe and North America in the 19th century — optimism and faith in the future are contributing to population and economic growth. Latin America's very rapid population growth was accompanied, until the recent worldwide recession, by substantial economic growth; everyone in the United States has an economic stake in having that growth continue.

- THE WASHINGTON POST.

FROM OUR SEPT. 12 PAGES, 75 AND 50 YEARS AGO 1908: Piracy off the Philippines

MANILA - Eighteen Chinese merchants from Sitanki, the southernmost island of the Philippines, are seeking refuge in Jolo from Moro pirates. Reports of piracy between Sitanki and Borneo, where the richest pearl beds are located, have been received continually in the past month. On July 1 the government abandoned the Customs House at Sitanki because of economy. Chinese arriving at Jolo assert that the depredations by pirates began after the removal of the revenue officers, when the pirates raided the Chinese pearl fisheries, captured a boat and killed its crew. The government will take steps to punish the pirates. Major Barber, "Buffalo Bill's" partner, was at one time collector of customs at Sitanki. 1933: An Anti-German Boycott

NEW YORK - An appeal to all races and creeds to join in boycotting German goods, shipping and services until Hitlerism is de-stroyed or the German government's anti-Semitic policies change was launched by Jewish leaders, with a number of prominent Gentile sympathizers, at a meeting of the American League in Defense of Jewish Rights. The meeting asked all Jewish communities in the United States to make contributions. "If this move-ment," former Governor Alfred E. Smith said, "was to remove from Germany anyone who criticized the government, it would be one thing, but it is directed against a complete people. As Bainbridge Colby says, the Jews can stand it but civilization cannot."

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The U.S. Must Rechannel Its Energies in Lebanon

WASHINGTON — Since Lebanon's inde-pendence in 1943, its dream has been a carefully balanced coalition held together by a presumption of equal treatment for all religious communities. The fragile network of understanding has been shattered in the past, then patched up, and then shattered again.

Unfortunately, it is again on the path to disintegration. In 1958, American Marines and an astute political operator, the late Ambassador Robert Murphy, were able to facilitate the patching process. Today, American Marines may be watching, or even participating in,

What has happened? Malik Salam, a respected Moslem leader, says the Lebanese Parliament elected Amin Gemayel as president of Lebanon, but it did not elect the Phalangist Party and its private militia to take over power

in the country.

Walid Jumblat, leader of the Druze, believes there was a political deal with the Phalange before the Lebanese Army went into Christiandominated East Beirut, the Phalange's home territory, earlier this year. He insists he will not let that army into the mountainous Chuf area where Druze have lived for centuries — until there is a far-reaching political understanding with the central government.

The type of understanding that he seeks, along with many Sunni and Suia Moslem leaders, is not clear. It increasingly appears to be a demand for change in the political structure of the country that would permit a greater sharing of power. Greater sharing could lead to a de-nunciation of the decades-old unwritten national covenant — which gives the powerful

By L. Dean Brown

presidency, army command and parliamentary control to Maronite Christians - or it could lead to the creation of a government of reconciliation to include leaders such as Saeb Salaam, a respected Sunni, Nabih Berri of Amal, which is the Shia fighting force, and Mr. Jum-

blat, the Druze leader. In a powerful end-of-Ramadan address this summer to thousands of Moslems, a leading Sunni religious figure said that there can be no usurpation of power by one armed group, that political power must be shared through a revision of the national covenant and that all private militias must be disbanded.

It is this last point that has precipitated the present crisis. On Aug. 16, Defense Minister Moshe Arens of Israel flew to Beirnt. There he met with Pierre Gemayel, head of the Phalange political party and, later, with Fadi Frem, the commander of the Phalange militia. Mr. Arens said he urged "political accommodation be-tween the Christian and Druze communities." In Beirut, however, the meeting was viewed differently. Moslems and non-Maronite Chris-

tians alike saw it as a blessing of the Phalange forces. It exacerbated their fear that Amin Gemayel was not a president committed to protect all religious communities but the captive of the Phalange militia.

From fighting over turf in the Chuf between Maronite and Druze forces, the conflict has spread to Beirut, involving not just Druze and their new enemy, the Lebanese Army, but others. The Shia militia, Amal, is heavily armed and is driven by a demand for "social justice" like that which propelled many Iranians in the struggle against the shah. Amal has entered the fray. So has the long-dormant Murabitoun, a leftist and originally pro-Nasser force.

Fighting now is as complicated and as difficult to understand as it was in 1976. The chief difference is that the Palestine Liberation Organization is not involved and that the multinational force can become the accidental — or perhaps, if fighting rages uncontrolled — the planned target. We are not yet at the latter planned target. We are not yet at the latter stage. Much of the fighting is a form of political bargaining. The Druze and Moslem groups are saying: We too have arms and power. If you refused to hear our pleas in former times of peace, we'll make them louder today with guns." This sort of political bargaining can

quickly degenerate into chaos. This is where the United States comes in. Washington talks of sending in more troops or pulling them out. But it is not that simple. The nature of the game has changed. From unloaded rifles when they arrived a year ago, the U.S. Marines have moved to exchanging fire—
often with unknown opponents. The hope that
the presence of a multinational force would calm the situation and then lead to popular support of a strong central government whose army would control and disarm the multiple militias is gone. Instead, American, French, Italian and British troops are close to being regarded as allies of a central government under Phalange domination. This is dangerous.

It was indeed the desire of Ariel Sharon, the former Israeli defense minister, to see a Maro-

nite-dominated government in power, a government that could sign a peace treaty with Israel even if it meant cutting off Lebanon from the Arab world. Many Lebanese Moslems, wiso saw themselves no longer as unequal partners in a national consensus but as doomed to subservience in a one-party state, viewed American policy as supporting the Sharon line. Constant American repetition of a policy toward Lebanon of territorial integrity, independence and creation of a strong central government—without ever a word about political reforms or the need to recreate a national consensus based

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on power-sharing — amplified the fears.

American policy toward Lebanon needs a dramatic change. It cannot rely on the premise that the Soviet Union and Syria are somehow behind all the troubles, that Syrian and Israeli withdrawal will somehow bring peace or that a Phalange-dominated government can prevent a new outbreak of guerrilla and urban warfare.

Instead of relying solely on President Ge-mayel, the United States should turn its energies toward the creation of a new national consensus. Once again — how often does it have to be said? — the United States needs to support widely shared aspirations rather than

In June 1982, Henry Kissinger wrote that the Israeli invasion of Lebanon "opens up extraordinary opportunities for dynamic American diplomacy in the Middle East." How pretentious that all seems today.

The writer, who was President Gerald Ford's special envoy to Lebanon, contributed this comment to The Washington Post.



In Israel, Growing Malaise Over the Extremists' Power

By Richard Straus and Ken Wollack

fice, a senior Israeli civil servant here attempted to explain the prime min-

ister's despondency.

After ticking off the usual liteny—
the mounting toll of the Lebanon war, the deteriorating state of the Israeli economy, and the death of Mr. Begin's wife — this official remarked that perhaps these problems merely hid a deeper sense of malaise over directions in which Israel is going.
Indeed, some of Mr. Begin's critics

charge that the prime minister's party

JERUSALEM — During the week preceding Menachem Begin's surprise decision to step down from ofward Israeli dissenters have begun to reflect the arrogance and hostility previously reserved for Arabs.

It is obvious that the traditional elements in Israeli society are under attack from extremists. Increasingly, the secular, liberal, moderate socialists, most of whom are of European origin, and whose principles have gnided Israel for most of its history, find themselves pitted against an ag-gressive coalition of hawkish, rightist expansionists, angry Sephardic Jews

and religious zealots. Thus, a tough-minded yet centrist Likud politician like Defense Minister Moshe Arens is criticized by West Bank settlers for timidity in dealing with the Arabs. The deputy prime minister, David Levy, who was born in Morocco, must constantly look over his shoulder as former Defense Minister Ariel Sharon travels through the Moroccan community

whipping up national sentiment.
At the same time, the small Tami party, which represents the Arab-born (or Sephardic Jewish) community, pressed first Mr. Begin and now Prime Minister-designate Yitzhak Shamir for special subsidies for its constituents. The Jerusalem Post called a government proposal designed to meet Tami's wishes "a piece of discriminatory legislation that will aid Jews, but, deliberately, not making the law applicable only to families of four children or more, one of whose members has served in the armed forces.

Arabs are, of course, exempt from military service.

The ultrareligious groups, com-prising at most about 10 percent of the population, have spined increasing influence at the expense of their more secular countrymen. This results in part from the swing role the small, avowedly religious parties play

in Israeli coalition politics. But more fundamentally, the religious parties' influence is increasing because, like the settlers on the West Bank, these extremists display a political dynamism that the Israeli establishment continually accommodates. A case in point is the ultranationalist and religious groups of Jews who have moved into the West Bank town of Hebron. Led by a Brooklyn-born rabbi, Moshe Lev-inger, they have begun to resettle the old Jewish quarter in what has long been the West Bank's most volatile Arab community. Rabbi Levinger himself lives in a house in the middle of the Arab market. An Israeli Army

emplacement sits atop his roof.
Yet less than a mile away sits the relatively new and as yet not fully occupied Jewish town of Kiryat Arba. That Rabbi Levinger can settle in Hebron while Kiryat Arba lies half empty has caused even some government members to speak out. One Knesset member complains that one of the main reasons for building Kiryat Arba was to prevent Jewish settlements within Hebron. But most observers now expect Rabbi Levinger's presence to expand.

With Israeli society split, one would expect the Labor Party to ben-efit from the nonreligious, anti-ex-pansionist center. Yet this party, which governed Israel for its first 30 years, has become to many just an-other source of descrip-

man who has seen and heard it all before. In a world-weary way, Labor's leader dismisses the notion of an Israeli society torn by internal strife as a view "of others."

The only time he acknowledges the divisions in Israeli society is when he cites them to support his contention that the economy is the main issue: Economic common sense, he argues,

The writers are co-editors of the Middle East Policy Survey, a newslet-ter published in Washington. They contributed this comment to the Los Ange-

A Returned Exile Finds Chile 'Struck by a Plague' Day by day, I am witnessing the By Ariel Dorfman

SANTIAGO — Returning to Chile after 10 years of forced exile, I am shocked by all that has changed. I am also shocked by what remains the same.

Everything seems so normal much too normal. The same birds awaken me each morning that used to do so a decade ago, before a military coup crushed democracy. Somehow, I expected the birds to sing differently under a dictator. I imagined that the terror would have modified even the taste of food and the way people laugh. But everyday life appears much as it was when I left. Other things, however, have indeed changed. I had read that General Augusto

Pinochet's model of development cial class, but nothing could pre-pare me for what I felt when, after passing through a virtually unaltered Santiago, I reached the barrio alto — the hill-slope neighborhood where the privileged classes of Chile traditionally reside. This is the only part of the city that is unrecognizable. I found myself being guided, like a tourist, along unknown avenues filled with hundreds of glass towers and shopping malls, splendid gardens and effi-cient freeways. I could not believe that this was Chile. It was as if I had stepped into one of the nicer suburbs of a metropolis back in the United States. In just 10 years, a modernized, sleek and exclusive city-in-itself had arisen.

There has always been, in Chile as in the rest of Latin America, an abysmal distance between the rich and the poor. But those who live in these countries find ways of disguising that distance or ignoring it. My years away from home have given back to me not only the possibility of measuring that distance but of being overwhelmedwith the stark evidence of its malignant growth. Only a few miles from the barrio alto are slums where millions of Chileans live in squalor — the price Chile pays for so much ostentatious luxury for a few. When I left Chile, these slum dwellers had been poor. When I came back, I discovered that General Pinochet had performed the miracle of making them even more miserable, strand-

ing them even further from the mainstream of society. Visting one shantytown, I realized that these people have lived an exile more terrible than my own. They may have had the comfort of the mountains, and they could speak Spanish while I had to learn foreign languages and read incomprehensible street signs, but they have been turned into strangers in their own land.

What is true of them is true of

ter financial situation. It is as if

Chile had been struck by a plague. I am scandalized by the physical ruin of my country. The economic crisis touches everyone.

I drove through the industrial belt of Santiago and it was like

visiting a ghost town. The stores are empty. Most of my friends and family are unemployed or hold only part-time jobs. Though it is winter, there is no heating in the house where I am living. And yet, in this land without a

free press, this land where humdreds of thousands have been jailed and humiliated, where exile and violence and lying have become as natural as breathing air, the predominant mood is not despair. People know, of course, that General Pinochet still holds power. He can still order his troops to murder. and he does. He can still torture. and does. He can still transmit his most incoherent thoughts into each home whenever he so desired and he so desires incessantly. But a dictator cannot last unless he rules the minds, as well as the bodics, of his people. If he cannot make their dreams coincide with his promises and their fears coincide with his threats, he is lost. I am fortunate to have returned at the very moment when General Pinochet has lost

control over the dreams of Chile.

rebirth of this country.
Living under the shadow of vio-

lence and rage, people have somehow found the courage to demand, over and over, the return to democracy, to dream a country where it is abnormal that men can come in the night and make you disappear, a country where it is aberrant that four square miles of a city has grown wondrously while everything else stagnates. People are no longer afraid. At night, they bang pots and pans to protest as if they were in front of the walls of Jericho. and in the daytime they march and congregate and openly discuss ways of ridding themselves of the tyrant. I have seen them risk the bullets and the beatings and the dogs. I have seen them bring defiant Chilean flags to the airport to

greet returning exiles. Slowly, another sort of country is emerging, a country where I do not feel like a stranger. I love the birds and the mountains and the smell of fruit. I love to play with the nephews who were born during these 10 years. But what makes me feel really at home is the rebirth of my

The contributor, a Chilean writer who lives in Bethesda, Maryland, was given permission two weeks ago to return to his country. He wrote this column for The New York Times.

of established institutions. Many

by the media attention they receive.

The easiest way to get attention is by

challenging the executive on military

and foreign policies. That is one rea-

tion to the executive. Congress began

asserting itself in the wrong area — in defense and foreign policies, where it is least equipped to cope, and where

deference to the executive is proper.

tary buildup has been the most important public business since 1981, since 1981 Mr. Tower and Mr. Jack-

son have been, with Mr. Baker, the

most important senators. As Mr.

Reagan contemplates the likely mix-

ture of pain and pleasure in a second

term, he must be imagining how hard it would be for him to deal with a

Senate with those three men missing.

The Washington Post.

Because President Reagan's mili-

son why, having awakened to the fact that it has delegated too much discre-

inger senators assess their success

Tower's Retirement to Leave a Much-Changed Senate

WASHINGTON — When asked V recently why a colleague had voted against a defense program. Senator John Tower snapped: "He abuses the right to be stupid." When the senator points the Green Bullet (his 1972 Dodge) toward Texas next year, the Senate will lose one of its tartest tongues and sharpest minds. Mr. Tower, whose office is a few

yards from what was Senator Henry Jackson's office, will not quite say so, but he might have reversed his decision to retire if he had not announced it before Mr. Jackson died. In the Senate, as in many other institutions, 20 percent of the members do 80 percent of the work. For two decades Senators Tower and Jackson were two of the consequential 20. Since 1981 they have been, respectively, chairman and ranking Democrat on the Armed Services Committee. So in 1985, the Senate is certain to be without at least 15 percent (counting Howard Baker) of the 20, and even more of the heart of its leadership on military matters.

Mr. Tower has been in the Senate 22 years, 20 of them in the minority. In 1965-66 he had just 32 Republican colleagues. No senator, having been a chairman, can stand the thought of returning to the minority.

But there are 19 Republican and only 14 Democratic seats up in 1984. and today at least six Republican scats (Texas, Tennessee, Illinois, Iowa, North Carolina and New Hampshire) look more vulnerable

Mr. Tower thinks, probably rightly, that he would have been re-elected. Polls show him 20 percent ahead of his nearest rival; his job-approval rating is higher than ever. And he actually likes campaigning across his unreasonably vast and complex state. By George F. Will

However, the Texas electorate is Dirkson, Styles Bridges, Lyndon 1-percent black and 18-percent Johnson and Bob Kerr. There never 11-percent black and 18-percent Mexican-American, and as the 1982 showed, Texas Democrats have been reading the Republican book on organizing turnouts. Mr. Tower would not have needed to spend a nickel to build name-recognition, so his campaign might have cost "only" \$7 million. Texas has 19 media markets. Four cover 70 percent of the elector-ate, but the other 15 can turn an

Beyond a desire for a fresh and less draining life, Mr. Tower's decision to leave the Senate reflects dismay about the institution. Not long ago, he says, the Senate was more efficient and civil, in part because power was concentrated in a few persons who received considerable deference — persons like Richard Russell, Everett

Mideast Approaches

role will put their survival at risk.

Genayel to make a separate peace

was a record vote unless the leaderdefeat of Governor Clements ship wanted one. That saved time and, even more important, prevented what has become common - the engineering of record votes, often on amendments that are going nowhere, often for grandstanding purposes, or to get responsible incumbents to make themselves vulnerable to irresponsible challengers by casting politically dangerous votes.

Mr. Tower thinks th. Senate has "lost its corporate mem.cy." Forty-

three senators have been there less than six years, and 63 less than 10. Too many of the new members are "media creatures." They are fright-ened of politically awkward publicity. They increasingly share, or at least are inhibited by, the values of a press corps that sees itself as an adversary

LETTERS TO THE EDITOR

Regarding "Political Wars in Mid-east — and U.S. — Snag Reagan Plan" (IHT, Sept. 5):

The American approach and that of the West in solving the problem of peace in the Middle East through Syria's Hafez al-Assad, King Hussein of Jordan or Saudi Arabian leaders peace and anti-nuclear movements with Neville Chamberlain and his appeasement policies. His tragic mis-reading of history is leading us all will take us nowhere, because for these Arab countries to accept that mensions. Instead of "stopping Hit-ler," he should study the results of the The only practical alternative is that of peace in slices, Sadat-style. The opportunity is still there for the United States to encourage Amin

U.S. backing, he might take the risk. ROUBEN HAIM HAWA. Winchester, England.

Reagan and Chamberlain President Reagan equates the

into a holocaust of unimaginable diunrestricted arms race preceding 1914, as old empires started to crum ble and the balance of power shifted. More letters, Page 5.

with Israel, as his brother seems to have intended to do. With strong Winston Churchill. BEN LANE Sollentuna, Sweden

> Unions Under Pressure I am sick to death of hearing about Solidarity. Instead, give me some

> cheerful news as to how the free labor unions are thriving in Turkey, the Philippines, El Salvador, Guatemala, Argentina, Paragnay, Chile and other democratic" countries. T. ROBERGE.

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other source of despair. Shimon Peres, 60, behaves like a

will bring Labor back to power.

The overwhelming impression is one of leadership that is out of touch. Anger and frustration seems to in-crease as you go down the political ladder. One young businessman spoke for many when he declared that "Likud created the split in Israel and Labor doesn't know how to deal with it."

government in power, as a second sign a peace way a second sign a peace way a second sign a peace way a second cutting off Lebanob way. Lebanese Modera way no longer as unequal parties as a second longer as unequal parties as a party state, viewed Anno carting the Sharon line Continued in the Sharon line Continued in the Sharon line Continued in the Sharon line cutting of a policy toward at integrity, independent strong certical government would about political refiner weate a national contents. rease a national concomer, amplified the least policy toward Lebanon see. It cannot reiv on the policy toward Syria are such a troubles, that Syria are such a troubles, that Syria are such all somehow bring peace as minated source. all somehow bring people and be ails somehow bring peace of aimsted government can be relying solely on Preside the creation of a new the crea

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Asian-Americans See Rise in Discrimination

Violence, Antagonism Spur Unity Among Traditionally Rival Groups

By Robert Lindsey New York Times Service

LOS ANGELES - Asian-American leaders say they are alarmed by what they regard as rising discrimination against their people. As a result, they are forming political action organizations around the country that are unifying traditionally rival ethnic groups, including Japanese, Kore-ans, Chinese and Vietnamese.

"It's come to the point that as long as you look Asian, you're open to attack, regardless of which group you belong to," said Stewart Kwoh, director of the Asian Pacific Legal Center, a leader of efforts to unify Asian groups in Los Angeles, which has the country's largest and most diverse Asian population.

"The only road open for us is to get active politically, by unifying all the Asians to form a viable. force, so when we speak, we speak in one voice," said Lin Chung, an officer of the recently formed Alliance of Asian-Americans for

According to the Census Bureau, Asian-Americans were the comtry's festest growing ethnic group in the 1970s. They make up less than 2 percent of the population, and most are concentrated in a few areas, particularly California, New York and Texas.

Asian-American leaders and others attribute what they see as a resurgence of anti-Asian sentiment principally to two factors: first, the large influx of Southeast Asian immigrants and, to a lesser extent, South Koreans and Chinese in the last decade, and, second, the country's economic troubles, which have intensified competition for jobs and which some Americans have attributed to imports from the

The pattern of discrimination. they say, is most prevalent among blue-collar whites and low-income urban blacks and Hispanic Americans, who regard unskilled Southeast Asian and Chinese immigrants as competitors for jobs, housing and favorable treatment in government assistance programs.

The rising tension between Asians and blacks was reflected this month in The Los Angeles Sentinel, which calls itself the largest black-owned newspaper in the West. The newspaper reported that scores of businesses in black areas were recently "taken over" by Asians It criticized financial institutions for lending money to Asian but not black businessmen

"I think they resent us," Glenda president of the Com-Asian-American Organizations in Houston, said of other minority groups. They had to struggle so long for their rights, they don't think there's enough room now for another minority group."

The most widely discussed attack on an Asian-American occurred in Detroit last year, when Vincent Chin, a 27-year-old Chi-

Americans Called Terrorist Victims

The Associated Press NEW ORLEANS - More than half of the people killed or manned worldwide by terrorists are Americans, a U.S diplomat has told a conference of jurists here.

"And the biggest single departmental victim is the U.S diplomatic service," Robert Sayre said Friday. He is the chairman of the State Department's interdepartmental Group on Terrorism.

security policies and programs, was joined by thousands of people among the speakers at the Sixth whose ancestors came from many International Conference of the Inparts of Asia, she said: "Perhaps ternational Association Of Jurists, Italy-USA, where the subject was out of this tragedy is that Koreans terrorism and what to do about it. and other Asian people will realize Nicaragua has reported eight viola-Brazil from 1978 to 1981.

nese-American, was fatally beaten in a bar by two white unemployed bine-collar workers, who reportedly thought he was Japanese

Asian-American leaders say there have also been fatal attacks on Asians in the last year in Houston, Boston, Davis, California, and elsewhere, that may have been at least partly motivated by race.

Asians who were interviewed last Poek in several cities emphasized that there were many communities in which Asian immigrants were living with non-Asians without any ms caused by discrimina

But Dong Soo Ha, secretary-general of the Korean Association of New York, said: "There is some kind of danger to being an Asian in this city. There is some kind of hatred growing between Koreans and their neighbors."

Charles Lai, the Hong Kongborn director of the Asian American Research Institute and Center for Community Studies, in New York's Chinatown section, said there had long been "an image in this country of a so-called 'yellow peril, that, if left unguarded, the Chinese will overrun the country."

He said he believed it had intensified recently "because of the state of the economy." In many places, Asian immigrants are accused of working for less than prevailing

ages, depressing wages for others. Margaret Fung, an attorney for the Asian American Legal Defense and Education Fund in New York, agreed. "The economy is so bad and the unemployment rate is so high that immigrant workers are perceived to be threatening," she

Complaints that Southeast Asian refugees are a drain on a community's welfare system, schools or pubhospitals are also common. "A lot of the Anglo parents think these kids are slowing down classes," said Betty Waki, a Japanese-Amer-ican high school teacher in southvestern Houston.

Some Asian-Americans accuse labor unions of inciting bias against them because of misdirected unhappiness that imports have cost American jobs.

"They resent a company's use of caper foreign labor, and they take it out on immigrants in this country, and not only on immigrants, but on people of Asian heritage who were actually born in this country," said Ruby Scharr, a Japanese-American who is executive director of the Japanese American Citizens League in New York

For the most part, Asian-Americans have not been a cohesive political bloc in the past, partly because of rivalries and cultural differences among national groups. But many Asian-Americans say this is changing now, especially because of a shared outrage over the fatal beating of Mr. Chin in Detroit and the

light sentence his killers received. According to court records, he airport. was killed by two white men who, thinking he was Japanese, beat him while complaining of Japanese imports. After pleading guilty to manslaughter, the assailants were fined \$3,000 and released. The killing, Asian-American leaders say, made many of their people realize that whites tend to regard all persons of Asian background alike and that increased prejudice against one Asian group was really increased

prejudice against all Asians. The Soviet Union's shooting down of a Korean Air Lines 747 with 269 people aboard has had a unifying effect on Asians in the United States, according to Mrs. made public soon, he said. Scharr of the Japanese-American Mr. Sayre, who is coordinator of side the United Nations that was the one good thing that will come

remain silent"



Air Force Officers, Freed by Zimbabwe, Arrive in U.K.

LONDON - Two white air force officers released from detention in Zimbabwe have arrived in London, expressing hope that four colleagues still held after their acquittal on sabotage charges also

Air Vice Marshall Hugh Slatter, 41, and Air Commodore Philip Pile, 43, were released Friday by the Zimbabwe government and ordered to leave

Mr. Slatter, Mr. Pile and four other airmen were found not guilty in Zimbabwe of plotting the sabotage last year of 13 warplanes. But minutes after they were cleared, the six were again detained on the orders of Home Affairs Minister Herbert

"I'd like to express our gratitude and appreciation for the concern and interest that has been shown over our situation," Mr. Slatter said as the two arrived Saturday at Gatwick airport on a flight from the Zimbabwe capital of Harare. "We are concerned with the predicament of our fellow officers who are left behind and I hope their

situation also will be resolved very soon, "he said. On Friday in Dublin, Prime Minister Robert Mugabe of Zimbabwe strongly defended his government's decision to rearrest the officers. After the acquittal "it became the duty of the government to examine the evidence which had not been admissible in court," Mr. Mugabe said. "Those who were believed less involved were released." he said, referring to Mr. Slatter and Mr. Pile.

Managua Says Rebel Plane Downed, 3 Others Driven Off Near Costa Rica

By Robert J. McCartney

Washington Post Service MANAGUA - Anti-aircraft nunners have shot down a rebel airplane and driven three others away near the Costa Rican border, officials have indicated.

Fire from guns and rockets brought down a plane on Friday, about 2.5 miles (4 kilometers) inside Nicaragua in remote jungle, while it was on a trip to deliver applies to anti-government forces, a Defense Ministry spokesman said Saturday. It was the second rebel plane reported to have been downed in two days.

Three other planes turned back Friday when they met heavy fire near a military base after dark near the western end of the Nicaraguan-Costa Rican frontier, said the spokesman, Commander Roberto Sánchez. No group has claimed re-sponsibility for the reported incur-

The Costa Rican-based Democratic Revolutionary Alliance said it had staged attacks Thursday on the Managua airport and early Fri-day on the Pacific port of Corinto. The government said it had shot down a propeller-driven plane that had taken part in the attack on the

Despite Nicaraguan protests to the Costa Rican government over the raids, a senior Foreign Ministry official in Managua played down differences with its southern peighbor. He said that Costa Rica was doing all it could to restrain the insurgents, who "have taken the law into their own hands" at the behest of the United States.

The official, who asked not to be identified, said that the logbook of the plane shot down at Managua's airport Thursday showed that the pilot had made several trips between the United States and Central America. The book will be

The raids have added a new elegroup in New York. Referring to ment to the insurgents' fight an anti-Soviet demonstration out- against the Sandinist government, but appear to have had limited success so far. The planes used are whose ancestors came from many small, and there have been no reports of serious damage caused by their bombs or rockets.

With Saturday's announcement, Mr. Sayre was also ambassador to that you remain a victim when you tions of its airspace by insurgent

The Defense Ministry said it did not yet have information on the type of plane shot down Friday. Commander Sanchez said efforts

to recover the wreckage were being hampered by the jungle terrain.
The government also could not dentify the type of the three planes that were repelled. Commander Sanchez said it was too dark for the

soldiers to see the planes clearly. Commander Sanchez reaffirmed that the two planes that attacked Corinto on Friday had flown from Honduras. But this point was the subject of dispute after the Demo-

cratic Revolutionary Alliance claimed responsibility for the at-

The Honduran-based Nicaraguan Democratic Force has denied that it had staged the Corinto raid, and has said it assumed that the planes had come from Costa Rica. The Honduran government has demed any involvement. The issue is significant because the Honduranbased rehels are known to receive backing from the U.S. Central Intelligence Agency, whereas the Costa Rica-based group has denied receiving U.S. support.

Mexican Union Official Reported Seized in U.S.

By Richard J. Meislin New York Times Service

MEXICO CITY - A Mexican oil union officer accused of embezzling millions of dollars was kidnapped from a Texas border town last week and returned here to face possible prosecution, according to police in Texas and government authorities in Mexico.

The seizure of the union official in McAllen, Texas, was the latest twist in an investigation of corruption at the upper levels of the Mexican Petroleum Workers Union. He was reportedly returned to Mexico by union members loyal to the

group's secretary-general. The abducted official, Hector Garcia Hernández, had been accused of stealing \$6.6 million while serving as director of education and social services for the union. The attorney general is investigating the accusation, but no formal harges have been filed.

Mr. Garcia Hernández left Mexico last month shortly after filing formal charges of an even larger theft against the union's secretarygeneral, Salvador Barragan Camacho, and promising to reveal publicly a pattern of corruption in the

Mr. Barragan Camacho, a member of the Mexican Senate, filed the original charges against Mr. Garcia Hernández. He is also under inves-

Pro-Barragan Camacho members of the union were said to have posed as agents of the U.S. Federal Bureau of Investigation to kidnap Mr. Garcia Hernández.

The abducted union official arrived here Friday and was placed in the custody of the attorney general's office. His alleged kidnappers, meanwhile, were in custody in Tampico, Mexico, where they had turned Mr. Garcia Hernández over to the authorities.

It was not immediately clear whether the United States would seek to have the men returned to Texas to face kidnapping charges.

The series of charges and countercharges have focused attention on corruption in the union, which has long been a subject of private conversation here, and the public discussion has made some union officials uncomfortable.

At a union meeting in the capital Thursday, a local union official said that the controversy was being propagated for cash by irresponsible yellow journalists," and another said that it was the work of "worthless cabinet members who would destabilize our union."

Mexico's oil industry, which grew rapidly in the late 1970s and early 1980s, has been a focus for President Miguel de la Madrid Hurtado's "moral renovation" campaign against corruption.

NEW YORK - John Vorster, In 1976, Mr. Vorster's govern-

67, a former prime minister of South Africa and a symbol of apartheid, died Saturday of a lung infection, the South African Broadcasting Corp. reported. Mr. Vorster rose to prominence

John Vorster, 67, Dies;

Ex-Leader of S. Africa

as the minister of justice who oversaw the enactment of laws that empowered the government to detain political activists for up to 180 days without trial and strip them of their civil rights.

By Joseph B. Treaster

New York Times Service

As prime minister from 1966 to 1978, he surprised some South Africans by making overtures to the leaders of neighboring black Afri-can countries and by giving new

freedoms to black South Africans. But he explained that all his actions were intended to preserve South Africa's system of apartheid, which provides for the separation of the races and the concentration of all political power in the hands of the white minority.

Amid initial reports of misuse of public money and increased international calls for sanctions against the white-ruled republic, Mr. Vorster, citing ill health, resigned as prime minister in September 1978. He accepted the largely ceremonial post of president.

He left the presidency in June 1979 after government investigators had accused him of giving false evidence and of complicity in covering up the spending of more than \$70 million without proper authorization to promote South Africa's image. Mr. Vorster denied the

After leaving office, Mr. Vorster remained an influential political figure. A year ago he publicly rejected "power sharing in whatever form" between South Africa's 4.4 million whites and its more than 20 million blacks.

In his youth, Mr. Vorster helped ound an anti-British organization that advocated a government for South Africa based on the model of Nazi Germany. During World War II he was jailed for his militant opposition to the Allied war effort.

After the war, he joined the dom-inant National Party, which was largely the domain of the 60 percent of white South Africans who, like Mr. Vorster, traced their beritage to the early Dutch settlers and called themselves Afrikaners. He won a seat in Parliament in 1953. Mr. Vorster was appointed min-

ister of justice in 1961, a year after police shot to death 72 unarmed black demonstrators in the town of Sharpeville. The episode raised the specter of black revolution and heightened the fears of the ruling The rights of free speech, as-

He set out to establish some con-

Among his most drastic measures was the Sabotage Act of 1962. U.S. Continuing Under that law, suspected subver-sives could be detained for up to 180 days and individuals could be "banned," or effectively eliminated from South African political life so that they were prohibited from speaking out. The law made it a crime to publish their remarks.

A few days after the assassination of Prime Minister H.F. Ver-woerd in September 1966 in Parliament, Mr. Vorster was unanimously elected leader of the National Party and was named prime minister. He had been a student of Mr. Verwoerd's at the University of Stellenbosch and later his protégé in government.

In his acceptance speech, Mr. Vorster pledged to follow Mr. Verwoerd, who was credited with formalizing the doctrine of apartheid. In his early years in office, Mr. Vorster permitted a few changes that were said to have made apartheid less rigid. He also formally received the prime minister of Lesotho with full honors and signed a

trade agreement with Malawi. In 1974, he became the first South African prime minister to negotiate with the country's tribal leaders. Also during his tenure, a gan campaign, has denied this.

Symbolized Apartheid and hotels were opened to blacks, as were some libraries, theaters and

> ment used massive force to quell riots in Soweto and other black townships surrounding Johannesburg that a government-ordered study later said had crupted out of the "great hate" generated by South Africa's racial policies. Mr. Vorster's name was Baltha-

> zar Johannes Vorster but he preferred to be called John. He was born Dec. 13, 1915, on his father's modest sheep farm in the predominantly English Cape Province. He was the 13th of 14 children.

Maurice R. Valente, 54, an investment banker, former president of RCA Corp. and a longtime executive of International Telephone and Telegraph Corp., Sept. 3 in Rome. The U.S. Embassy in Rome said the death certificate gave the Walter Reed Ar cause as "insufficiency of cardiac in Washington.

activity due to asphyxiation follow-

Felix Block, 77, a Nobel prizewinning physicist whose discoveries led to advances in physics and medicine, Saturday in Zurich, ap-

Leonard D. Heaton, 80, a retired licutenant general who was army surgeon general under presidents Dwight D. Eisenhower, John F. Kennedy, Lyndon B. Johnson and Richard M. Nixon, Saturday at Walter Reed Army Medical Cente

Debris Sample Retrieved From Crippled A-Plant

By Milton R. Benjamin

The first entry mission, resembling a moon-walk as three men in air-cooled protective suits worked awkwardly inside the highly contaminated containment building of

From TV monitors in a nearby command center, controllers watched as one ceam member slumped down atop the service structure above the reactor, sat clutching his head and complained

leave, and a health worker escorted

As he emerged through an air lock that keeps radioactivity from escaping, another technician ra-diced: "He don't look so good." He appeared tired and pale, officials

Officials refused to allow the two of hand," Mr. Vorster said in his plete the mission and said a new first speech as minister of justice. group would try Monday to extract

Probe Into Loss

New York Times Service WASHINGTON - The Justice Department is still several weeks away from concluding its inquiry

Thus far, they said, there appears has uncovered enough evidence to bring any charges. But sources said investigators had met with what

Also unresolved are conflicting accounts by William J. Casey, the director of Central Intelligence, and James A. Baker 3d, the White House chief of staff.

Mr. Baker has said Mr. Casey gave him a notebook containing material for Mr. Carter to use in his debate with Mr. Reagan. Mr. Casey, who was chairman of the Rea-

Washington Post Service
MIDDLETOWN, Pennsylvania

Four years after the Three Mile search of a better understanding of what occurred in the reactor nuclear power plant accident.

The ill technician, officials said, was one of fewer than a dozen who have shown symptoms of "heat stress" during the past three years while working in the hot, humid confines of the containment building. He picked up a radiation dose of about 75 millirems during hisentry, the equivalent of 21/2 chest Xrays, officials said.

The other members of the entry team received doses ranging up to 190 millirems during their 90-min-

ute stay, officials said. Officials of General Public Utilities, owner of the Three Mile Island plant, say they have been "very successful" in minimizing radiation exposure to workers during the

They say they have stayed well under the federal limit of 3,000 millirens per quarter or 5,000 per

year for each nuclear worker. "We've never had anybody at anywhere near 3,000 millirems and we've only had a couple that have been over 2,000 millirems for an

said, and complained of a "severe entire year," said spokesman Doug Since February, General Public Utilities has mounted an intensiv "dose reduction program" designed to reduce the radiation dose to cleanup workers, Mr. Bedell

said. He said the program has cut radiation dose rates on the ground floor of the containment building from 350 millirems per hour to about 200 at present. "That's one of the reasons the

cleanup is so blasted expensive," he said. "All the measures and protections and training and rehearsal that you need to reduce dose rates adds very much to the cost of the cleanup," which already has passed \$380 million. Even so, Jack DeVine, technical

planning director for the disabled unit, said cleanup workers thus far have received a collective dose of 3.000 rems (a rem is 1.000 millirems), making it increasingly clear that the 8,000-rem collective limit set by the Nuclear Regulatory Commission for completing the one termed "convenient lapses of cleanup "is not a number that will

We haven't done the rem-intertsive jobs yet, such as defueling the reactor and cleaning up the reactor building," Mr. DeVine said. Analyses show that "possible

rem range," he said.

Mr. Bedell said the Nuclear Reg. ulatory Commission already "has opened the process of revising the

LETTERS TO THE EDITOR

The Market Dartboard Christopher Lehmann-Haupt's review of "Preserving Capital" (IHT, Sept. 3-4) by the investment adviser John Train was too glow-

ing with praise.

I am a successful private stock market investor with a great deal of free time on my hands. I amuse myself by scanning market forccasts from investment advisory services and brokerage houses. Since 1960 I have found forecasters cannot go more than a few weeks without a major mistake in market interpretation. This is because advisors do not know how to evaluate and weigh market information. Market writers and advisers are just that — writers and commissioned advisers, not successful investors. They sell market tips because they cannot make a living

The state of the s investing their own money. The following passages from three studies of professional market advisers and economic forecasters illustrate the point;

The Federal Reserve Bank of Boston said that errors in economic forecasting "unprecedented in magnitude were made by the most respected U.S. forecasters during the 1970s." (IHT, Aug. 18, 1976)

spotting trend changes." The Contrarion, quoted by Forbes magazine in September 1982, said that top analysts outperformed the market only one out of

every three calls. C. WARREN NOOKER. London.

A Canadian First Regarding "NYC Opera Subti-tles" (IHT, Sept. 3-4):

New York City Opera's planned States] are a great country - they investing of "subtitles" will be the cannot apologize." To which Mr. first use of this revolutionary technique. This clever innovation was belitting powerful equals, or equalists used, with great success, by the ly powerful fools: Excuse me, we Canadian Opera Company in To- are also a great country, and we ronto, during the 1982-83 produc- demand an apology." The result, of tions of Strauss's "Elektra" and course, was that no apology was Monteverdi's "Orfeo." Incidental- made -- as none will be made now. ly, as the titles are actually projected above the stage, the Canadians

dubbed them "surtitles." COSTA PILAVACHI: Ottawa.

Lessons of Flight 007

President Reagan's demand that the Russians apologize because of much with exploiting a convenient The Swiss financial Bilanz rethe Korean jet incident brings to pretext, tragic as it is, to launch a thropologist, told a Unesco conference of the Korean jet incident brings to pretext, tragic as it is, to launch a thropologist, told a Unesco conference of the launch as for the lau advisers' fallibility was "shameful," United States apologize for the communism and divert public have kept their society integrated widespread anti-intellectualism of

shot down, though for rather better Central America.

earlier incident is a simple one: Whether right or wrong, a great power does not apologize. Nothing shows this better than a delightful conversation, recorded in Leopold millan and Nikita Khrushchev, Sir Harold, then British prime minister, had said: "Understand, Mr. Your article implies that the Khrushchev, they [the United

> MARY DASSIER. Vaucresson, France.

that enguled the West over the soviet "barbarity," without even ment, is not geared to rearing the waiting for a clarification by the creative individual, the Japanese Russians, has little to do with genuine concern for human lives, but and learned their facts. Claude competence in the use of English,

and that they were "too late in penetration in 1961 of its airspace opinion from the U.S. war drive by not requiring everyone to be American society. This is a probby a U-2 spy plane that was also extending from the Middle East to creative, but merely to adopt a set lem linked to deep historical realinattern.

> YOSSI BEN-AKIVA. Tübingen, West Germany.

The diplomatic lesson from that The world knows that the Soviet Union is a huge imperial power. President Reagan has called the Russians liars, terrorists and mur-Kohr's "The Overdeveloped Na-deters, but the Russians respect tions," between Sir Harold Mac-only force and power; there is no

use in name calling. America must do one thing at once: ask Japan to change its constitution, so that it can rearm, with American help and blessings. Japan, when rearmed, can be a terrific ally of the United States.

> LEONARD LEIGH. Escaldes, Andorra.

proach" (IHT, Sept. 5): Donald J. Planty Jr., the American high school student, is wrong The wave of simulated outrage Although the Japanese school sys-

Regarding "The Japanese Ap-

Educational Models

done the opposite. With their emphasis on originality, they often fail to take a close look at the facts on which they are supposed to let loose their creativity. Even discounting fringe benefits

such as courtesy as being immaterial to formal education, I found the rote learning system of Japanese schools superior in practical terms to anything American. U.S. students are encouraged to think and write critically, but have precious little to which to apply their underdeveloped critical faculties.

HENRY L. DANIELSON. Rotterdam.

I would like to add the following terialist, conformist and totalitarobservations, based on my experience of both systems - the Ameriian nature of Japanese society. Its can as an elementary and junior products, when they reach universihigh school student in the '50s and ty, are generally as devoid of genuearly '60s, and more recently the ine intellectual curiosity as most of Japanese, as a visiting professor at Tokyo University.

The dismal results of the Amerihave usually done their homework knowledge," and even minimal Levi-Stranss, the French social an- are not so much the result of faulty

ties, including the descent of most Americans, unfortunately, have Americans from underprivileged levels of European and other societies, the populist, single-issue nature of much of American politics, and the emphasis on the "quick buck" as the paramount value, with corresponding esteem for those who make it, and contempt for those who pursue "wierd" goals such as knowledge or culture. Against this must be measured

the healthy emphasis on individual understanding and judgment which Mr. Planty rightly values over rote learning - available in the better American schools. Unfortunately, these are the exceptions rather than the rule. The defects of the Japanese system spring from the essentially ma-

their American counterparts. Rather than look for a model to the Japanese educational system, can system in transmitting "hard we in the West should seek to revivify our schools with what is best in our own rich heritage: humanism and the spirit of free enquiry.

LEONARDO de ARRIZABALAGA y PRADO.

John Vorster

parently of a heart attack.

Island accident radiated fear across America and stunted the growth of March 1979 during the worst U.S. the nuclear power industry, technicians have probed gingerly into the reactor's damaged core to remove the first spoonful of radioactive de-

the damaged Unit 2, was cut short Friday after only one of three planned samples was retrieved.

of feeling ill. The command center immedicleanup. ately ordered the stricken man to

him from the structure.

Of Carter Papers

into how Ronald Reagan's campaign obtained President Jimmy Carter's political strategy papers in 1980, according to officials familiar with the investigation. to be little reason to believe the FBI

memory" among lower-level work- let us complete the job." ers in the Reagan campaign.

numbers" for completing the cleanup "are all in the 20,000- to 25,000-

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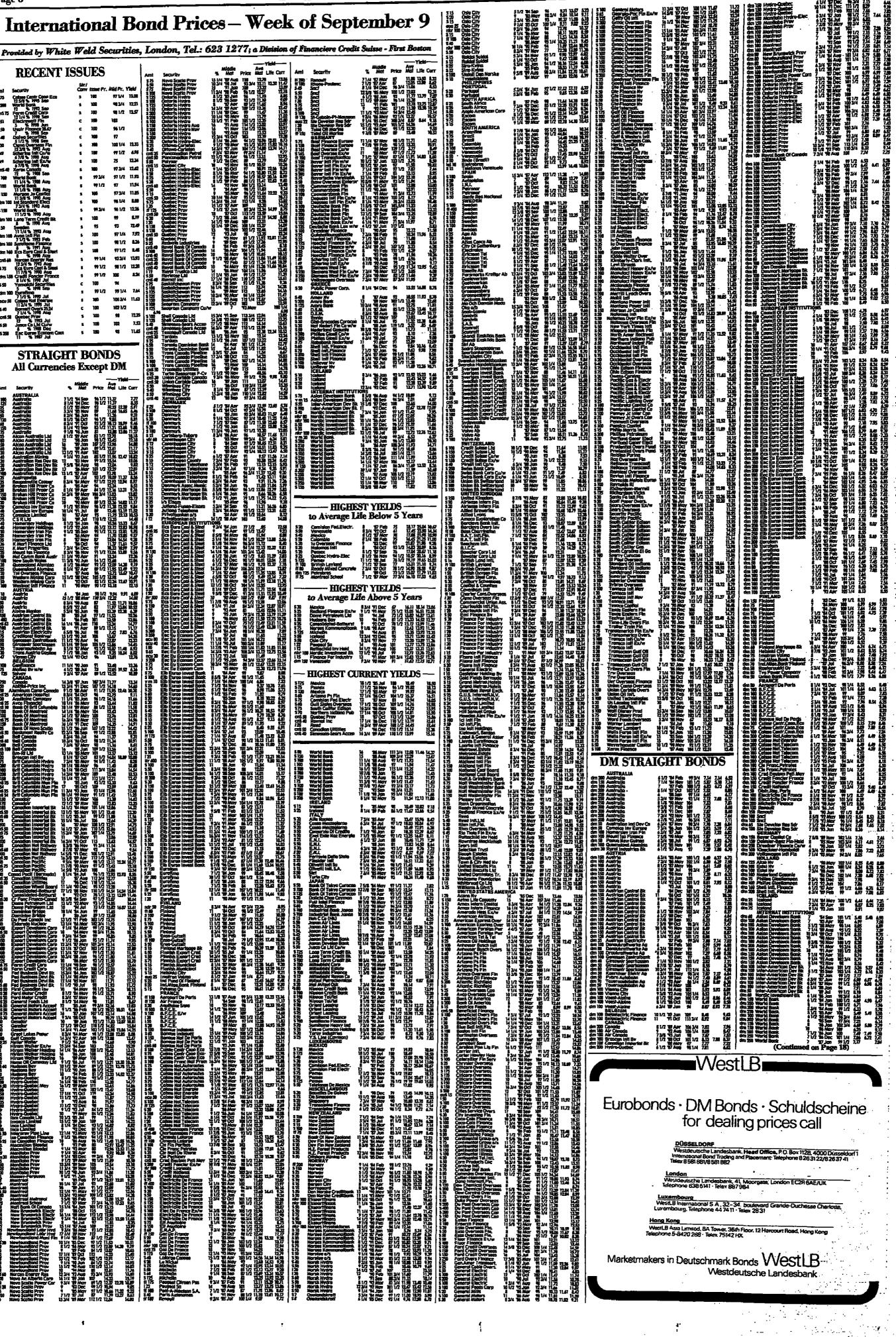
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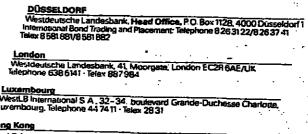
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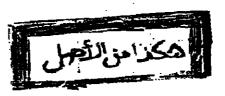
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9/10



Continuing Fallout From Tanaka Case

By Ken Ishii

TOKYO — It is like the calm before the storm. As the days move toward Oct. 12, when a Tokyo district court is to deliver its verdict in the Lockheed bribery trial of former Prime Minister Kaknei Tanaka, there is

hittle evidence of concern over the potentially devastating effect the verdict will have on the fortunes of the present administration.

Or perhaps, after seven years of headlines and 180 hearings over charges that Mr. Tanaka accepted 500 million yen from Lockheed while in office to help sell its planes to Japan, interest has abated for the property of the property was the force content to the property of the moment. So great was the furer over events leading to the prosecution's demand that the former prime minister be sentenced to five years in

prison that the verdict itself may even be anticlimactic.

From the evidence presented, the Japanese press unanimously predicts that Mr. Tanaka will be found guilty. But many agree with the view of a top political source who said, "Political assumptions for the future already take a guilty verdict into account." This means that, while the street of the first political assumption and control of the future and the product of the first political assumption. verdict will create a crisis in the Diet, Prime Minister Yasuhiro Naka-sone's Liberal-Democratic Party will be able to ride it out.

Nevertheless, the Tanaka case does pose a wornsome issue for the prime minister. There is no danger of the conservatives being ousted from power. Their dominance of politics, unbroken since 1945, is too overwhelming. But rarely has the left had such an excellent issue with which to

The question of political ethics, or rather the lack thereof, has become a subject of increasing public discussion, and demands by the Socialists and other opposition parties for Mr. Tanaka's retirement from politics have struck a responsive chord among Japane

Mr. Nakasone's predicament is compounded by the fact that he owes his assumption of power largely to the support of the Tanaka faction of the Liberal-Democratic Party. It remains the party's largest and most powerful faction despite the Lockheed scandal, a fact that in itself would seem to assure that the Liberal-Democratic Party will be able to ride

Even so, there is no denying that a guilty verdict will damage the image that Mr. Nakasone has been striving successfully, to create for himself as a strong competent leader. By force of his personality, Mr. Nakasone has a strong, competent leader. By force of his personanty, Mr. Natasone has helped enhance Japan's stature in his meetings with world leaders. Under his stewardship, the Japanese economy has beginn to work its way back from a protracted recession. Japan's inflation rate is among the lowest in the world. And Mr. Nakasone is determined to carry through an administrative reform program to pare government waste, for which purpose he called the Diet into its fall session on Sept. 8, several weeks earlier than

Recent opinion polls show a definite rise in Mr. Nakasone's popularity, compared to his early days in office when many were concerned about his hawkish stance on defense. Political analysts offered a number of scenarios on what might happen after a guilty ruling. One is that Mr. Tanaka will resign his Diet seat, which would take the heat off the Liberal-Democratic Party and the prime minister. This would be done, they said, in the knowledge that the four-year term of the lower house expires next June, after which Mr. Tanaka would be able to run again for his seat from Niigata prefecture in full confidence that he will be reelected. Despite criticism against him, Mr. Tanaka still has overwhelming support in his constituency, and Japanese voters tend to cast their ballots on the basis of personal loyalties rather than issues.

Another scenario sees Mr. Tanaka remaining tough until the postverdict storm abates sufficiently for the public's attention to be diverted to other matters, including President Ronald Reagan's visit to Tokyo in November, administrative reform and promised tax cuts.

In all of this, Mr. Natasone has a trump card in his authority to call for general elections. Rumors of a dissolution of the Diet before its term is up have kept both the Liberal-Democratic Party and opposition politicians balance for months. Almost everybody thought the prime n would dissolve the lower chamber last June for a general election to coincide with elections that month for the Upper House. The thinking behind the double-election theory was that the Liberal-Democratic Party would be able to go to the polls before suffering an adverse impact from a guilty ruling against Mr. Tanaka.

The former prime minister is known to have applied strong pressure on Mr. Nakasone to do so, and by not succumbing to the pressure Mr. Nakasone made it known that, while he owed a debt to the Lockheed defendant, he was not his lackey. Mr. Nakasone himself has contributed

to the continuing political uncertainty by telling a recent party cancus:
"I would like every one of you to work hard to prepare for what awaits us this fall. In less than a year, we will have to dissolve the lower house. The success or failure of the election will depend on whether we are Many Liberal-Democratic Party members interpreted this to mean that Mr. Nakasone was likely to dissolve the House of Representatives this fall regardless of whether it clashed with the Tanaka verdict. As a result, several Diet members canceled planned government-paid tours

they usually take between sessions to stay at home and mend political

Will Mr. Nakasone serve a second term as prime minister? As circumstances stand, the answer would have to be yes. In addition to the Tanaka faction, Mr. Nakasone has the support of the faction led by Zenko Suzuki (whom he succeeded as prime minister). The Tanaka-Suzuki-Nakasone factional alliance today is numerically larger than the combination of the "anti-mainstream factions" led by Takeo Miki, Takeo Fukuda and Toshi Konnoto. But observers do not rule out the possibility of the latter group closely associated trust bank, Yasuda Trust & in the firm's new vehicle, Dai-Ichi Capital. This of factions temporarily aligning themselves with the opposition after Oct. Banking, and a number of other companies in the firm's new vehicle, Dai-Ichi Capital. This new vehicle, Dai-Ichi Capital. This is new vehicle, Dai-Ichi Capital. T



Japanese stand beside the automobiles they have just bought, seeking purification of the vehicles at a temple.

Automakers Expand Production Abroad

By John Hartley

TOKYO - Honda cars are rolling off assembly lines in the United States and Britain, Nissan small trucks are being produced in the United States, and Isuzu vans are about to go into production in Britain. Decidedly, Japan's automotive industry has a far more international look that it did a year or so ago.

Moreover, in addition to the bigger ventures, Japanese cars are being built in a number of embly plants all over the world, usually in countries where imported cars are subject to tariffs or quotas.

Still, there are obstacles to this growth. The industry is turning toward new territories and ventures, largely as a result of increased pressure from authorities in countries where Japan already has car plants.

In the United States, strong official pressure has led the Ministry of International Trade and Industry to exercise "voluntary restraint" in allowing the expansion of automobile markets. In Europe, competition is making life diffi- that have curtailed purchasing, especially of

cult for salesmen of Japanese cars, and may become a more serious threat than protectionism. Of the newer cars, the Peugeot 205, the Renault 11, British Leyland's Austin Maestro and the new version of the Volkswagen Golf are all strong competitors for sales.

Japan's strategy, therefore, has been to join forces with other manufacturers and to explore markets in Southeast Asia, Africa and South America. For example, while setting up its truck plant in the United States, Nissan Motors has been expanding its facilities in Mexico.

This summer, a new Nissan engine and comonents plant went into operation at Aguascalientes to supply its assembly plant, where its Violet and Silva cars and small pickup truck are

Although Nissan is able to export the trucks to Latin America, the continent's economic problems have affected sales. In Mexico, inflation, unemployment and the balance-of-payments deficit have forced austerity measures

large consumer items such as cars. But when the economy improves, Nissan will be ready. In Europe, Nissan has launched a joint venture with Alfa Romeo to build bodies for a new car. Called ARNA, the new company is building Nissan Cherry bodies in which Alfa Romeo installs engines and transmissions. Volume is

60,000 units a year. In the Far East, Nissan is strengthening links with its licensee in Taiwan, Yue Loong Motors. Currently, Yue Loong is the biggest car producer in Taiwan, ahead of Ford. But Toyota Motors Corp. has reached agreement with Chi-

200,000 cars annually. Thus, Toyota seems intent on obtaining a ignificant market share in Taiwan. In addition, it will export cars built there to other markets. To counter that move, Nissan is trying to buy

nese business interests to produce more than

a stake in Yue Loong, and has increased the amount of technical assistance it gives. At home, Nissan is due to start producing the

(Continued on Following Page)

Export Boom Fuels Recovery; **Demand Lags**

By Gregory Clark

TOKYO — Japan's three-year recession is officially over, but no one is really celebrating. The recovery is almost entirely led by exports, and while this means good business for some, it will almost inevitably be followed by renewed foreign criticism and pressure to cut back on the

To avoid this, Japan needs urgently to stimulate its domestic economy. But this is difficult for a variety of reasons. Among them: Any lowering of interest rates to stimulate investment generally would increase capital outflow and weaken the yen further against the U.S. dollar, and any effort to increase public spending would fuel an already large deficit.

At present, the domestic economy is showing mixed signals. On the one

hand, housing starts and consumer spending remain flat and manufacturing investment has been only slightly affected by the export boom. On the other hand, in recent months the mining and manufacturing

index has begun to move upward and the index of leading indicators has moved above the 50-percent level (in other words, more than half the various indicators of future economic activity have turned upward). But the overall economy remains slack,

One way of increasing demand might be to expand government spending. But there have been forecasts that the deficit this year will reach \$60 billion, or 26 percent of the total budget. The government has: promised both to reduce the delicit and to reduce direct taxation. Thesesteps would make it very difficult to consider any large increase in

What to do? Three different views have been advanced.

In the first, the Economic Planning Agency of the Ministry of International Trade and Industry notes the potential consequence of failing toexpand the domestic economy: a growth in friction with foreign trade. partners. But it is deliberately vague on how expansion can be achieved.

As the United States and other world economies recover, Japan'sexports increase. But its imports remain stationary, or even decrease, as

oil prices fall. The expected trade surplus this year is put at \$30 billion to. \$35 billion, far more than official estimates earlier this year. Even allowing for invisibles, the surplus is likely to go to well over \$20.

billion, against \$9 billion last year. An expansion of the domestic economy would reduce the pressure toexport and would increase imports, the ministry says. Although the anning agency is not specific on measures to be taken, it does point out, that much of the slump in domestic demand is attributable to the housing logiam. More and better houses would release a flood of new consumer,

spending on everything from second cars to Western-style furniture. But to do this, the agency says, Japan would have to revise completely the land policies that artificially raise the price of land and so depress. housing starts. Few analysts expect early movement in this direction.

The second suggestion, from the Finance Ministry, involves rigorous;

cutbacks in government spending and a resulting natural increase in. domestic private investment as government borrowing declines and the availability of money increases. The Finance Ministry would also like the politicians to go back on their promises to cut taxes.

The third proposal comes from big business, as represented by the cidanren, the Federation of Japanese Economic Organizations. The Keidamen calls for a deliberate program of private investment in major-projects; in effect the businessmen would take over from the government

(Continued on Page 14S)

Venture Capital Becomes an Industry

Special to the IHT

TOKYO - If an international venture capitalist is looking for a promising investment in Japan, there is a flourishing industry that meets the bill. It is new, popular, and generally an industry of small companies. It is an ideas business. It is relatively risky, but not impossibly hazardous. It promises healthy long-term remms. It has a big appetite for equity capital. There is still room to get in on the ground floor. It has the official backing of the Ministry of International Trade and Industry. And it is something that a venture capitalist knows a little about already.

It is the venture capital industry. In August alone, three venture capital organi-

zations were formed.

At the beginning of the month, the nation's second-largest bank, Fuji Bank, set up Fuji Investment. Capitalized at 450 million yen, Fuji Investment. Capitalized at 450 million yea, Fuji has close ties with the Long-Term Credit Bank Investment has as shareholders Fuji Bank, a of Japan, which will be one of the shareholders closely associated trust bank, Yasuda Trust & in the firm's new vehicle, Dai-Ichi Capital. This

In mid-August, Orient Leasing announced that it was setting up a venture capital manage-ment company with British, U.S. and Japanese shareholders. Orient Leasing will own 40 per-cent of the new company, which will be called Orient Capital. The British merchant bank Baring Brothers will have 20 percent, and a San Francisco-based venture capital firm, Hambrecht and Quist, will have a further 20 percent. Four Japanese companies — Sanwa Bank, Daiwa Securities, Daiwa Securities Research Institute, and Dai-Ichi Mumal Life Insurance -will have 5 percent each. The new company is initially capitalized at 300 million yen and expects to start operations in October.

Later in August, Dai-Ichi Securities anounced that it would accept venture capital investments beginning in October. The brokerage house, one of Japan's small securities firms,

on Fuji Bank. Fuji Investment will provide financial services to venture businesses.

The three newcomers are joining the most fashionable area of corporate finance in Japan. In the last year, the venture capital business has seen a rapid growth in the volume of funds committed and in the variety of vehicles created. According to one recent estimate, about \$300 million has been invested in the sector.

The industry leader is Japan Associated Finance, which has a capital of one billion yen and which has invested in about 100 companies. Japan Associated Finance's main shareholders are Nomura Securities and Nippon Life Insurance. Nippon Investment and Finance Co., backed by Daiwa Securities and the Long-Term Credit Bank of Japan, is equal in capital to Japan Associated Finance, but behind in invest-

Japan Associated Finance was set up in April 1973, one of a number of companies established in the first flush of enthusiasm for venture capitalism. That enthusiasm was based on the rapid growth of the world economy in 1972 and the first half of 1973, and on Japan's performance as the fastest growing of the industrial-

(Continued on Following Page)

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• The stock market: A record for foreign participation.

The national debt: Concern is voiced as the deficit reaches 100 trillion yea. Page 16S.

 Personal savings reach a record 80 trillion yen. Investment in production facilities overseas by Japanese manufac-turers is beginning to pay off. Page 17S.

BASIC DATA

AREA: 377,000 square kilometers. Population: 118,693,000. Largest cities: Tokyo (population: 8,350,000), Yokohama (2,770,000), Osaka (2,650,000), Nagoya (2,090,000) and Kyoto (1,470,000).

PRODUCTION — Gross National Product in 1982: 251.26 trillion yen. Growth, 1976-1982 average annual rate: 4.5 percent. Gross fixed investment in 1982: 31.1 percent of GNP. Public consumption in 1981: 10.2 percent of GNP. Current public revenue in 1981: 29.4 percent of GNP.

FOREIGN TRADE AND PAYMENTS - (In millions of 1982 U.S. dollars) Commodity exports (FOB): 137,663. Commodity imports (FOB): 119,584. Exports of goods and services: 16.6 percent of GNP. Imports of goods and services 16.0 percent of GNP.

INDUSTRY - Japan's industrial equipment, in 1979, numbered 739,304 plants that employed 10.86 million production workers. Since 1920 there has been a shift from light to heavy industries with the production of electrical appliances and electronic machinery registered the greatest strides. Television sets in 1980: 16.3 million, radio sets (1980): 17 million, cameras (1980): 14 million.

ds · Schuldscheim | Ig prices call

NATIONAL BUDGET - Ordinary revenue and expenditure for the fiscal year ending March 31, 1983. balanced at 46.68 billion yen.

TOURISM - In 1980, 1,316,600 foreigners visited Japan, 319,000 of whom came from the United States, and 90,900 from Britain. Japanese traveling abroad totaled 4,006,388 in 1981.

MONETARY UNIT: The yen is circulated in coins of 1, 5, 10, 50 and 100 as well as bank notes of 100, 500, 1,000, 5,000 and 10,000. \$I = 245.0 yen (on

The Price of Success

The paradox is that, just as Japanese are recognized as being more successful, they find themselves not more liked but less liked by the rest of the world.'

By Ezra F. Vogel CAMBRIDGE, Massachusetts — If Westerners talked of shocks as Japanese do, we would have recorded since 1979 the "three big Japanese success

 Lower-price quality automobiles. It was one thing for Japanese to do well in small things like cameras, watches, radios and hi-fi, but who would have thought of automobiles? It was not the high quality, for other countries can match quality. It was the realization that Japanese could produce cars at \$1,500 to \$2,000 cheaper than other countries and that other countries

have trouble seeing how to bridge the cost gap. 64K RAM memory chips. It was bad enough for Japanese to lead the world in shipbuilding, steel and antomobiles, but who would have thought computer components? By 1982 Japan had captured 70 percent of the world's 64K RAM market and was possed to beat competitors in the 256K RAM market as well.

• The fifth-generation computer project. The international conference in the fall of 1981 to announce the launching of the fifth-generation computer project revealed to the world that Japan planned to lead the world in high technology.

Western reactions to the shocks are a peculiar mixture of belief in almost inhuman Japanese capacity and doubts about the success.

On the one hand, Japanese are seen to be almost unbeatable at any competitive economic effort they put their minds to. On the other hand, many Westerners want to believe that the Japanese succeeded unfairly, by stealing secrets, allowing internal cartels and unfair subsidies, unfairly protecting their markets. How else could they have gotten ahead? These West-erners want to believe that the price of success is too high: tiny apartments, low standard of living, worka-holic lifestyle, lack of fun, enslavement of youth studying for exams. They want to believe that Japan is

about to be caught in the same problems as the West: aging population, leisure-loving youth, decadence, la-ziness, the end of the permanent employment system. Having just spent a sabbatical year roaming around Japanese factories, mines, offices and research labs, I must report that the demise of Japanese success has

been greatly exaggerated.

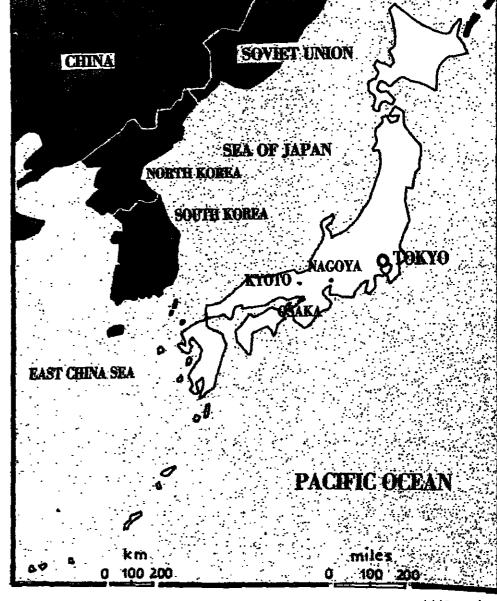
Students have been hitting teachers, but the numbers are so small that each case is a big newspaper article. Unemployment has been rapidly rising, but it is still less than 3 percent. There is great worry about the aging of the population, but the worry is used to create long-term plans to handle the financing without greatly burdening existing institutions. There is a great concern over government deficits, but a far smaller portion of gross national product goes into govern-ment activities than in any other industrial country. There is great breast-beating about lack of creativity, but in the meantime research budgets and new discov-

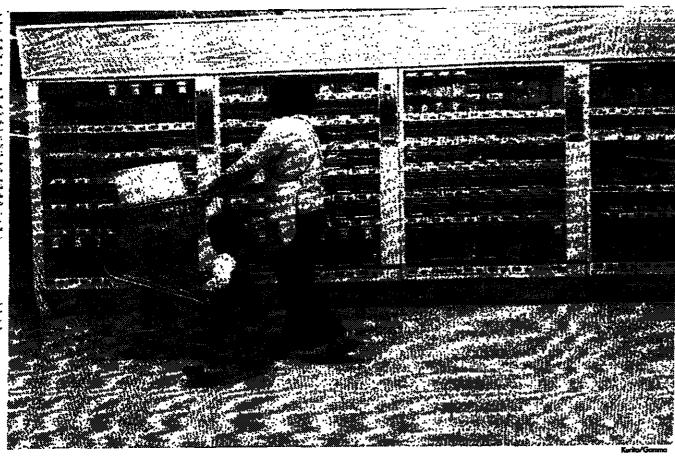
eries, patents by Japanese in Japan and abroad are multiplying, and more new technology is being exported than imported. Westerners suspect that the permanent employment system will be overturned by slow growth, but Japanese companies in declining sectors take smaller entering classes, reduce pay differentials by seniority, and encourage early retirement, scarcely denting the permanent employment system. Meanwhile, Japan goes about introducing more robots, more computer-aided manufacturing than any

other country, as well as stepping up advanced re-search projects in all critical areas for the future. The paradox is that, just as Japanese are recognized

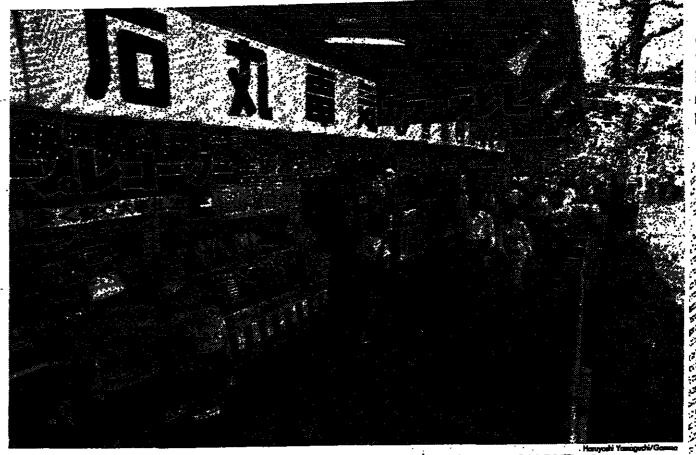
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Ezra F. Vogel, professor of sociology and director of the U.S.-Japan Program at Harvard University, is the author of "Japan as Number One."





Advanced retailing: Shoppers in a automated supermarket in Kokubunji.



The world's largest electrical appliance flea market at Akihabara rang up sales of \$1.5 billion last year.

Venture Capital Investment in High-Technology Companies Becomes Industry

(Continued From Preceding Page) ized economies. It was a rationale that did not survive 1973 and the first international oil price shock. Some of the early venture capital companies were forced to close when the companies they had nurtured failed.

Nippon Investment and Finance Co., on the other hand, is the largest of the new group of venture capital companies (it was started in

The new companies look to the potential of Japan's high technology industries, especially its electropics firms, and to products that have been invented or refined in the last few years — diagnostic and companies that Japan Associated experience of its foreign sharehold-investment, down from the peak calibration equipment for industry. Finance finds. So far, the company ers. Orient Capital will be learning level in March but still substantial

science or medicine, computer has set up four funds, one of which hardware and software, communications and broadcasting equip-ment, consumer electronic goods, new applications for ceramics and plastics, new materials such as carbon fiber, and various biotechnology applications ranging from genetic engineering to interferon

The venture capital companies have come up with a variety of ways to attract money to the high technology companies. Japan Associated Finance pioneered the idea of venture funds, which are fixed partnerships in which the investors reap the benefits of backing

specializes in small companies, and has garnered about 12.5 billion yen. Roughly half of the partnerships' funds have come from overseas in-

This year, the French bank Paribas set up a venture capital fund in Hong Kong Called Paribas Ven-Japan, it will be used to invest in promising Japanese companies with the assistance of Japan Asso-ciated Finance, which has signed a around August 1982, and inflows consultancy contract to advise Paribas on its investments.

Orient Leasing's new venture also promises to bring new expertise and techniques based on the

the business from experts, much as (there were virtually no i Orient Leasing itself started 20 all as recently as 1981). years ago, by sending young execu-

There is no shortage of risk funds

in Japan. In addition to the domestic venture capitalists, there is a ing influx of foreign risk capital. Ministry of Finance statistics show that foreign venture capital rose to a peak in March of this year, when ministry figures show 46 cases of investment in Japanese companies' equity. The latest figures, for May, show 30 cases of

Therein lies some concern tives to study leasing in the United about where the current boom is businesses have difficulty in raising going," said a recent editorial in the commercial bank loans, especially Japan Economic Journal. "This is in Japan, where the principle of business as of venture capital."

That assessment is probably too harsh. There is much the same de-mand for financial backing of new market ideas in Japan as anywhere else. And if some MITI statistics are any clue, Japan's new business-men are as skilled as their counterparts overseas in using the new supply of capital to get their enterprises into production. The ministry has an affiliate, the Venture Enterprise Center, it was set

NEC is the title sponsor of the Davis Cup and Federation Cup worldwide.

loans. By definition, new risky and securities houses' conventional not so much a boom of venture secured lending against collateral is the business in order to spot profit-

> The center's statistics show that, of the 192 guarantees that MITI has extended, the ministry has had to pay up on only 16. According to the center's assessment of the sta-tistics, 16 defaults is relatively high, and ministry officials seem to think that the default rate shows a lack of management ability on the part of the new firms. In fact, by international standards, a default rate of low, given the riskiness of the ventures and the generally difficult trading conditions of the last few

aspect of the venture capital com- ital backing have complained that panies' activities — that is whether their backers have been too quick ital business seems ready to offer they are truly interested in lending to seek a short-term profit and that, opportunities for some years to on a venture basis or whether the on occasion, backers have pre-

commercial funding

Nobody expects the new venture still the norm rather than the ex- able companies before their competitors, to nurse them to commercial operations, and to corner the market in providing them with financial services once they are viable entities. For the securities houses, the biggest incentive is to get the mandate to list the new company on the Tokyo Stock Exchange. Recent new issues have been spectacularly profitable. If, along the way to commercial oper- of good prospects still to be found social benefits like more jobs, betmanufacturing markets, so much the better, but they are incidental

There has been criticism of one have grown because of venture cap-

(there were virtually no instances at all as recently as 1981).

up in 1975, and it helps new business by guaranteeing their bank are merely a repackaging of banks' to yield dividends rather than as seems to be a general preference on the part of the venture capital firms backers to be altruistic. They are in to stick with the least risky, quickest maturing ideas, especially in electronics. Naturally, backers like to have some near-certainties on their books to pay for the failures or the projects that need long research. But there is a feeling that truly risky projects still do not get serious attention, even from the

> If that is true, then there are lots ations and public listing, there are in the corporate undergrowth by investors willing to stake and lose under 10 percent is surprisingly ter products and more competitive risk capital. If it is not true, and Japan's venture funds are bankrolling only the soundest of small busito making a profit.
>
> Nevertheless, companies that partnerships seem set to declare nesses, then some of the venture generous dividends on their investments. Either way, the venture cap-

firms that are meant to be good at

assessing them.



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Automobiles jam the Ginza in central Tokyo.

Automakers Expand Production Abroad

(Continued From Preceding Page)

Volkswagen Santana this fall, in an agreement that will bring a European car to the Japanese public at a Toyota, meanwhile, has

strengthened its position in the Japanese market with the introduction of the new Corolla and Sprinter models. Sales in this huge range are already affecting such competi-tors as Nissan.

Toyo Kogyo Corp., which is 25percent owned by Ford, is getting
much closer than in the past to its
U.S. partner, and the two companies have just set up a joint project
to build cars in Mexico. Toyo Korous is already symphoton its 272 and gyo is already supplying its 323 and 626 models to Ford for sale under the Ford brand name in countries such as Australia, Taiwan and Hong Kong

Toyo Kogyo itself, meanwhile, is ranching out into South Korea. It has taken an 8-percent stake in Kia Industrial Co., which builds Mazda trucks under licence.

strengthened its position in South Korea, by taking a 10-percent stake in the Hyundai Group. There are plans for Hyundai to produce a new Mitsubishi front-wheel drive sedan in the 1.5-liter class within a

few years. Mitsubishi has also assured itself a future in Malaysia. It has reached an agreement to provide the technology for an auto to be produced as the "Malaysian National Car," Honda Motor Co., meanwhile, is

concentrating mainly on the Unit-ed States and Europe. In addition to building Accord sedans in the United States, it has signed a deal with British Leyland for the joint development of a high-quality sedan due to go into production in 1985. Called XX, the project will also result in a car that will be result in a car that will be In theory, Isuzu would send s-produced in Japan and Brit- 200,000 cars a year to GM. But the ain. It would compete with cars such as the Audi 100, the Pengeot 605, and some BMWs and Mer-

Mitsubishi Motors has also been widening its horizons. In con-trengthened its position in South junction with General Motors Corp., which owns 34 percent of the company, Isuzu has set up a company in Egypt to produce 18,000 trucks a year starting in

Next year it will start to supply GM's British subsidiary, Vauxhall Motors, with kits for the Fargo van for assembly in Britain. Isuzu is also involved in GM's so-called "world truck" project, which in-volves the production of a range of vehicles that can be produced in

GM plants worldwide.

Perhaps the most important deal for Isuzu is its agreement to supply GM with the "R-Car," a 1.3- to 1.5liter hatchback that will be sold in the United States beginning in

agreement has been compromised by the self-restraint policy. If that 605, and some BMWs and Mercedes-Benz models.

Isuzu Motors, one of the smaller
Japanese auto companies, has also

States train poncy. It that policy continues, as seems likely. Isuzu will be unable to export the R-Car, and GM may build it in the United States instead.

The Price of Success: Japan's Paradox

From Preceding Page)

as being more successful, they find themselves not more liked but less liked by the rest of the world. Having done what they thought would win them respect, they find only greater hostility.

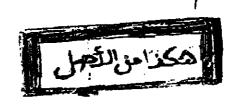
In part, of course, this is because the rest of the industrialized world is coping with Japanese success on top of its own problems — the post-Keynesian society, unemploy-ment and de-industrialization. But it is also in part because of the narrow nationalism of the Japa-nese. As Prof. Masao Maruyama has said, the Japanese have no value system that goes above loyalty

to the group. They have accepted assumptions about what is good for Japan, and no one can persuade them to the contrary.

Japanese still widely believe that it is all right to buy advanced machines they cannot produce, but once they can produce them, it is no longer necessary to buy foreign machines, regardless of market competitiveness. It may be that Hitachi stole IBM secrets, but in Japanese eyes it is not Hitachi that is bad, but IBM and the U.S. govemment for setting a trap.

the good of Japan does not have the same meaning to foreigners, and they cannot believe that their public relations campaigns to try to sell the correctness of their trade practices are backfiring. The most hopeful sign in Japan is that many leading Japanese who formerly thought only of how to make Japan more successful are realizing that Japanese success depends on world success, and they are beginning to think energetically about how to keep the world successful. In the meantime, the rest of the world Unfortunately, the Japanese are now aware that what they accept as so obviously correct since it is for pare for lots more of it.

9 to



JAPAN

Two Views on the Trade Issue

JAPAN: 'Japanese imports from the United States doubled in value from 1974 to 1981, at the same rate as its exports to the United States. The year 1979 recorded a 36-percent increase in imports from the United States, while Japanese exports to the United States during the same year were only up 9 percent.'

By Moriyuki Motono

NEW YORK -Last year we often heard alarming comments from Washington that the 1982 trade deficif with Japan would surpass the 1981 figure of \$18 billion and would reach \$20 billion or even \$25 billion. (As it turned out, the 1982 deficit was held to \$19

Expressions proclaiming "the Japanese market is losed" and that there is "Japanese manipulation of the currency rate" along with suggestions that "U.S.-Japan trade is a one-way street" have become common in some press reports and have provoked indignation and even emotional outpursts of anti-Japanese

I believe that the following questions concerning apanese trade and economic relations require attennon and reflection.

• Is the "chronic Japanese trade surplus" a problem for world liquidity? ..

The structure of Japan's balance of payments has greatly changed in recent years. Constant surplus in its trade account is seen to run parallel to an increasing deficit in its invisible trade and long-term capital accounts. Extensive tourist activities (an average of four million foreign tourists have visited Japan annually since 1979) and increased payment for shipping, insurance and interest, which has accrued from predominantly American investment, have doubled the deficit in the invisible balance of payment since the late 1970s. This deficit has been running on the order of \$12 billion in recent years.

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Japan has also become, since the late 1970s, a leading net exporter of capital. The liberalization of foreign exchange introduced in December of 1980 marked a dramatic trend in the outflow of capital accelerated by high interest rates in the United States. The fact that the first seven months of 1982 recorded a deficit of \$12 billion in the long-term capital account contributed to the depreciation of the yen. These new trends altered the balance of payment structure, bringing the current and basic balance into equilibrium if not deficit. Since 1974, only the three years from 1976 to 1978 recorded a surplus in the overall balance. In fiscal 1978, even where an ample trade surplus of nearly \$20 billion was recorded, the overall balance showed a deficit. Japan cannot be categorized as a chronic surplus country.

 Is Japan attempting to manipulate the market to keep a low yen rate?

It should be known that the yen depreciated no more than major European currencies against the dollar, and that there is no way for the Japanese government to manipulate the yen rate even if there were such a desire on its part. The massive monetary flow involved makes futile any such single-handed attempt at intervention.

After reaching its bottom of some 278 year to the dollar in November 1982, the year has gradually recov-Tattografige att with a

Since the first oil crisis of 1973, Japanese industries have adjusted their price structure to be competitive at a higher yen rate. It is clearly understood that the Japanese economy, relying on imported energy and and that a depreciated yen is not desirable as it may trigger protectionism in a world where trade is already

contracting with a world recession. We can expect that the yen will gradually

● Will the U.S. trade deficit with Japan continue to widen? (The deficit in 1981 was \$18 billion and despite expectations that it would reach \$20 billion in 1982 it was held to \$19 billion.)

The \$5.9-billion increase in the deficit of 1981 over 1980 was composed of about \$1.3 billion representing a decline in Japanese imports of industrial raw materials such as coal and lumber, due to the downward trend of Japan's industrial production. Also, there was approximately a \$4.3-billion increase in U.S. imports

In 1982, the trend was toward stagnation or even decline in the export of key items such as automobiles, steel products and video recorders, while the export of a variety of products such as office equipment, semiconductors and widely diversified articles, including kerosene heaters, has increased. An undervalued yeu. improving price competitiveness, may have influenced the increased export of miscellaneous articles; however, it apparently did not affect the key export area. On a global basis, Japanese monthly exports have shown a decrease from exports for the same months of the preceding year since February 1982.

Japanese customs clearance statistics indicate that in the 12 months from January through December 1982 Japan's total exports to the United States registered a decline of more than 5.9 percent over the same

The most dramatic reduction was witnessed in the steel industry, where exports decreased by 25 percent in dollar value. This was due mainly to reduced demand for steel pipes, resulting from the downward trend in oil drilling in the United States. Japanese steel exporters, who sought to keep a price level reflecting a fair value, found themselves rapidly losing their sales in the face of fierce competition from European and Third World exporters and price cutting from U.S. mills. In addition, imports of video tape recording equipment and other tape recording equipment dropped by 13.6 percent. Saturation is rapidly reached market with a weak consumer demand. Is this downward trend in key export items likely to

continue in 1983? Whether or not there will be a continued increase in diversified exports depends upon the ven rate and the strength of recovery in the United States. On the other hand, it is hoped that the recovery in Japan may pick up in such a way as to stimulate demand for imports and thus reduce the

• Is the Japanese market a closed market discrimi-(Continued on Page 16S)

The author is the Japanese vice minister of foreign offairs and was director-general of the Foreign Ministry's Economic Affairs Bureau before becoming ambassador to Morocco and later Japanese consul-general in New York City. He wrote the following article as a farewell letter to American business friends before leavraw materials, needs a stronger and stabler yen rate ing New York earlier this year to return to Japan.

UNITED STATES: Anecdotes abound concerning American businessmen whose products, once they began to succeed in the Japanese market, were hindered or denied entry under the lot approval system. There is no question that the lot inspection system has a chilling effect on exporters to Japan.

By David R. Macdonald WASHINGTON - Any discussion of trade with the Japanese begins, as it must, with contrasting perceptions that Japanese govern-ment officials and their U.S. counterparts have regarding each oth-

er's trade policies. As Sue Schwab, trade specialist for Senator John C. Danforth, Republican of Missouri, said, the Japanese look at the United States and particularly Congress — as a powerful and unreasonable group of politicians who, not understanding Japan, make it a scapegoat for domestic economic problems aris-ing from America's bout with "ad-

anced country" disease. Many government officials in the United States, on the other hand, perceive Japan as a manipulator of the tools of industrial and fiscal policy to gain an edge in export competitiveness, and as a utilizer of government-sanctioned cartels, subtle regulatory requirements and not-so-subtle quotas to avoid competition in its home mar-

Neither view is accurate, but each contains a kernel of truth. Any disinterested observer could hardly blame Japan for the increased difficulties that the United States is encountering as it competes in world markets.

Besides our monetary policy, there are two broad areas of U.S. government policy that have repressed U.S. competitiveness. First, there is the intentional U.S. policy of attempting to apply our laws extraterritorially, whether in the form of a foreign corrupt practices act, anti-boycott legislation, antitrust restraints on U.S. corporations operating abroad, attempted prohibitions against exporting freely available products to Comecon countries or taxation of U.S. export profits earned abroad.

Secondly, there is the unintentional U.S. policy over the last 15 or turing industries of access to capital, through inflation, taxation and inadequate depreciation allowances. The success of the United States in international competition over the next 10 years will probably be more dependent on the ability of our companies to gain access to States based either upon self-certicapital (both human and mone-fication of compliance with U.S.

tary) at reasonable cost than on any standards or certification of the other input. Whenever these difficulties are

acknowledged in trade discussions with the Japanese, however, their response is to heave a sigh of relief and say, "Ah, I'm glad that you finally understand your problem." At this point, we on the U.S. side have to remind our Japanese colleagues that just because the United States has problems of its own does not mean that the Japanese do not have problems in living up to their international trade commitments. Because, despite these ob-stacles that the United States has erected in front of its own exporters, a great number of those exporters have ingeniously hurdled them and have developed premier products successful everywhere in the world except in the Japanese market itself. To understand why, it is necessary to examine the mundane problems of exporting to Japan -

problems that the Japanese politi-cal leadership is now addressing. Historically, Japan has imported products pursuant to a "lot inspection" system, whereby each shipment of imports is subject to approval on the docks, not only by the Japanese customs inspectors. who check the valuation and classification of the product, but more important, by the government gency, such as the Ministry of Health and Welfare, which determines whether government stan-dards applicable to the product have been met. Until recently, it was not always possible to know exactly what those standards were. Standards were subject to change without notice, and foreign partici-

hip in agencies setting standards. Until the product lot receives a favorable ruling from the relevant ministry, the process of clearing customs cannot even be started. Thus, although the customs processes imports almost as fast as the U.S. Customs Service, the differ-20 years of starving our manufac- ence is that an exporter to Japan may require 60 days or more to obtain product approval before commencing the customs approval.

pants were excluded from member-

In contrast to this painful and costly import process, the Japanese exporter generally is able to ship manufactured goods to the United

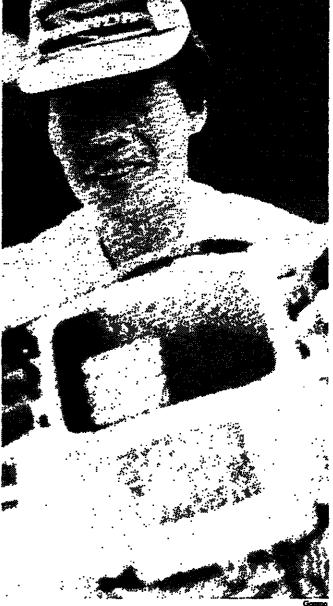
product by an independent testing company. Thus, \$14 billion in Jap anese cars are shipped to the United States on the basis of self-certification with U.S. standards (except for systems monitored by the Environmental Protection Agency), while all U.S. exports are subject to individual lot inspection. The unfairness felt by American exporters over these divergent procedures is exarcerbated by the fact that the Japanese government certifies Japanese factories producing for the Japanese market without subjecting each batch to a testing proce-

Anecdotes abound concerning American businessmen whose products, once they began to succeed in the Japanese market, were hindered or denied entry under the lot approval system. Many are undoubtedly apocryphal, but there is no question that the very nature of a lot inspection system of import approval has a "chilling effect" upon an exporter to Japan who desires to make the required investment in market analysis, advertis-ing, distribution and sales followup. It adds real risk to the front-end costs that must accompany any

successful foreign marketing effort. This somewhat laborious explanation of the contrasting import procedures of Japan and most of its trading partners is necessary to understand the debate over whether the Japanese market is closed. Unless detail is supplied, the Japanese tend to dismiss out of hand U.S. allegations that Japan's market is

On March 24, 1983, the government of Japan announced that, af- Japan by, for example, Underwritter reviewing its import methods ers Laboratories acting on behalf of and procedures, it had decided to the Japanese government, Japan amend 18 different laws relating to will have taken a major step to the method by which foreign goods are imported into Japan. This comprehensive "restructuring" of Japanese import laws is a most impressive display of courage by the elected officials in Japan, from Prime Minister Yasuhiro Nakasone on down. The government of Japan is in the process of drafting and adopting regulations to implement the new legislation.

If the Japanese create a system whereby a U.S. company can, for these officials is typified by a recent example, obtain one-time certifica- memorandum from a Japanese tion of its product for export to government official of the Tobacco



A worker at the Honda factory.

quiet foreign criticism of its trade policies. If, on the other hand, the Japanese effort merely results in increasing the speed of the lot inspection system, the criticism of Japan as essentially a protectionist country will not cease. There is simply too much opportunity for abuse of the present Japanese system at the hands of those who administer it -- middle- and low-level career officials. The attitude of some of

Corporation advising his staff how to limit sales of American cigarettes in Japan by removing pointof-sale advertising and excluding American cigarettes from Japanese vending machines.

In agriculture, the Japanese de-fend their quotas on 22 classes of products by correctly pointing out that the United States itself has defense mechanisms against unwanted agricultural imports. (Continued on Page 16S)

The author, a former deputy U.S. trade representative is a partner in the law firm of Baker & McKenzie in



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TOKYO — Behind its facade of prosperity, Japan faces a growing problem: Its population is aging at a faster rate than that of any other industrialized society, while government pension programs threaten to prove inadequate to

support the retired and elderly.
The Japanese worker who has reached the age of 60 currently receives about 108,000 yen (\$450) a month from government pension programs, or roughly the equivalent of 44 percent of his paycheck, provided that he has made his monthly payments into the system for 24 years. Pension recipients under the government's

two major programs total more than 16 million. The number of recipients under the Welfare Pension Fund — to which salaried workers belong - is expected to increase sixfold by the year 2025, and the number collecting from the National Pension Fund — covering self-employed workers and housewives - is expected to grow 1.6 times.
On the other hand, the number of Japanese

population rises and the population increase shown that the avera itself continues to slow after reaching a peak in and for women 79.66 1972 officials said

ratio is expected to reach 15.6 percent by the a company's work force to be over 55, almost year 2000, which will raise government welfare costs to 23 percent of the national income by fail to meet this "high-age" minimum. Among that year. By 2025, the over-60 population is firms employing more than 1,000 workers, the expected to represent 21.3 percent of all Japa- percentage is 5.4 percent.

The Welfare Ministry's latest white paper tic, is to make 60 the accepted retirement age reports that welfare spending in fiscal 1980 throughout Japan by 1990, with provisions for totaled 24.6 trillion yen, representing 12.7 percent of the national income. Thus, in another 17 employment after 65. years, the percentage will almost double. Welfare spending in monetary terms will grow at a of the national income in 2000.

The government's current pension systems adjustment has been difficult and lonely, and were instituted in 1954 as Japan approached a period of high economic growth, when the popor mgn economic growth, when the population was younger and welfare resources were abundant. Now, in an era of slow growth stemming from the first of social at 1600 and 1600 ming from the first oil crisis of 1973, the govern-

ment has been forced to resort to deficit-financing bonds to cover the gap between increasing expenditures and lower revenues. And with deficit-covering bonds accounting for more than 30 percent of the national budget, drastic measures have been called for. The Welfare Ministry has under study plans

to reduce the limit on the annuity a worker can receive to 60 percent of his average income. As the system stands, workers would soon be entitled to receive more than 80 percent. Another proposal the government is pushing

is an extension of the retirement age. The tradi-tional pattern of retirement at 55 remains strong despite the fact that Japanese today have one of the longest life expectancies in the world, which, paying into these funds will grow at a much not so incidentally, compounds the pension slower rate as the percentage of elderly in the problem. On the basis of a survey in July, it was shown that the average for men is 74.22 years Only 40 percent of Japan's larger companies

Japanese above the age of 60 account for 9.6 have extended their retirement age to 60. Depercent of the population of 118 million. This spite special laws requiring at least 6 percent of

The government's goal, perhaps too optimis-

Elderly Japanese are themselves seeking greater economic independence. As the tradimuch higher rate, taking into account the level tional values requiring sons to look after their parents were discarded after World War II, the

against 36 million today. Yet, the number of elderly who live alone is expected to increase to 6.5 million, or 7.5 times the current number.

A recent poli by the Prime Minister's Office indicated that 67 percent of Japan's elderly are apprehensive about whether their welfare and nedical needs would be adequately met in the

For the average salaried worker, his goal is to be able to complete the payments on his house and provide for the weddings of his children before he retires, which in his mind still means 55. After retirement, the fortunate will be given jobs for a few years at subsidiaries at a fraction of their pre-retirement pay before joining the rest of the nation's retired workers to live off the interest on their hump-sum retirement allowances (which average \$ 43,000) and the goverment's pension payments.

Some of the bigger firms have begun paying retirement allowances on a monthly basis rather than under the traditional lump-sum formula to help themselves as well as employees unaccustomed to the temptations of such a large sum of

By the definition of the United Nations, a nation's population is aged when the elderly account for 7 percent or more of the total. Japan passed this mark in 1970. Other industrialized nations reached this point between the latter half of the 19th and first half of the 20th centuries. From 7 percent to 14 percent, it took them from 45 to 105 years, compared to Japan, which will reach 14 percent by 1996, or in just 26 years. No industrial country has experienced such a rapid aging rate, and the accompanying problems will be great.

— KEN ISHII



An elderly man plays the popular game Packincho.

15.00

Age 57 11 11 11

Fig. 1

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A Nation of 30 Million Television Sets

By Rod O'Brien

TOKYO - The flashback to the day when Japan had only 885 television sets seems almost surreal. It was Feb. 1, 1953, when the set made its debut. Pedestrians spilled dangerously into traffic, which had to be redirected away from shop fronts.

Today, there are more than 30 million sets often two, even three to a home. Moreover, export waves of the latest models have been so rong that some people may have difficulty believing that television was not a Japanese

Thirty years ago, RCA was marketing black-and-white sets in Japan for an exorbitant 216,000 yen (\$600 at the time). Business at that stage for both distributors and broadcasters looked quite risky. However, fears quickly evaporated, and within 10 years 85 percent of the

nation was covered by television networks.

Today, Japan has the 1.5-inch screen by Matsushita. It weighs 600 grams (21 ounces) and is sold for 90,000 yen (\$370.37). Even more recent is Mitsubishi's printer, which when plugged to a television screen will produce "hard copy" photographs within 15 seconds. The print will cost 360 yen, the television set 258,000 yen and the printer 69,800 yen.
High-definition television with double the

scan lines is being planned — for screens that have not yet been marketed. This will be accomhed with a Japanese satellite to be launched next February. Signals from the Japan Broadcasting Corp. will then penetrate mountainous terrain that so far has kept 420,000 households pictorially in the shade.

taxis. At contemporary theaters presenting edit- three hours 0.1 minute this year. ed sequences of Shakespeare or Greek tragedies, one has a distinct impression that the frame-by-frame clip of television has greatly influenced "mature" phase when the public could not get the production.

Broadcasting's opinion institute, said that the "mature" phase when the public could not get enough television was 1957-1975. Today, no-today's corporate management, Japanese-style.

point of living-room space. There is a feeling, too, that it has caused desolation of the mind and created autism among families, as well as having become more of a companion to children

than their "workaholic" parents.

It is also believed to have helped transform the dark, postwar mood of a defeated Japan.

Makoto Kitagawa, the programming board director at Nippon Television, Tokyo's most powerful commercial network, said: "It contributed For the first time Japan Broadcasting surveys oward the democratization of postwar women. Until television, women remained confined in a narrow world. But, no matter how primitive our television might have been, it started an information flow as well as entertainment and added

especially to education." It was also a strong advertising medium that introduced consumerism, stimulated demand and ultimately the economy. NTV's founder, Matsutaro Shoriki, had a vision about "resourceless" Japan, except for hands, capable of intricate mastery at speed. He believed these hands would have a role to play in building the

television industry — a concept that came true. Japan's television sales are so brisk it is estimated that the 1983 results may top the record 7.07 million units last year. The high-growth period for television profits from advertising, however, was 1976 to 1979. Today, there is almost no growth, reflecting the economic

Polls by the Japan Broadcasting Corp. show that audiences are becoming less interested in the screen. Daily viewing time has slipped from Pay-meter sets have been installed in some three hours and 23 minutes seven years ago, to

Television also has been held responsible for displacing the small shinto shrine as the focal ration point arrived in step with economic ration point arrived in step with economic

> Women, particularly those working parttime, joined the labor force in greater numbers to contribute to the family income. They and their teen-age children are now less likely to watch television. Cultural centers and sports stadiums have also attracted both women and

are showing that viewers want less drama than before. In fact, all the networks are searching for formulas to regain both women and the younger generation. They find that quizz shows with audience participation and story-telling comedians are attracting more interest.

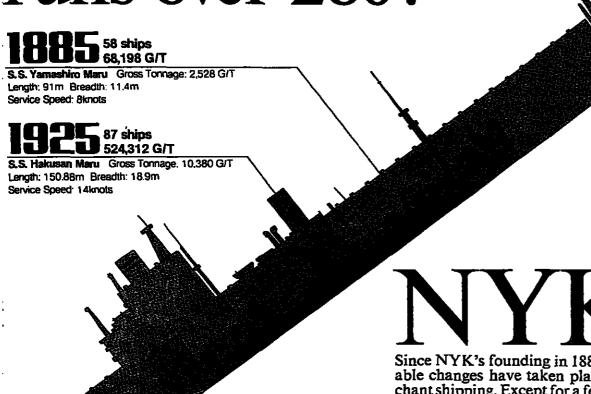
"The situation has become more complex, particularly in off-peak hours," Mr. Kitagawa at NTV said. He said that this year television stations faced even more competition because Japan has cable television "fever," with several projects under way.

Japan Broadcasting, funded mainly by viewer obscription, is not dependent on advertising revenue. Therefore, after discovering that most Japanese are in bed from 10:30 P.M., the station has put on the air a summary and analysis of the news at 9 P.M., Monday to Friday, as a kind of nightcap. This slot could take a very different kind of program that would easily win better ratings than the 15 percent or 16 percent the news program gets. For instance, a long-running period piece portraying the life of the first shogun, leyasu Tokugawa, who died in 1616, has ratings of 20 percent every Sunday night. It is particularly favored by men in salaried ranks, enough television was 1957-1975. Today, no- today's corporate management, Japanese-style.

Which full service shipping company started out 98 years ago with 58 ships and today runs over 280?

ELECTRONIC MENU - A waiter in a Tokyo restaurant menu on small computer keyboards at each diner's place.

serves customers who have composed their own dinner The system has revolutionized service and accounting.



M.S. Kasuga Maru Gross Tonnage: 58,440 G/T

Length 289.499m Breadth, 32.2m

Service Speed: 23.25knots

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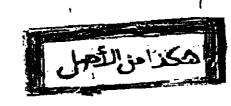
Japanese customers have a variety of prizes and sizes in television sets.

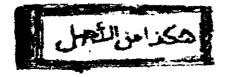


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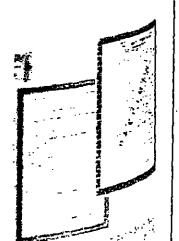
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THE NIKKO PERSPECTIVE

ON Japan is Focusing on High Technology

Haruo Nishio, Managing Director of The Nikko Research Center, Ltd., (NRC) provides a perspective on the Japanese focus on high technology, NRC is a research institute affiliated with Nikko Securities.

RECENTLY there has been much talk in Japan about the importance of developments in high-technology fields. Just what are these fields, how big are they and how fast are they projected to grow?

Nishio: The term high technology is being used extremely loosely. Many scientists use it to refer to the next generation of technologies, such as nuclear fusion, which will not be commercialized until the 21st century. For those of us in the investment field, however, its use is confined to those industries that are presently driving economic growth. They include electronics, mechatronics, biotechnology and new materials.

Without a good definition, the question of size becomes problematic. At Nikko Research Center we have estimated the size of seven product areas which fall under the high-technology rubric. They are consumer electronics, office automation equipment, mechatronics, communications systems, life sciences, semiconductors and new materials. In 1982 the total size of these industries in Japan was estimated at slightly more than ¥6,000 billion. Between 1982 and 1987 we project that the average annual growth for these markets will be approximately 19 percent. The range of forecasted growth rates is from 14 percent for life sciences to 32 percent for communications systems.

Another functional way of defining high technology from the investment perspective is to divide Japanese manufacturing companies into three groups: "gram," "kilo" and "ton" companies. The gram group includes many of the industries just mentioned. The kilo group encompasses the automobile, electrical appliance, textile and other industries that led much of the growth in Japan's industrial production during the 1970s. Finally, the ton group covers steel, shipbuilding, construction machinery and other heavy industries.

The trend over the past few years has been for investors to be willing to pay a higher multiple of earnings for the shares of the gram group, a trend justified by the outstanding performance of this group. Since the beginning of 1980, just after the second oil crisis, the average share price of a select group of stocks in the gram group has risen almost five times. During the same period, the kilo group increased over 2.5 times, while the ton group advanced only marginally.

JUST why has there been such a strong interest in high technology in Japan recently, and what are the longer-term factors encouraging this interest?

Nishio: The interest became apparent in the 1970s following the first oil crisis and with the realization that the fast economic growth of the 1960s was coming to an end. There have been three principal factors—technology, resources and markets—motivating the shift to high technology.

First, technology. In the aftermath of the war, Japan faced a wide technological gap between itself and the United States and other industrialized nations. The process of catching up has occurred at a rapid rate, and now Japanese companies find themselves in a position where they must continue to innovate if they are to sustain

Second, resources. The growth of Japan in the 1950s and 1960s was a model case for traditional development theory. During this period, economic expansion closely correlated energy and resource consumption. With large tanker fleets and other facilities, Japan had developed the infrastructure to both import and export in large quantities. But the oil shock made energy and other natural resources both scarcer and more expensive. At that time, companies in many industries perceived a loss of comparative advantage and began to look for means to reduce their dependence on imported resources, while moving quickly to conserve resources.

Third, markets. Japan's economic growth owes much to the growth of demand in export markets, the success in developing superior mass production techniques and the aggressive marketing of Japanese firms. The slower rate of global economic expansion, however, has dampened the pace of growth in Japan's export sectors and forced firms to look for new avenues of growth.

Thus, the current awareness in Japan is that in order to survive and be able to support a large population living in a small area with few



natural resources, Japan must become a knowledge-intensive society. This implies a shift in the international division of labor as Japan sheds certain industries. And the perceived imperative to innovate has pushed Japanese firms in the direction of high technology.

WHAT effects will this new focus on high technology have on Japanese industry—including the growth, mature and depressed sectors—as well as on Japanese society?

Nishio: I think Japanese society, and industrial society in general, is in an important period of transition. If we really take a long-term historical perspective, we see society moving from its hunting-gathering origins into an agricultural society and then on into the industrial society we find ourselves in now. With advances in electronics, however, we are on the threshold of an information society. The United States has taken the lead in making this transition, but Japan is not far behind.

Our analysis is that the process will be one in which the availability of information will accelerate the process of technological development. This in turn will open up new markets. To be honest, the process is already occurring at a faster pace than most experts anticipated—and the rate is likely to accelerate.

The implications are that information and new technologies will permeate every industry. Already, Japanese companies in various industries have indicated their commitment to use what experience and expertise they have accumulated to develop new technologies and products. For example, textile firms are developing carbon fibers. Food product companies are among the leaders in the biotechnology field. And firms in all industries are doing research on the implications of electronics for their businesses or even moving into the electronics

industry itself.

The ultimate result of this trend will be a blurring of the traditional segmentation of industries. Companies in the kilo group are attempting to move into the gram group. Even firms in the ton group are trying to leap to the gram group, shedding the less profitable parts of their businesses in favor of information-based businesses. In terms most frequently used during the past decade, the move is in the direction of

developing higher value-added products. The steel companies, for instance, are doing so with a variety of distinctive products. Some steel firms are even moving into engineering and chemicals. Right now our analysts are looking very closely at company strategies rather than just industry trends.

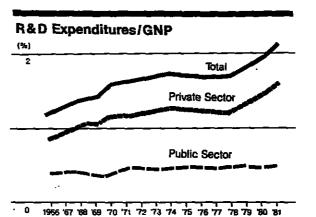
what role government should play in promoting technological development. What is your assessment of the role of government in the high-technology sector in Japan?

Nishio: This has been a difficult question. Unfortunately, much of the recent debate on the support of high technology—as embodied in the discussion on industrial policy—has drawn on political biases and has not been based on an objective analysis of the facts.

I think the facts in Japan are quite clear. Since the mid-1960s, the government has not had a direct hand in guiding the course of industrial development in Japan. Free competition and the market mechanism have been the basis of economic growth over the past two decades. The role of government agencies—a role that has been frequently misunderstood—has been to facilitate discussion among experts in the academic community and industry. These discussions have been directed at identifying emerging trends and pointing out potential problems facing the economy and society. This has taken the form of various advisory bodies.

In the high-technology area, we are facing a new set of problems. There is still much basic research to be done. Most of it is risky and time-consuming, yet essential for the benefit of both the national and global societies. Thus in Japan, as in other nations, the government is playing a limited role in supporting basic research. The initiative in commercialization, however, is taken totally by the private sector in Japan.

All the data which I have examined points to a much more limited role for government in Japan than in other industrialized nations. In Japan, the government is paying for approximately 30 percent of all research expenditures,



excluding defense research, compared with almost half in France. West Germany, the United States and England are in between these two figures. Including defense expenditures, the

contrasts are even more marked.

MANY management experts have commented on the long-term perspective from which Japanese management operates. Does this have any particular impact on the way in which Japanese firms proceed with research activities in the high-technology fields?

Nishio: It certainly does. It means that they tend to increase research and development budgets regardless of where they are in the business cycle. As the accompanying graph indicates, as a percentage of GNP, the private sector in Japan has almost doubled R&D spending over the past 15 years, from 0.84 percent in 1966 to 1.59 percent in 1981. Even at the industry level, most industries have shown a steady uptrend for R&D spending as a percentage of sales.

One crucial component of this commitment to new product development is the ongoing competition for qualified personnel. In a recent survey, 46 percent of corporate managers said they were planning to hire more people with backgrounds in electronics and communications. The runners-up were mechanical engineering and applied chemistry. In many depressed industries, firms are only hiring research personnel.

SINCE Japanese firms are already at the leading edge of development in many fields, they are forced to innovate. How do you rate the innovative capabilities of Japanese firms, and what are the factors promoting or inhibiting innovation?

Nishio: I think the numbers speak for themselves. If, for instance, we look at the balance of payments on technological transactions, Japan is still recording a deficit, but income as a percentage of disbursements has risen from 20 percent in 1971 to 67 percent in 1981. An analysis of new contracts is even more revealing. In 1971 income from new contracts was still less than disbursements, but by 1981 income had risen to 2.8 times disbursements. The clear conclusion is that Japan is an important exporter of technology—a role which I believe Japan will continue to play in the years ahead.

Another revealing set of numbers is patent applications. Over the past decade, the number of patent applications made each year in the United States has remained stable at about 100,000. In the major European nations, there has even been a slight downtrend. But in Japan, the number has gone from roughly the U.S. level to 191,000 in 1980. A significant number of these patents are in such leading edge technologies as optical fibers.

As I mentioned earlier, there are clear historical reasons for the Japanese motivation to innovate. In the process of rebuilding the Japanese economy in the postwar period, there was a severe shortage of engineers and other technical personnel. Many scholarship programs were launched to attract engineering students, and many academic departments and even new universities were established to train them.

At the same time, the emphasis within the natural sciences was different. In Japan it was necessarily focused on the applied rather than the theoretical. I always joke that the one results in patents and the other in Nobel Prizes. Japanese scientists should be aiming for a few more Nobel Prizes, contributing to basic research which will benefit mankind and not just individual corporations. At any rate, it has taken more than 20 years to solve the shortage of technicians, and even now demand is racing ahead of supply.

The telling comparisons are international ones. For the first time, Japan in 1973 graduated more electrical engineers—17,345—from universities than the United States and has remained ahead ever since. Relative to the size of the population, Japan has about as many research personnel as the United States and significantly more than West Germany or France. And as the number I cited earlier would suggest, the best scientific minds in Japan are going into the private sector rather than the defense industry.

WHAT implications does the focus on high technology have for the growth of venture businesses in Japan?

Nishio: There are various institutional factors which suggest that Japan is not likely to experience the type of venture capital boom seen in the United States. There is, nevertheless, substantial room for small companies to grow and entrepreneurs to innovate. My argument is based on the observation that Japan has built an extremely strong base of companies which supply components or specialized pieces of equipment to larger manufacturers and assemblers. These subcontractors are not being left behind in the race to innovate. Many have the capability to accelerate their rates of growth. And the availability of new technologies will create market niches which are best filled by venture businesses.

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Unloading cuttlefish at Uozu fishing port on the Japan Sea coast.

Fishing Industry Is Hurt by Fuel Costs, Water Pollution and Declining Stocks

By Walter W. Miller UOZU — As dawn broke across Yasıryori Hamacka offered no romantic visions about life as a fisherman. "The work is hard," he said, adding with a grin that "the only vacation we get is when the weather

Uozu is a city of about 50,000 people on the coast of the Sea of apan, 500 kilometers west of Tokyo. Its history and traditions are deeply rooted in the sea.

Mr. Hamaoka, the managing director of the Uozu Fishing Cooper-ative, explained that the fishermen, who sail out of Uozu harbor every day the weather is good, are being hurt by steep fuel prices, water pol-lution and declining fish stocks.

The Japanese fishing industry in eneral also feels it is being hurt by the 200-mile economic zones established from the coastlines of some nations, particularly the quotas set for foreign fleets operating in these

A government report issued earlier this year on the results of the fishing industry during fiscal 1981 said that fish farming should be increased to reduce dependence on

deepsea fishing.
The Uozu Fishing Cooperative showed a visitor around the Uozu fish market, which early in the morning is jammed with buyers bargaining for tuna, flounder, shrimp, cuttlefish, sea bream, spiny lobster and yellowtail.

Mr. Hamaoka said that members of the cooperative get shrimp and flounder eggs from hatcheries run by the state, hatch the eggs and release the fry into the Japan Sea. "The results have been mixed," he said, "because the Japan Sea is an open body of water and the young fish often swim to other areas." Since 1977, the government re-

nort said. 90 nations have estabished 200-mile economic zones and these "had a great impact on the fishing operations" of Japan. Fishing off the U.S. coast is one le: In 1977, the report said, before the United States declared its economic zone, Japanese fishing boats caught four million tons of fish in waters off the U.S. coast; four years later, this figure had been reduced by half.

Commenting on the industry as a Nevertheless, the United States, whales."

whole, the government said that fishing around Japan must be expanded since negotiations for winning fishing rights "grow more de-

manding" every year. Fishermen in Hokkaido, Japan's northernmost main island, face a more precarious problem: Their boats often are arrested by the Soviet Union.

the waters off Hokkaido are contested by Tokyo and Moscow. The dispute involves four small islands called the Northern Territories Japan - seized by the Soviet Union at the end of World War II. (Because of this, Japan and the Soviet Union have yet to sign a peace treaty officially ending the

Having recently placed about 10,000 troops and a squadron of MiG-21 fighters on two of the is-

From the Hokkaido port of Nefishermen have been seized by Soviet patrol boats since 1945. Boats and equipment are confiscated and the crews are held for two or three months; ship captains often are jailed for a year.

A more emotional and potentially more serious problem is the has been fish-farming for the last threat of sanctions imposed against 12 years, Mr. Hamaoka said as he Japanese fishing fleets by such countries as the United States if Tokyo refuses to adhere to the International Whaling Commission's total ban on whaling, which comes into effect in 1986. Japan, along with the Soviet Union, Norway and

> The number of Japanese involved in whaling stands at 1,000. Fifteen years ago there were 15,000. But there is no indication that the remaining Japanese whalers are willing to put aside their harpoons. The government says the industry produces about 17,000 tons of whale meat annually. But 60,000 tons are consumed here every year. The difference is made up by imports from other whaling na-

Rich in salmon, turbot and cod

war between the two countries.)

Peru, is a major whaling nation.

Whalers expected Japan's whaling quota for the 1983-1984 season to be slashed during the July meeting in Brighton, England, of the and their culture preferences - on International Whaling Commission. But it was left virtually unchanged from last year.



The early morning fish auction at Uozu.

which supports the commission's ban on whaling, has asserted that, fishing industry are: if Japan does not stop its whaling activities, heavy sanctions will be slapped against Japanese fishing

boats operating in U.S. waters. Such action could have a devastating impact on Japan's fishing industry, which gets two-thirds of its total catch from within the U.S. 200-mile economic zone. The \$425 million worth of fish caught by Japanese boats in this area is 10 times the value of Japan's whaling indus-

Chuichi Ohmura, vice secretary other anti-whaling countries for trying "to force their opinions —

others.' if we are randomly slaughtering

Two other problems facing the_

 As Japan ascended into the ranks of an economic superpower, changes in the Japanese diet occurred. The traditional diet of rice and fish is now being supplemented by large quantities of meat, eggs and dairy products. As a result, the Ministry of Health and Welfare said in a 1981 report, "the demand for marine products has leveled

 Urban attractions have Inred' of the Japan Whaling Association, an increasing number of young has assailed the United States and people from coastal towns who in previous years probably would have continued in the fishing industry. The government report on fishing said that during fiscal 1981.
"It is not," Mr. Ohmura said, "as there were 449,000 people engaged. in the fishing industry, a decline of 1.8 percent from 1980.

Agriculture: Inefficient Despite Strong Support

TOKYO — The government has built elabo-rate funding and support programs for agricul-stores. Several factors are behind this explosion. In 1981 there were 700,000 small food retail and fish and away from Western foods with ture, fisheries and forestry. Agriculture alone received 1.627 trillion yea in 1980. Each of the received 1.627 trillion yea in 1980. Each of the homes, consumers shop regularly; they like the Keidenran, pointed out that, although food 600,000 full-time farm households received fresh vegetables and fish and buy almost daily. roughly 2.71 million yen in either services or funds. On top of that, there are 600,000 agriculture-affairs civil servants on central and prefectural payrolls and in the local arms are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds. On the local arms are services or funds are services or funds are services or funds are services or funds are services or funds. On the local arms are services or funds are services or funds are services or funds are services or funds are services or funds. On the local arms are services or funds are servi the sweet tasty varieties desired, such as sasani-tural payrolls and in the local cooperatives.

ment. Despite this support, agriculture remains inefficient. The quality of farm produce in Japan is high, but so are the prices because productivity is low. The average Japanese farm is 150 times smaller than the average North American farm and 10 times smaller than the average

A go

The farms keep an average of seven cattle, except in wider spaces of northern Hokkaido. On a point system based on 100, if Japan's wholesale price for beef is set at 100, then Australia's would be 33, the United States' 44 and the European Community's 70. Domestic wheat and soybeans are priced 3.8 times higher and, in times of flood, a critical reservoir. It is than imported wheat and soybeans.

Some of the high cost is because of distribution. Japan has had a highly developed wholesale and retail network since the 13th or 14th century and in 1975 it was estimated to have had more retail outlets and almost as many wholemore retail outlets and almost as many whole-salers as the United States, even though the economy was only one-third as large.

rice into Japan. At the same time nutritionists and medical experts hope to encourage the Jap-anese to stay closer to a traditional diet of rice

Because of a lack of storage space in Japanese

As a result, Japan's farming households receive almost personal service from the govern- order to achieve "fair and equal" distribution. A major policy change is being studied: to

increase production through the most recent biotechnological methods such as genetic engineering and computer-aided environmental

A goal is to increase the average harvest by 1.5 times per unit by 1991 and use the surplus in food processing and as a feed grain and to make alcohol. Success will depend on higher-yield seeds. The plan therefore would include a collection of wild rice strains from Southeast Asia to improve Japanese strains.

also the key to food security in any emergency. Consequently the Keidenran, the Federation of Economic Organizations, which campaigns for improvement in the rice crop and its distribution, does not want to see an influx of foreign

Kozo Uchida, director of industrial affairs atstrengthening domestic productivity, improving the international competitiveness of its primary industries and stockpiling, Japan should maintain good ties with producer countries of key,

He added that, although some domestic measures were required to protect beef and orange producers, liberalization of that market was also

Of Japan's overall farm produce imports, the United States supplies about 43 percent. Japan also depends on the United States for most of its. grain orders. Nevertheless, the United States has filed a complaint with the General Agreement on Tariffs and Trade accusing Japan of keeping import quotas on farm products in violation of GATT rules.

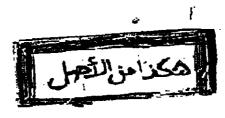
This step involves 13 of the 22 remaining items under quota after a reduction from 103 in

Beef and oranges are not on the complaint list at GATT, but then the United States is trading in these under agreements with Japan that are still operative.

Japan says it is willing to expand quotas, but

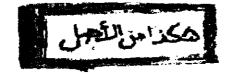
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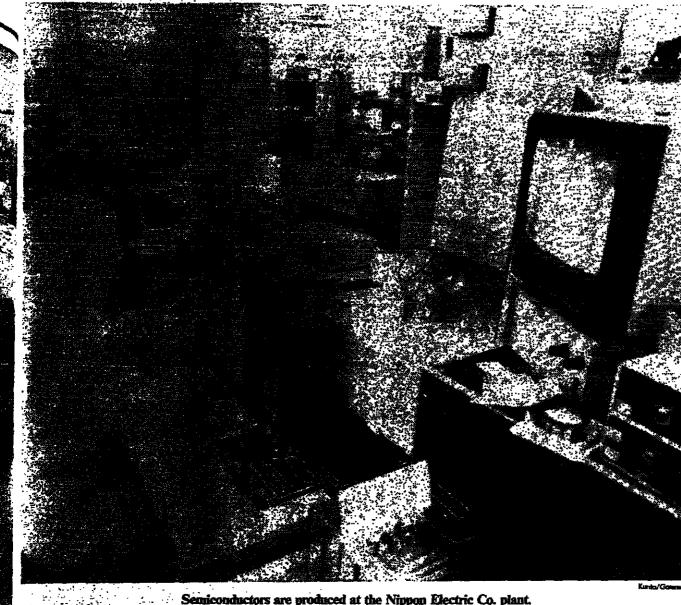
Fuji Bank's Head Office in Tokyo



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Semiconductors are produced at the Nippon Electric Co. plant.

High-Tech: Leading in Several Fields

today's booming high-technology industry, Ja-

pan continues to be accused. The accusation riles most Japanese, particularly high-technology analysts and scientists, who point to Japan's lead in the field of adranced ceramics, robots, optical fibers, video cuipment and very large scale integrated cir-

Masanoni Moritani, a senior researcher in the Nomura Research Institute, said that Japan "has achieved formidable research and developnent capability in many advanced technical iclds and has developed and marketed a

ong and growing list of innovative products."

Critics of Japan say that a prime example of Japan's inability to discover the seed of a new device and cultivate it to a useful marketable product is that only four Japanese have been warded Nobel prizes.

Kenichi Ohmae, the managing director of the Tokyo office of McKingey the On and holder of a doctorate in nuclear physics, scotled at this contention and asserted that the Nobel prize

He asked, "Is invention so important?" He added that many inventions credited to various Western countries were borrowed from other countries. One of numerous examples is the invention of the steamboat, credited to the United States because an American, Robert Fulton, built the first steamboat. But Fulton had spent 20 years in Europe gathering information about steam engines before returning to the United States to build the steamboat that made

the historic trip up the Hadson River in 1807.

Mr. Ohmae added: "Japan didn't need to invent because it could buy technology cheaply and easily from the West. But where the West didn't have the technology needed, Japan came

up with its own." During the early 1970s; the United States led production of 1K RAM semiconductor chips,

When Prime Minister Margaret holding a 95-percent share of the market. Japan

Tokyo — When Prime Minister Margaret
Thatcher of Britain visited Japan last year, she
reportedly remarked to a Japanese official explaining the workings of a robot that, if the West
had invented it, the Japanese had improved it.
Since the end of World War II, Japan has had
to contend with the charge that it is a nation of
imitators, not inventors or innovators. Even in percent slice of the 16K RAM market. And in the 1980s, the Japanese became the market leader in the current generation 64K chip, commanding a 70-percent market share. The race is on for the next generation chip, the 256K RAM, one that can store 256,000 bits of information or enough to store 5,000 words of text. Analysis in Tokyo say that Japan is six to nine months ahead of the United States in the development

> Japan also is involved in another race with the United States to establish supremacy in the production of fifth-generation, or artificial in-

of the 256K chip.

Last year the Ministry of International Trade and Industry launched a 10-year project to pionear the development of fifth-generation computers. Involved in the project are Japan's top computer firms, including Nippon Electric Co., Fujitsu, Hitachi and Mitsubishi Electric.

own fifth generation computer campaign to compete with Japan.

Computer software is one field where the Japanese concede they lag behind the United States. Japan has about 30,000 packaged-software engineers, against 200,000 in the United States, according to a study by the Agency of Industrial Science and Technology. In a bid to bridge this gap, MITI launched a

five-year project, now in its third year, aimed at producing more made-in-Japan package soft-

Much of Japan's current success in high technology, analysis say, is attributed to the process of initially producing an item under foreign license and, as Mrs. Thatcher said, improving it. This works to Japan's advantage sometimes, but

A case in point is defense. Much of the

military equipment used by Japan's Self Defense Force has come from the United States. And much of it is becoming outdated.

The F-15 jet fighter, the mainstay of Japan's air force, is made under U.S. license. A U.S. government official in Tokyo said that the F-15 is 10-year-old technology.

There are definite signs that this dependence on licensed technology is changing, however. In 1981, Japan exported 2.8 times more licenses and patents, at a value of \$330 million, than it imported, at a value of \$115 million.

According to Masanori Moritani of Nomura Japan's main strong point now is that Japanese high-technology companies focus their energies on fields in which major economic results can be expected in three to five years. "This means, Mr. Moritani said, "that Japan need not worry about the technology to support its internation al competitive power and economic strength in the '80s."

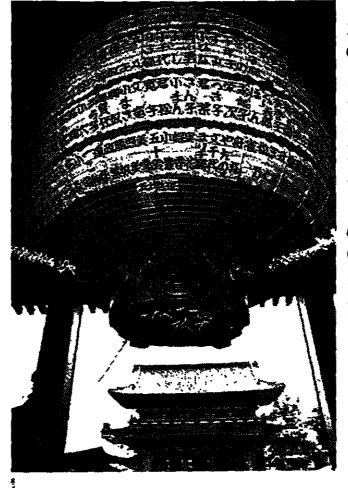
But this strength, he added, is the reverse side of Japan's main weakness: the development of future technology that will be appearing in the 1990s and early 21st century.

Specifically, Mr. Moritani and other analysts cite as examples the Josephson junction (which holds the promise of allowing ultrahigh speeds In response to the ministry's project, the U.S. of data flow with low associated power con-Defense Department announced in April its sumption and which may supersede very large scale integrated circuits), three-dimensional circuits, chemical and energy technology and the charge-coupled device, a solid-state element used in place of camera pickup tubes. (Developed by Bell Laboratories, these are used in Japanese video tape recorder cameras.) Analysts said that the Japanese so far have not hown much interest in these areas.

Still, Mr. Moritani pointed out that in the production of future technology teamwork will be important, and here the Japanese excel. In the majority of projects conducted in advanced and future technology, he said, large numbers of researchers are involved. "What is desirable is that there be a mutual, beneficial stimulus. bringing forth a series of sparks and bursts of creativity," he said. Such a climate of creativity, Mr. Moritani believes, exists in Japan.
--- WALTER W. MULLER

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The Supercomputer Race Is Heating Up

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TOKYO - Within the last year, three Japanese companies have announced progressively faster computers and three other firms have said that they are working toward joining the race for the supercomputer.

In doing so they have succeeded in challenging the United States in a field of state-of-theert technology it has long assumed it dominated. Meanwhile, in appropriately competitive spirit, the scientists at the U.S. supercomputer pioneer Control Data Corp. recently announced that by 1986 it intends to launch a machine that Control of the first terms of th will take even supercomputers into a new generation. This "ultra-supercomputer" will have an operating speed of more than 10 billion calculations a second, compared with current super-computers, whose speed is measured in "mil-

> For the United States, supercomputers represent an advanced computer technology of cru-cial importance in both military and specialized research fields. The prospect of any potential dependence upon, or interiority toward, any other nation in such a vital area. research fields. The prospect of any potential dependence upon, or inferiority toward, any other nation in such a vital area is a worrying that it is difficult to compare the speeds of the

lions of floating operations a second"

pan's advances were having a "Sputnik effect" apon the U.S. industry.

Supercomputers are a very special breed of machine designed for use in such highly sophisticated operations as weather forecasting and undersea materials analysis, where the rapid means of maintaining the dynamism in the have Japan's first water-cooled high density LSI research and development work of computer packages, each containing 36 LSI's mounted on manufacturers is more often cited by industry insiders than the potential end-product benefits of the machines when applied in these areas.

The three new supercomputer club members The confidence with the confidence of the confid with operating speeds of 500 MFLOPS, 630 ed, companies a purchase could involve an "up-MFLOPS and 1,300 MFLOPS respectively, ward gradation from mainframe computers." comfortably accelerating above the previous The re-market leaders, Cray Research and Control a month.

In addition to the three Japanese makers already in the supercomputer field, three more companies — Mitsubishi, Toshiba and Oki — are working on technology of their own and could eventually announce products.

MFLOPS range that were rapidly produced when Fujitsu took Japan straight to the top position in the supercomputer race with its then "world's fastest" machine in July 1982.

Thus far, however, the indications are that apanese sales have not gotten off the ground; there have been no firm orders despite the strong pressures to exhibit an installation for promotional purposes. Fujitsu, with its VP-200 (500 MFLOP) and VP-100 (250 MFLOP) having been on the market nearly a year, does not disclose its sales figures but talks only of a possible order from the Plasma Research

Center at Nagoya University.

The two computers are available at a monthly rental price of 50 million yen and 6.9 million yen, respectively. Hitachi, which entered the market in August 1982, expresses a little more optimism and has, in common with Nippon lectric Co., announced a sales target of 30 units during the next four years. The company says that sales talks are in progress with several customers, and that there are plans to have two units in operation on its premises by October.

systems, as each company has its own form of This concern was highlighted by discussions measurement, depending on the method of use at a recent conference in Los Alamos, New of the machine. Hitachi has a "top end" unit of Mexico, where delegates, alluding to a previous 630 MFLOPS, the S810-20, and a 315-MFLOPS "high-tech" embarrassment, claimed that Ja- "low end" model, the S810-10. Nippon Electric "low end" model, the \$810-10. Nippon Electric Co. only entered the market on April 21 this er, but did so with a flourish, announcing the

"world's first giga-level supercomputer."

The Nippon Electric Co. machines, the SX-1 and SX-2, feature four high-performance vector arithmetic pipelines for multiparallel processing processing of vast quantities of data is required, and achieve their high speed by use of 1,000-But in both Japan and the United States, the gate, 250 picosecond per gate delay time, logic importance of supercomputer development as a large scale integration (LSI) circuits. They also a 10-centimeter-square ceramic substrate.

Nippon Electric Co. expects to start deliveries in two years and is seeking a wider variety of costomers for supercomputers than the mainly - Fujitsu, Hitachi and Nippou Electric Co., in university applications of the past. The compathat order of entry - have developed machines my said that for many, especially nuclear-relat-The rental price of the SX-2 is 90 million yen

tive supercomputer research project launched in 1981 by the Ministry of International Trade and Industry with a budget of 23 billion yen for eight years. Centering on basic research, the project aims to produce a machine with a power 10 times that of present day models, as seen in the United States, and includes special study of parallel processing techniques and of the potential role of the supercomputer as a component of artificial intelligence machines.

A research area of particular interest is the Josephson junction technology, which holds the promise of allowing ultra-high speeds of data flow with low associated power consumption.

The Japanese government's subsidy of its supercomputer research came under fire at the U.S.-Japanese meeting on high technology in Hawaii in July 1982. The United States representatives said that Japan's domestic computer makers were receiving an unfair level of support, and there were also complaints that no large U.S. scientific computers had been sold in Japan since 1980, a situation it blamed on government protectionism through domestic indus

For the Japanese government, the handling of this trade friction is an important task and adds to the diplomatic burden presented by Japan's success in another strategic area: semiconduc

Although the high price of supercomputers might suggest it is a profitable line of business their commercial potential is somewhat limited by the size of the total market. In Japan, the estimated ceiling for prospective installations is only around 100 units.

Japanese computer firms see supercomputer as having a high company prestige value both at home and internationally, but admit privately that there is really little need for so many makers in such a very narrow market.

The Japanese supercomputer effort makes most sense when viewed as part of a wider national drive for supremacy in the overall comnuter field, which takes in work on the various elements of the "fifth-generation computer" and research into such fields as semiconductors and voice recognition.

In the past, Japan countered U.S. criticism of its supercomputer policies by saying that the computers' development was in the earliest stages and that commercial production was far away. This reasoning has become outdated and as Japan makes strides in this sensitive field. continued tension is to be expected.

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TOKYO - If there is one question that will make an economist cower behind his back issues of Econometrica, put his head in his hands and moan quietly to himself, it is this: How does one explain the yen's value against the dollar?

"Many economists are expecting the dollar to decline this year; some of them are looking for a very sharp decline, to 190 yen or 185 yen," said Natsuo Okada, chief dealer with Sumitomo Bank in Tokyo. "But they will have to change their minds, just as they had to change them last year. Then, some economists were also talking of a stronger yen and a weaker dollar, whereas in fact the yen sank as low as 275 at one point. This year, we are not at 275 yen, but I would not expect the dollar to fall below 240 yen. Basically, people in foreign-exchange dealing are not expecting the dollar to fall sharply within this

mists' established explanations of to come up with the right answers. But not in the case of the yen. they do. The oldest - and most explanation relies on countries' inflation rates. According to this reasoning, the higher a country's inflation rate, the more its currency tends to drop in value against a stronger currency.

Supporters of the purchasing power parity theory, as it is often called, would argue that the percentage change in exchange rates would be similar to the difference between the two countries' infla-tion rates. Economists like that theory because they can explain how it works in practice: Buyers tend to acquire goods in a country where inflation is low. This tends either to push up prices there or to bolster the country's exchange rate, as people buy its currency in order to buy

According to the indexes of competitiveness compiled by Morgan Guaranty Trust, the yen's exchange value has been inordinately weak in relation to Japan's inflation performance. Japan's rate of consumer price inflation is low. Its rate of wholesale price inflation, which many economists would use as the better measure for exchange rate purposes, is lower still.

Recent data show roughly stable wholesale prices in Japan. Other industrialized countries' inflation rates have come under control, especially in the United States and Britain. But Japan remains the best of the major economies. Thus, according to the inflation

reasoning, the yen should have appreciated strongly. Morgan Guarassically, people in foreign-exhange dealing are not expecting the dollar to fall sharply within this spend many happy hours playing the dollar to fall sharply within this sear."

They also like it because they can anty's estimates suggest that, at 240 spend many happy hours playing the dollar, the yen is at least with it, measuring prices in different ways.

A yen trading at 240 to 250 to the least — in the la 1982, when the yen at times was surplus will be \$20 billion or more.

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its value should have been 15-percent greater than it was. Morgan's calculations are con-

sistent with the opinions of dealers in the Tokyo foreign exchange mar-ket. Many think that an appropriate rate would be about 220 yen to the dollar, or 10 percent better, if relative inflation rates were the driving factor on the exchange rate.

After the purchasing power paritheory, many economists would end to look at the performance of Japan's balance of payments to determine a theoretical exchange rate. Again, facts and theory conflict. The June 1983 report on Japan

by the Organization for Economic Cooperation and Development estimated that the balance-of-payments surplus on current account in 1983 will be \$18.3 billion. This figure is significantly more than twice the \$7-billion surplus Japan's

dollar seems to contradict econo- economists' scale of values, it tends trading at 270 to 275 to the dollar, Economic forecasters in Japan sug-

bank of Japan.

gest that, if anything, the OECD's yields, it is hard to stay aloof. The forecasts are on the low side. The Mitsubishi Research Insti- econor

tute, in a recent forecast for calen- more logical ones, is the bandwagdar 1983 and 1984, predicted that on theory. But, as an economist will this year's current account surplus will be \$19 billion, and next year's feets have an unpleasant habit of will be close to \$24 billion. It is easy to discount some of the surplus as that eventually derail them. One not really having much relation to obvious one, which is in full swing, the yen. Perhaps \$5 billion can be is through the balance of trade. explained by lower oil prices. But Sooner or later, U.S. buyers will be that still leaves at least \$14 billion loading up with so many Datsuns that in theory should be providing and Sonys, as a result of the strong a groundswell of commercial buy-dollar, that the trade balance will a groundswell of commercial buying support for the yen. Simple

short, do not work. That leaves a trickier version of the balance-of-payments theory of is more to exchange rate moves going to get on, and a wheel will fall than purchases of goods and services; purchases of financial assets start to tumble back downhill. Will cause ebbs and flows in the de- you still be on board? mand for yea, too. The right mea sure to look at, on this reason the basic balance — the sum of the balance on current account and the balance on long-term capital account. That, its advocates said, is use pest measure of whether traders and investors want to buy or sell Demand Lags the best measure of whether traders

The latest issue of the Tokyo Financial Review, a monthly report published by the Bank of Tokyo, would seem to say that, at last, one of the economists' explanations works. Japan ran a basic balance deficit in fiscal 1981 of \$9 billion, and another of \$3 billion in fiscal 1982, the review said. So far, so good. The year depreciated from an average 228 in fiscal 1981 to an average of 250 in fiscal 1982. All as it should be -- except that Japan is likely to turn in a small surplus on its basic balance of payments of between \$1.5 billion and \$2 billion in the year to March 1984, according to the Bank of Tokyo's forecast. (The bank is close to other forecasters' predictions of Japan's balance of payments, counting on a \$19billion current account surplus this fiscal year.)

If the basic balance has turned should be feeling the benefit by to reduce taxe now - foreign exchange dealers, as easily as others. But they are not short-term interest rates in the

If everyone else is moving into inflation. and making exchange profits to to shift from direct to indirect tax-add to internationally high interest ation.

nists' attempts to construct eventually become horrible enough formulations of the theory, in to outweigh the funds pouring into short, do not work.

Right now, the dollar bandwagon is still thundering uphill. Perexchange rates. It says: Do not look haps late this year, perhaps early at the current account alone; there next, one speculator too many is

Export Boom Fuels Recovery;

(Continued From Page 7S)

the job of building roads, dams and railways, and would hope to get an nic return from them.

Ultimately, an answer to the question of how best to stimulate the economy hinges on the yen and

Since Japan cannot persuade the United States to reduce the deficit that keeps U.S. interest rates high and the yen weak, some call for Japan to take steps to reduce its capital outflow.

So far the government has opposed any move toward capital controls, but it may have to reconsider its position.

Within the budget area, the current emphasis on cutbacks in spending seems too optimistic. wo other courses are possible: Either Japan learns to live with its around in Japan's favor, the yen large deficits, or it finds new ways

Japan has a high rate of savings, no slouches at reacting to news be-fore it happens, can read the review percent in the United States. That and the low rate of private

impressed. The only news the deal-ers want to watch is the trend in government room to borrow large amounts of private money to cover its deficits without fear of fueling

short-term dollar deposits, certifi-cates of deposits and Treasury bills, seem to have considerable leeway



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920



JAPAN

Foreign Stake in Stock Market Reaches Record

Special to the IHT

TOKYO - Whether one calls it news or history probably depends on one's proximity to Kabutocho, Tokyo's stock exchange district, but either way remarkable things are happening on the Tokyo Stock

This year, for the first time, for-eigners will buy more than 1 trillion yen (\$4.15 billion) worth of Japanese equities. That is calculated net _new purchases less sales of equities purchased in the past. The latest figures from the exchange show that in July nonresidents increased their holdings of Japanese shares by 72.6 billion yen (\$300 million), making it 11 straight months of net buying During one week alone, July 18 to July 23, foreign buying amounted to more than 50 billion yen (\$210 million) --- the biggest single week's splurge on equities by overseas investors this year.

In the first seven months of 1983, overseas buyers bought a net 650 billion yen (\$2.7 billion) worth of equities in Tokyo, and, given the recent acceleration in the rate of buying, there is talk around the exchange of a total for the year of about 1.3 trillion yen (\$5.4 billion). That would far and away exceed the last boom in foreign buying, in 1980, when net buying nearly reached 850 billion yen (worth, at the exchange rate of the time, around \$3.75 billion).

That is one remarkable development: the other is the record highs reached on the exchange during the reached on the exchange during the summer. The most closely watched index of stock prices in Tokyo is the Nikkei-Dow Jones index. It reached a high of 9,112 on July 28 (which must have pleased the record number of overseas purchasers who had piled in the previous week) and although it relapsed for a week or two, the market subsequently surged to even higher lev-els. On Aug. 19, it surpassed its July 28 record and pushed up to just short of 9,140. Recently, it went higher still and was in the low 9,200s. Since February, when the index reach its year's low level of 7,918, the trend in share prices has been strongly up. Foreign investment in Kabuto-

cho is of relatively recent vintage. Nonresidents were net sellers in the period from 1977 to 1979 and, barring their rush to Tokyo in 1980, foreign buyers have taken only modest stakes in the world's second biggest stock market — net buying was about \$1 billion in 1981 and fell to around \$500 million in 1982. By and large, it has been a record of missed opportunity for foreign investors. One million dollars would have bought at least 300 mil-

As a leading Japanese trading

resentative stocks in Tokyo, and left there for the last eight years, it would now be worth a little more than \$2.8 million (excluding dividends). That works out to an annual rate of return in dollar terms of 13.8 percent (a capital gain of 10.7 percent a year in yen terms and an exchange rate gain of 2.8 percent a year). Dividend payments added about 1.5 percent a year to the

cent and 15.5 percent. Discriminating investors, with a feel for the yen's value against the dollar and an eye for individual shares, could probably have done even better. Avoiding obviously depressed sectors such as housebuilding, shipbuilding, steel, and the general trading companies and retailers (all sectors whose share price indexes underperformed by comparison with the average for the market as a whole) would have boosted the yield of an overseas portfolio. Similarly, it did not require great investing expertise to weight a share portfolio with equities in companies making drugs, electrical and electronic goods cars, office equipment, cameras and precision instruments, all of which outperformed the market.

annual rate of return, giving a total

rate of return of between 15 per-

The important question for forthe pattern of the last eight years will continue. To some extent, that is dependent on what happens to Wall Street. There is a school of thought that argues that Tokyo's Stock Exchange slavishly follows every move in the market in New York, and there certainly is a broad correlation, but that may be attributable to the similar economic conditions likely to affect the world's two major economies at the same time. So far, however, Tokyo's advance has not matched that of New York, where the Dow Jones industrial average is still about 35 percent up on its 1982 levels. There is a link between the markets, but it is not hard and fast, although New York's moves do tend to influence sentiment in Tokyo.

"Since it broke through the 1,200 barrier on April 26, the New York market has been in a phase of adjustment for the past three months," according to the latest Nomura Investment Review. "Nevertheless, few people believe that the market rally which has continued since last summer is over. Following the first wave that rose from 776.92 on Aug. 12, 1982. to 1,065.49 on Nov. 3, and the sec ond wave that pushed from 990.25

will trigger it and when."

A strong Wall Street will pull Tokyo with it, and conversely lower share prices in the United States will have a depressing influence. But the negative effect of a weaker Wall Street would not be very strong since the current advance in Tokyo prices seems to owe a good deal to domestic developments, investors are often credited with a There have been a number of wide-much greater expertise in portfolio ly publicized forecasts of higher management than they actually corporate profitability during the possess, and foreign buying of eq-

during the period. The summer's rise in the Nikkei-Dow index ap- ket is likely to remain bullish. pears to have been driven by anticipation of better corporate results.

Foreign buying also tends to bol-ster sentiment in Tokyo. Overseas

lion yen in 1975 (the average ex-change rate for the year was 296 yen to the dollar). Invested in rep-wave to come. The question is what ple, is predicting a 22.6-percent rise still strong, especially on the expecin corporate profits (excluding the tation of exchange-rate gains once volatile oil and coal companies) the yen recovers from its undervaluation, the tone of the Tokyo mar-

> One caveat: The more technically or chartist-minded investors may not like the shape of price move-ments in Tokyo. The July 28 peak had all the signs of a head in a head-and-shoulders pattern. The new Aug. 19-22 peaks seem to have (Continued on Following Page)





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In a land where oil is plentiful here is in Saudi Arabia. It was but water is not, desalination plants literally burn oil to produce fresh drinking water. The desalination plant shown

Exchange during hear indi-

Jacision-making an a little confused

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i for granted he Asahi Shimbun built in 1978 by C. Iton jointly with a Japanese machinery manufacturer and BBC of West Germany. It produces 45,000 tons of drinking water a day. Total construction cost was around \$250 million. This is one example of how C. Itoh relies on European manufacturers to supply components for plants in such

Tension mounts during heavy trading at the Stock Exchange.

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JAPAN

National Debt Hits 100 Trillion Yen; Concern Is Voiced

By Robert Y. Horiguchi TOKYO - The government, seeking to spend its way out of the recession caused by the first oil crisis a decade ago, shifted to deficit financing in the 1975-1976 fiscal year. Since then, it has depended on large issues of bonds to compen-

nue shortfall of about 30 percent. In June this year, this continued borrowing brought the aggregate of national bonds outstanding, including other bonds issued to fund public works, to the symbolic crisis threshold of 100 trillion yen that prompted the Keidanren, the Federation of Japanese Economic Organizations, to warn that the "deterioration of public finances is advancing faster in Japan than in Europe or the United States." Ten years ago, the national debt amounted to a modest eight trillion

yen (\$33 billion). As if haunted by a guilty conscience for having trampled on the injunction against intemperate borrowing contained in the Public Finance Law, enacted when Japan was under Allied occupation, successive administrations have attempted to put an end to this defi-

In 1979, the then prime minister, the late Masayoshi Ohira, promised to put the national financial house in order by 1985. He proposed to steadily reduce bond issues so that they would be ended by the end of fiscal 1984. This undertaking was based on a bullish forecast that the economy would grow by a real 5 percent from 1979 to 1985 to generate enough tax revenue to make fiscal ends meet.

This was not to be. The second oil crisis and a subsequent worldwide business recession torpedoed the plan. Zenko Suzuki, who followed Mr. Ohira as prime minister, kept to his predecessor's pledge but resigned when he realized that he could not carry it out.

The present prime minister, Yanounced economic guidelines for and halt the issue of deficit-financing bonds. In the current fiscal revenue match outlays by 1990. year, which started on April 1, the called "red ink" bonds for the the budget.

ance of national bonds in proportion to the gross national product is 36.1 percent for Japan, 37.5 percent for the United States and 18.4 percent for West Germany.

to net private savings, Mr. Mat-suzawa said, is: Japan 35.2 percent, the United States 63.2 percent and

ian economists in Japan believe that there are enough savings in the household sector to absorb deficit financing without crowding out

private investment. According to the Bank of Japan personal savings at the close of the last fiscal year on March 31 amounted to 379.6 trillion yen. sate for an annual budgetary reve-

But policymakers are nervous. They point out that Japan's per capita debt now exceeds 1 million yen. The Ministry of Finance fur-ther observes that the debt service burden will increase from 8.2 trillion yen this fiscal year to 12.9 trillion yen in fiscal 1986.

Moreover, beginning with fiscal 1985, the Treasury will have to begin redeeming 10-year bonds. which constitute the bulk of the "red ink" paper that has been heavily issued since 1975. Bonds reaching maturity at that time will amount to 9.7 trillion yen, consisting of 7.4 trillion yen in construc-tion bonds and 2.3 trillion yen of the deficit-financing variety. According to law these maturing

bonds must be redeemed in cash. Theoretically, funds for this pur-pose should be available in the Bond Amortization Fund, which is maintained by transfers into it from the general budget account of an amount equivalent to 1.6 percent of the outstanding balance of national bonds at the close of the penultimate fiscal year, and half of the budget surplus.

Because of the shortage of funds, however, such transfers have been interrupted for the last two years with the result that the fund will be exhausted by fiscal 1985. The government is expected to have to resort to issuing new bonds to redeem earlier issues. Such action would require amending the law that specifically prohibits issuing bonds to redeem those reaching maturity.

This development threatens to complicate the implementation of the new economic guidelines that foresee an inflation-adjusted 4-persubiro Nakasone, recently an- cent growth during the next eight years that, coupled with substantial the next eight years that would reductions in government expendi-achieve a balanced budget by 1990 tures achieved by far-reaching administrative reforms, would make

To absorb bonds that will have government will have to float so- to be issued to redeem those reaching maturity, Mr. Matsuzawa urges amount of 6.9 trillion yen, while that they be purchased by the gov-interest payments on bonds account for more than 16 percent of carrying out a drastic revision in the way funds are allocated in the Takuji Matsuzawa, chairman of fiscal loan and investment prothe Fuji Bank, put Japan's depen- gram. This program, also known as dence on bonds to meet its budget the second budget under Japan'a deficit at 30.2 percent, against 15.2 two-tier fiscal system, provides percent for the United States and funds to the Development Bank 15.4 percent for West Germany. He and various other public financial

The Trust Fund consists of postal savings deposits, in addition to premiums for postal insurance and contributions to national pension ent for West Germany. and welfare annuity systems. At The ratio of the budgetary deficit present, the Trust Fund holds 20.8 percent of the national bonds outstanding against 27.9 percent banks, 42.6 percent by West Germany 25.8 percent. On individuals and corporations, and the basis of these figures, Keynes- 8.6 percent by the Bank of Japan.

vibrant, progressive, friendly, re-

and have shattered our complacen-

cy with ourselves and our competi-

rope too - will respond to the

challenge by regaining those traits that created our wealth in the first

instance. As this occurs, we will

have, in good measure, the Japanese to thank.



A woman dressed traditionally on a Tokyo street.

Trade Issues: A Japanese View

(Continued From Page 9S)

nating against American and other foreign goods? The extent to which any country's markets are open to foreign goods is a matter of degree. No country's markets are completely open. In Japan, as in all other countries, there are "obstacles" to imports that are based on custom, established commercial relationships, consumer taste and so on. No discrimination such as has been suggested exists in Japan.

While most Japanese businessmen agree that, in the United States, business activities can be conducted relatively unhampered by administrative constraints, many feel that they are often harassed by unjustifiable legal actions taken in the areas of anti-dumping, countervailing duties, etc. In Japan government subsi-

dies for exports no longer exist. From the standpoint of Japanese tariff levels and quantitative restrictions, the Japanese market is as open as that of any other major industrialized country.

The average Japanese tariff level is actually lower than that of the United States and the European Community. It will be even further reduced to an average of 3 percent when the Tokyo Round is fully implemented by 1987 (tariff rates for the United States and the EC will average 4 percent and 5 percent,

Since December 1981 the Japanese government has begun unilaterally accelerating its tariff reduction schedule ahead of the agreed timetable on some 1,653 items (representing approximately 60 percent of all tariffs) by an average of 16 percent. Some additional reductions and elimination of tariffs followed in May 1982. Most recently, unilateral and substantional cuts in regard to politically sensitive items including ciga-rettes, chocolates and biscuits, etc., were also added to

Japanese import items still restricted by quota are much fewer in number than those of France and Italy, beef and oranges) are not significantly different from those restrictions in the United States on sugar, dairy products or beef in terms of their political implications.

Japan has been substantially increasing its quotas on oranges and beef. It is not widely known that 44 states in the United States prohibit the entry of Japanese mandarin oranges. Thirty percent of Japan's domestic consumption of beef is imported while the United States restricts beef imports to 8 percent of omestic consumption under the Meat Import Act.

Japan, despite restrictions on politically sensitive items, represents the largest market for U.S. agricultural exports, absorbing, last year alone, \$6.6 billion worth of farm products, comprising more than the total of all U.S. farm exports to the Soviet Union, Eastern Europe, West Germany and Britain are very lucky that Japan exists as a

What we hear most in the United States are argupublican form of government. The ments claiming that it is difficult to export to Japan not because of the institutional barriers, such as tariffs innovations that the Japanese have and quotas, but because of invisible restrictions in the form of inspection standards for imported goods, safety regulations, etc., and even an alleged collusion between government and business to keep foreign produced have enriched our lives tive prowess. There is no question that the United States - and Eugoods out (the so-called non-tariff barriers.)

Japan, which historically has been a very regulated country, where government maintains a wide responsibility over the private sector and even assi liability for damages caused directly or indirectly by business activities, has more bureaucratic constraint than the United States. This may make it resemble

more closely the situation in some European

Since the liberalization of trade in regard to tariffs and quantitative restrictions initially made great strides in the 1960s, certain areas, such as those related to inspection and standards, were perhaps slow to evolve. In any event, Japanese regulatory measures are not of a discriminatory nature.

The package of administrative reforms, the prepara-

tion of which began under Prime Minister Yasuhiro Nakasone, while he was serving as a minister in the Zenko Suzuki cabinet, is directed to reduce government expenditure with a concurrent aim at deregnia ===== tion by eliminating or reducing excessive bureaucratic controls. The Office of Trade Ombudsman (OTO), estab-

lished last year, specifically deals with complaints about invisible trade barriers. The door is open for := ==== those who seek a solution to their problems.

There have been some disparaging remarks about the effectiveness of the OTO. A new institution requires time to establish a reputation and, in this sense, the OTO can only be effective if those who wish to 3.7. import goods into Japan make use of it.

Certainly, there is no quick fix for increasing imports into Japan. Japan first began manufacturing operations when European suppliers, who had traditionally provided Japan with manufactured goods, became unable to do so with the onset of World War I. Since then, intense competition in the bage domestic market (only 14 percent of Japan's gross national product is dependent on exports while most European countries depend on exports for one-third to one-half of GNP) has served as a great catalyst to upgrading product quality. Japanese consumers, who had preferred foreign goods for their quality and status ap-peal, gradually turned to the greatly improved domestic products. Japanese society has reached a level of relative affluence and most households are now niences. Just as in the United States, when a given market becomes saturated, competition becomes more

While the rewards of success are substantial, Japan is a challenging and demanding market. Under our market system, where the price mechanism prevails, rewards go only to those who have studied the market, * ===: identified the opportunities, adapted their products to 🚾 🚃 . the needs and tastes of the consumer, and committed their time and resources to develop an effective business organization. Those who succeed do not usually tell potential competitors how well they are doing.

Some U.S. companies enjoy a major share of the Japanese market in regard to certain products. For example, in the field of high technology, IBM and Sperry jointly hold a 56-percent share of the Japanese market in the field of large capacity computers, while Schick razor blades hold a 70-percent share. It is also possible to cite other, more famous cases, and ones less so, of those who have attained great success in the Japanese market. Those who have succeeded in the: Japanese market really should make an effort to inform the U.S. public that the Japanese market is
accessible and profitable for those who respond to the

 Is the U.S.-Japan trade deficit increase caused by the "closed" nature of the Japanese market? The factor that most influences the flow of trade between the United States and Japan is the strength or 🕏 weakness of consumer and industrial demand in each

(Continued on Page 17S)

Trade: A U.S. View with Japan, we in the United States

(Continued From Page 9S) Again, the contrast is one of degree.

Japan protects its consumers from products it does not even grow (for example, by grapefruit juice quotas and a seasonal tariff on bananas. both to protect its Mikan orange farmers). This ultrasensitive defensiveness against non-problems hurts Japan's credibility in other areas where it has legitimate concerns to be considered.

A discussion of trade relations with Japan cannot be complete without touching on the issue of the yen-dollar exchange rate. I find it difficult to single out and accuse Japan of intentionally cheapening its yen in order to increase its international competitiveness, when U.S. monetary policy remains sub-ject to criticism as promoting an unreasonably expensive dollar. It is true that Japan finances its government debt at something less than market-clearing rates by more or less forcing its banks and financial institutions to buy this indebtedness. This artificially reduces the cost of credit and the value of the yen, but there is probably no country that does not artificially attempt to "induce" results out of its monetary policy.

After all has been said, however

nd despite our trade difficulties

Stock Exchange

(Continued From Preceding Page) canceled out what was looking like there could be some short-term correction from the 9,200 level. On more financial indicators, there is ilso room to argue that the market has temporarily overreached itself. The price-earnings ratio for the leading industrial companies as a whole during the first half of this year was over 27 times, near its high. That was before the further rise in prices in July and August, suggesting that shares are even more speculative now. Given the short-term volatility of the market, Tokyo is not a good place for investors thinking of the next few

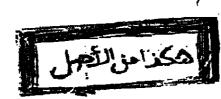
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JAPAN

Personal Savings Reach Record 80 Trillion Yen

TOKYO - Over the centuries, the prerogative of the Japanese housewife was shomoji-noken the right to the rice ladle. This right symbol-ized her authority on how much of the staple food her family could consume and, by inference, gave her control over household finances.

Even when Japan was a feedal patriaschy when women bowed successively to the authormy of the father, husband and son - most women were entrusted with managing the family treasury. It remained customary, even in modern times, for husbands to give their wives their unopened pay envelopes and let them decide how the contents should be allocated.

The advent of electronic banking has diluted but only slightly — this traditional feminine right. Because wages are often paid directly into of the nation's personal savings, which amount-bank accounts and credit cards are easy to ed to 379,658 yen as of March 31, up 11 percent vobtain, it would follow that busbands would be freed from asking their wives for lunch and acigarette money. But a recent survey of several rustions made by the Prime Minister's Office has revealed that traditions die hard and that in 79.4 per cent of Japanese households the wife still

By comparison, the survey found that women controlled the finances in 22.2 percent of Swedish homes and 11.5 percent of West German homes. In many other countries, including the United States and Britain, the predominant response was that husbands and wives shared the

Japanese sociologists are unanimous in concluding that this continued female domination of household finances explains why the Japa-nese save an impressive 21 percent of their 1980, savings per family increased 3.6 times

The government encourages savings through deposits, postal savings and national bonds. Postal savings have a tax exemption on interest holds registered only a 2.2-fold growth.

On deposits up to three million yea a person but

This relatively small increase in stock puron deposits up to three million yen a person but there is no effective ban on the opening of accounts in several names. Postal savings are thus an important medium of tax savings. As a result, there are more postal savings accounts than there are people in Japan.

The outstanding balance on such accounts, principal and interest combined, reached 80.4 trillion yen in July this year for a fourfold growth in eight years. This represents 21 percent trom a year eather.

The same tax exemption applies to interest on passbook bank accounts that do not exceed three million yen. Personal deposits in banks almost matched those in postal savings accounts as they amounted to 80 trillion yen on March 31.

Interest on national bonds up to a face value of three million yen is also tax-free, in addition to that on five million yen in installment savings accounts intended to serve as personal pension

funds for employed persons.

This bring to 14 million yen the total amount in bank and postal deposits and national bonds on which interest is tax-free.

disposable income, against 5.7 percent in the during the same period, according to government statistics.

If the amount of life insurance policies that generous tax exemptions on interest on bank were purchased during that time increased 3.15 times, the value of stocks acquired by house-

> chases is attributed to the fact that the Japanese, unlike individuals in other industrialized nations, do not look upon shares as a source of dividend income. The reason for this is that the yield on component stocks of the Nikkei-Dow Jones average, consisting of the 225 issues traded on the top-ranking first section of the Tokyo Stock Exchange, is only 1.4 percent. The yield for all other stocks is 1.7 percent.

As a result, individual investors in Japan hold only about 30 percent of the shares.

With political and social conditions continuing to remain stable and with inflation being held to an annual rate of 2 percent, few Japanese find an incentive to buy gold, the favorite hedge of many of their Asian neighbors against natural or man-made calamities.

What, then, are the Japanese's motivations to

A Prime Minister's Office survey has shown that 70 percent do so to avoid finding themselves wanting in their old age. The increase in so-called nuclear families (consisting only of a couple and their children), brought about by rapid urbanization, has contributed to the erosion of traditional values calling on children to care for their aged parents.

- ROBERT Y. HORIGUCHI

Investment Overseas For Manufacturers Beginning to Pay Off

Matsushita Electric makes its

ous plants in Cardiff. Wales. Its

500 employees produce 120,000 sets a year — and no one sings the

company song. One shop steward said, "We may sing the Welsh na-

tional anthem sometimes, but

that's all." Shunji Matsuoka, man-

aging director of Matsushita's Wales operation, said that produc-

tivity in the British plants was low-

er than in Japan but still good by British standards. One-third of Na-

tional Panasonic's sets are exported

British executives who recently

toured Sony, Toshiba, Toyota and

Canon plants in Japan came back

they saw it, was not in the automa-

tion - for most of the machinery

they saw was old even by British

standards — nor in the manage

ment but simply in the brisk effec-

tiveness of its shop-floor workers.

most in the patchy quality of local-

ly made components. At present, National Panasonic buys about 70

percent of its components in Brit-

ain. Television sets are built with

minute, intricate circuitry welded

onto a chassis, or a board, so that if

one component fails, the chassis

has to be ripped out and replaced at

high costs. The repair bills can be

so staggering that the consumer

would hesitate to buy the same

brand again. So with its reputation

at stake. National Panasonic decid-

ed to control the quality of every

British-made part that enters its plants. Any flawed component is

to other EC countries.

By Tim McGirk LONDON — Japanese companies, makers of everything from sion sets and stereo timers at varivideo-cassette recorders to zippers, time of administrative rooms are attempting to surmount Eu-lich began under Print hours intope's trade bainiers by building while he was serving at the surmount factories in the EC countries. while he was serving as a serving as that rely on locally manufactured ending with a consumment of The

formunatory nature.

ie the reality of stress me site.

internating or reducing enemy by Europe. Their first step in overseas stice of Trade Ombudana (in production was in Asia, then Latin at year, specifically deak site. America — both sources of cheap at year, specifically deal will a America — non as restrictions against simble trade barrier. The same labor, But as results tightened in the policy asset a solution to ther policy labor. But as results a sever been some disparating in the countries of their industrial com-Me to establish 1 equilibring to petitors, too.

Fran only be effective if that is The gamble has paid off. In the goods into Japan make used! last decade, the growing protection, there is no quick in few tionist attitude of European government. no Japan. Japan first beam size firms to overlook their previous. privide in with market reservations over the Common make to do with the ostelle. Market's notoriously expensive gen, intense a menuou number and strike prone labor force. To tiveness of its shop-floor workers, tenly 14 percent of lapsingly under are increduling 100 lapsing marked how in his plant there were is dependent of experts at talk ness fully owned or partly owned as depend on expension or one plants spread throughout Britain has served as a great coulous, and Europe; their output is high, a quality. Japanese consumer and the quality of their goods has foreign goods for their quint stimulated their European compet-

adually turned to the small me "itors. dacts lapaness where his most riese Ministry of International ed with a complete range dat. Trade and Industry show that disbecomes surgest compense. and Spain increased from 5798 milfion in 1981 to \$876 million last year, most of which was pumped into manufacturing. This was diaddenging mis comming misd System, where the price many rected to West Germany, Britain, is so only to those who have such "Luxembourg and France, in that

fied the grant adapted by order. and tasks of the consumer electronic goods are the biggest money-makers for Jap-Consumer electronic goods are agamestico The state some antomobiles, chemical products steptial competition between the state of sta ne U.S. company and such varied manufactured ne U.S. company and products as zippers (VKK, with some marks) and another manual sales of \$140 million) imitamarket market in the first sales of \$140 million) unitable in the first sales of \$41 million annually).

saies of 54.1 million annually).

It in the the same of 54.1 million annually).

Britain was most frequently choken by Japanese firms as an entry the write other more immended. point into EC countries. Most Japschooled in English, and market expenses acquired in the United states and Canada seemed best suited to Britain. There are 26 to suited to Britain. those of an armed profes Is the Companies manufacturing in Britain, with at least another two— Is the U.S. Japan makers — on the many of the elevator

chwell military in his makers — on the way. is factor that the light of Although Japanese investment on the Later States and Japanese in Britain was a factor in Britain con the Land Supering of the Britain rose from \$110 million in 1981 to \$176 million 2 1761 to \$176 million last year, the government complains that the Japanese manufacturing projects are simply "screw-turning" ventures that do not provide enough jobs. The government is poeved be-cause it offered the Japanese tax incentives to settle in high-inem-ployment regions. In 1980 and 1981 new Japanese manufacturing operations created 2,400 jobs.

hile last year the figure fell to only

Some Japanese firms are worried mon Market may in the future hamper the entry of their Britishmade products into the rest of Eu-rope. There were persistent reports last year, for example, that history intended to cancel a £500-million car plant project if the Labor Party had won and decided to pull Britam out of the Common Market However, Nissan's British adviser, Lord Marsh, denied that this factor entered into the company's considcrations over whether to build a 20,000-car-a-year plant on En-

gland's cast coast. At first, arriving Japanese executives and Britain's labor force ratio to 47.4 percent. viewed each other with mumai dread. However understanding the . Japanese may be of Britain's own businessman was appalled recently

CONTRIBUTORS

corps, reports regularly on Japanese affairs for the International Herald Tribune.

ters. He is a retired director of IBM-Japan.

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Euromonev

ROY GARNER, ROD O'BRIEN and WALTER W. MILLER are Tokyo-based journalists.

stunned. The Japanese secret, as parts, National Panasonic's mandetermined quest for reliable sub-

> Electronics makers in Japan aim for an impossible 100-percent perfection, but British - and most European - manufacturers aim lower for an accepted quality level.

marked how in his plant there were nearly 30 nonproductive workers such as Thorn or Plessey often find few were in evidence at the Japa-Mr. Matsucka said that the British assembly line worker was just as fluidity in the labor force. talented as his Japanese counter-part. "But in Britain," he said,

there is a poor attitude toward struck an agreement with the Trade Union Council that limited emconcentration on work and the determination to achieve a good ployees to one mion.

This lack of concentration shows doubtful that these Japanese giants would have settled in Britain.

> In class-conscious Britain, members of the General and Municipal Workers Union were surprised to see Japanese managers on the shop floor, sharing the canteen facilities and wearing the same uniforms as

At National Panasonic's Cardiff plant, only the managing director, Mr. Matsuoka, has an office with a door. Discipline is strict - workers arriving even one minute late lose some pay and a weekly bonus wages are slightly lower than in British electronic plants and, as a sent back to the supplier with a result, the job turnover is far higher detailed explanation of what went than in Japan.

British subsidiary finds itself re- Cardiff - are careful not to de-

British electronics companies

their attempts to improve productivity thwarted by stodgy unions that fight automation and resist But both Sony and Matsushita

Without that agreement, it is

Japanese executives - and Na-Since the Japanese company's tional Panasonic has 15 of them in jecting anywhere between I percent to 50 percent of its locally supplied British employees.

Instead, they feel that they can agement has often found itself on a improve performance by example.

Matsushita first began exporting its electronic products to Britain in 1972: since the National Panasonic plant opened in 1976, sales have increased by 700 percent.

Andy Imura, managing director for the company's overall opera-tions in Britain, has even been asked by the British government to act as special adviser on the longterm plans of the local electronics industry because of National Panasonic's brilliant record.

However, not all Japanese forays mto Europe have automatically been successful. As yet, no big Japanese ventures in Europe have been forced to shut because of the recession, but, according to trade offi-cials in Tokyo, few are making comfortable profits.

Some European manufacturers - Thorn in Britain and Alfa Romeo in Italy - have chosen to join their former Japanese competitors in specific projects.

Others, however, complain that the flood of Japanese products on the European market - some of them put together with the bare minimum of local parts to avoid the trade restrictions --- are jeopardizing industrial recovery.

So Japanese firms may find themselves having to use more locally produced goods at the expense of quality. Although they may be forced to use more locally made goods in Europe their desire for perfection in manufacturing has helped to improve the general quality of manufactured goods.

KEN ISHII, a senior member of the Tokyo press

ROBERT Y. HORIGUCHI is a Tokyo-based journalist who specializes in business and economic mat-

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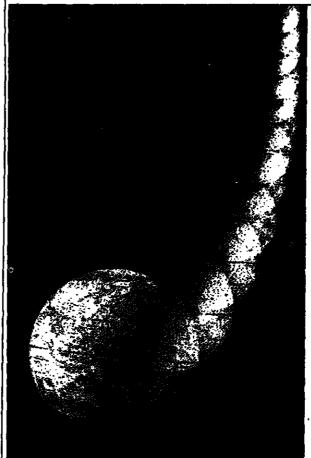


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Trade Issues: A Japanese View

(Continued From Page 16S) country. U.S. exports to Japan have been facilitated

over recent years by measures taken to further open the Japanese market. Although these measures have not been dramatic individually, they have been taken gradually and steadily and their accumulated effectiveness is certainly evident.

Japanese imports from the United States doubled in value from 1974 to 1981, at the same rate as its exports that Britain's feud with the Com- to the United States. The year 1979 recorded a 36percent increase in imports from the United States. while Japanese exports to the United States during the same year were only up 9 percent.

During 1982, when the world recession greatly ham-

pered world trade, U.S. exports decreased globally by 9.2 percent, while only by 3.9 percent in relation to

Nearly half of Japan's imports from the United States are industrial raw materials and foodstuffs that are not subject to customs duties. Their magnitude directly reflects industrial and consumer demand.

In 1981 Japan's manufactured goods import ratio from the United States was 45.3 per cent. In 1982, while total imports from the United States decreased by 4 percent, manufactured goods imports maintained the same level (about \$11.5 billion), increasing the

Much has been said about the manufactured goods import share being lower in Japan than in other industrialized countries. Japan's extreme scarcity of cuppa tea ceremony, one Japanese land area and natural resources makes it imperative to import most of its needs in raw materials and foodwhen mion members at British stuffs. It stands to reason that Japan's ratio of primary Leyland closed down a plant for product imports is bound to be higher than that of several weeks because management other developed countries. The manuscratter granted to eliminate a 15-minute afimport share has fluctuated between 22 percent and 26 other developed countries. The manufactured goods ternoon tea break. The idea of percent in recent years, Japan's energy import bill performing early morning exercises amounts to almost half of its global imports. Even a to the company time was equally small savings in our oil consumption increases the manufactured goods imports ration.

Japan, with 10 times the GNP of Switzerland imports an amount only equal to that of Switzerland, while the United States, with 22 times the GNP of Belgium, imports only twice as much as Belgium. Small countries with advanced economies are relatively more dependent on the international economy than

It is obvious that the share of manufactured goods to total imports for widely industrialized countries such as the United States and Japan cannot be compared with that of countries like Switzerland or Belgium where the structural aspect is quite different. The assertion that the main cause of the deficit lies in the "closed nature" of the Japanese market is substantially overstated.

Is competition from Japan the main cause of U.S.

U.S. industry is undergoing structural changes from the labor-intensive sector to the high-technology and service industry areas. Except for the housing sector, where unemployment was caused mainly by high mortgage rates, these structural changes coupled with the increase in new job-seekers, a result of the trend toward two-income households, have contributed to the imemployment situation.

Undoubtedly, there are sectors of U.S. industry that had lagged behind in productivity because of overly permissive wage policies and lack of reinvestment for upkeep and modernization. Some U.S. sources sugsted in 1980 that perhaps these sectors have suffered in the face of foreign competition. The steel and automobile industries represent typical cases where the Japanese have the edge over their U.S. counter-parts. Because of their visibility in the U.S. economic, social and political scene, it was easy to cite Japanese imports as the cause for unemployment. Some U.S. sources suggest that perhaps the loss of about half a million jobs may have been related to Japanese competition. This would represent only about 6.5 percent of the total unemployment figure of 7.5 million for

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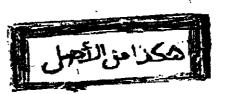
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EUROBONDS

By CARL GEWIRTZ

exercibles having a complete of Surprising Drop in M-1 Figure remium of less than 10f Surprising Drop in Euroboad prices is assured this remium of less than 10 feet than 10 f

Pensium of less than he paris — An explosive rally in Eurobond prices is assured this week

The services of the paris — If only to catch up with what happened in the last minutes of

racing in New York Friday.

In a matter of minutes, following the stunning surprise of a \$2-billion irop in the M-I measure of money supply amounced by the Federal Reserve, short-term interest rates dropped % to % of a point and longterm bond prices soared 2 percent

The latest Fed data showed that all three measures of the money supply are now well within the targeted growth range, leaving ample room to accommodate the big bulge that is expected to be reported in the coming

For Week Ended Sept. 7
Int'l Inst. le term U.S.S.
Ind. long termi U.S.S.
Can'S medium term
French Fr. medium term

Int'l lost, le term FLx

Market Turnover

Total Dellar B

6,965.00 5,911.10 1,063.90 7,987.00 7,491.40 495.60

EUA long term .

7.88 % 12.03 % 10.68 % 10.59 %

weeks. As a result, the only question that analysts now have is whether the Fed will cruise in neuiral or whether it is already stepoing on the monetary gas pedal.
But for the capital markets, the debate crases the immediate worry that short-term rates could harden and that bond prices might fall.

Eurobond dealers, noting the firm undertone to prices, were say-Explanation of Symbol lacked was an excuse to rally. Whether this translates into a Whether this transmiss may flood of new issues is less clear.

flood of new issues report that investment bankers report that most borrowers prefer to hold back, waiting for still lower interest rates -- not more than 11 percent for 10-year money. Another

surstanding block is the amount of money available to buy Eurodollar

bonds when the dollar is already so high on the foreign-exchange market and more likely to decline than to increas

Euroclear

According to estimates of Orion Royal Bank, some \$5.5 billion of interest and principal repayments will be available for reinvestment in the Eurobond market over the coming eight weeks. An estimated 70 percent of this will be in U.S. dollars. But given the narrow edge that dollar-bond coupons have over bonds denominated in Deutsche marks or European Corrency Units, investors may well focus on potential exchange-rate moves to guide their investment strategy.

Options Offer Incentive

For the gambling public, there is some incentive to remain in dollars: the options now on sale to buy long-term U.S. Treasury bonds. If U.S. interest rates continue to fall, the rise in the price of the Treasury bonds -and especially the options due to their leverage - could more than balance the exchange risk factor.

Options owe their leverage to the fact that a small cash outlay of some \$40 locks in the purchase price of a \$1,000 security.

The latest version of this new fad to hit the market comes from First Boston. It offered to sell for \$38 a call option to buy at any time over the next 18 months a \$1,000 Treasury band bearing a coupon of 10% percent at a price of \$960. The current market price to buy those bonds, which mature in the year 2012, is \$893. The call option ended the week quoted at

The First Boston options, or warrants, are a long way from being what is called "in the money" — where the holder would profit from exercising the option. The assumed attraction is the fact that the option is good for the next 18 months.

First Boston also offered an equal number, 250,000, of warrants to sell the same Treasury bond at a price of \$840. These put options, the first to (Continued on Page 21, Col. 5)

IMF Stresses Need to Sustain, Spread Recovery

By Hobart Rowen

WASHINGTON - The International Monetary Fund, in a generally upbeat report citing improved confidence in the global economy, said Sunday that the "pressing task" is to assure that economic recovery under way in the United States and other nations can be sustained and spread to those parts of the world still in recession.

But IMF officials, discussing the annual report before a joint annual meeting here with the World Bank starting Sept. 27, acknowledged that the overall outlook for the Third World remains gloomy.

It said that inflationary pressures and high interest rates have abated in major industrial nations, but warned that Third World countries, facing up to \$600 billion in foreign debts, would still have major problems with inflation, and must deal as well with protectionist plans established by the richer coun-

Over the next several years, the report said, commercial bank loans are likely to be at best moderate, and governmental aid bilaterally or through such international institutions as the IMF or World Bank is "likely to be quite

It suggested that the big debtor-nations in the Third World should try to attract direct private investment that not only might increase productivity, but would include a transfer of modern technology and skills.

The report expressed concern over recent wide swings in international currency rates, and urged close cooperation among its members to reduce them.

It ducked the question of the utility of intervention in exchange markets to dampen these swings, commenting that intervention by itself has little effect on exchange-rate expectations "unless private market participants have reason to believe that authorities are willing to continue to intervene, and if necessary to modify domestic policies, to hold an exchange rate to a target."

In assessing advances in world economic conditions since its report a year ago, the IMF cited progress among industrial nations in reducing inflation, and substantial declines in interest rates.

On the negative side, the IMF report noted that the total output of the industrial countries last year fell for the first time since 1975, that unemployment had risen to post World War II highs and that world trade volume fell

The report said that the U.S. current ac-count, the broad trade measure that includes merchandise and nonmerchandise items such as services, which had shown a small surplus m 1980 and 1981, had moved to a deficit of \$11 billion in 1982.

In contrast, West Germany and Japan recorded swings from heavy deficits in 1980 to moderate surpluses in 1982.

The report said that considerable progre had been made in cutting deficits in Third World countries, excluding oil producers. From a peak of \$108 billion in 1981, this group's aggregate current account deficit dropped to \$87 billion in 1982 and the forecast for 1983 is for a further drop, to \$68

On the other hand, the report again emphasized that "many of these countries are now confronted with much more cautious attitudes on the part of international lenders and that their circumstances thus require policies designed to give their creditors grounds for confidence in their capacity to bring their external obligations and resources into better

The combined current account surplus o the oil producers, which reached a peak of \$114 billion in 1980, dropped to \$65 billion in 1981 and disappeared altogether in 1982.

Despite M-1 Fall, Fed May Be Slow To Ease Its Policy

NEW YORK - Although bond prices have risen sharply each of the past two Friday afternoons after the Federal Reserve Board had announced unexpected moneysupply declines, analysts noted that

kets would expect. The Federal Reserve reported Friday that the narrowest measure of the U.S. money supply — M-1 — fell an unexpectedly sharp \$2 billion in the week ended Aug. 31,

U.S. CREDIT MARKETS

and said that two broader measures of the money supply were kept well under control during August. M-1 is a measure of currency in circulation and money in checking and similar accounts.

The credit markets responded dramatically to the report. Prices on government bonds soared immediately after the Fed's late-afternoon announcement, and rates on shorter-term government securities plunged.

According to Money Market Services, a San Francisco company that surveys the market, before the figures were released Friday, the majority of traders had expected M-1 to climb by as much as \$1 billion. Earlier in the week, some estimates of growth had been as high as \$2 billion or \$3 billion.

As a result of the M-1 report, the price of the government's bellwether 30-year bond surged to 104 5/32

U.S. Consumer Rates

Passbook Savings. 5.50 % 6-Month Savings Certificates __ 9.69 % Money Morket Funds Donoghue's 7-Day Averag

Fed policy may not change as swiftly as some in the credit mar-8.67 % .13.19 %

> following the money-supply announcement, up almost 2 points from 102 10/32.

After the announ the dollar dropped in New York to 2.6724 Devische marks from 2.6795 the day before and to \$1.494 against the pound from \$1.4915 hursday.

During this summer, Fed watchers have flip-floped between pre-dictions of a tighter Fed policy with higher short-term rates, and an easier Fed policy with lower shortterm rates. Now that all measures of the money supply are within the central bank's annual targets for the first time this year, the consensus is that the next move by the Fed will be toward lower rather than

However, the economy is expanding at a more modest rate than in the second quarter and inflation is not yet rising enough to alarm the credit markets, "the Fed does not have any urgent need to change the course of monetary policy," said Alan C. Lerner, senior vice president and money-market economist

at Bankers Trust Co. Moreover, he warned in a recent publication, "the pace and scope of borrowing by the federal government is relentless, and it is occurring in a growing economy which is generating its own requirements for credit. Any analysis of the prospects for the markets ultimately must contend with this overwhelm ing negative factor."

The latest data rule out "any tightening by the Fed in September for sure," said Cengiz Israfil, vice president of Morgan Guaranty. But he added: "Easing at this time would be premature because it would increase the risk of having to tighten in 1984, an election year."

Merrill Lynch Sees Substantial Drop in Earnings

By Michael Blumstein New York Times Service

NEW YORK - Merrill Lynch & Co. has said it would report "substantially lower" earnings in the third quarter compared with

the similar period last year.

Analysts said that the primary reason was a relatively poor show-ing by the company's brokerage arm, and added that other Wall Street firms may face the same

Pierce, Fenner & Smith Inc., the largest U.S. brokerage firm, said only that revenue growth had slowed while operating expenses 75 cents to 80 cents a share. continued to climb.

lower earnings would not be the drop in net income from the first result of unusual write-offs or special charges. Adjusting for a June 2-for-1

stock split, Merrill Lynch reported net income of \$100.3 million, or conglomerate trying to renegotiate \$1.23 a share, in the third quarter of its huge debt load.

1982. On Thursday, Perrin H. Long Mr. Long said the "whole bro-Jr., an industry analyst with Lipper kerage business" was likely to face Merrill, parent of Merrill Lynch, 1982. On Thursday, Perrin H. Long Analytical Services Inc., predicted third quarter earnings this year of In the second quarter, Merrill

The company said Friday that Lynch had reported a \$14.7-million quarter. This decline was believed to be the result, in part, of reserves set aside for notes of Baldwin-United Corp., a financial-services

dicted by Merrill Lynch. The problem, he said, is that trading in fixed-income securities, including government and municipal bonds, has slowed since last summer, when interest rates were dropping sharp-In addition, he said, trading in

the same decline in earnings pre-

stocks has slowed, while expenses have continued to rise.

U.S. Planning to Halt Imports of Restricted Specialty Steel

By Stuart Auerbach

WASHINGTON - The United States is slamming the door on imports of three categories of specialy steel until mid-October because foreign suppliers speeded up ship-ments after President Ronald Reagan had imposed worldwide quotas July 5, U.S. officials say.

U.S. trade officials said foreign suppliers stepped up their ship-ments in an effort to get as big a share of the U.S. market as possible

As a result, the quotas set for the first 90 days of imports already have been filled for one category of specialty steel and are close to being filled in the other two categories, U.S. Customs Service officials reported Friday.

The quotas took effect two weeks after they were announced, and the first 90-day period does not end until Oct. 20.

Industry executives said cutting the flow of imports until that peri-

help domestic sales.

But the abrupt ban on imports is gan's trip there in November. expected by trade officials to force agreements that would guarantee them a fixed share of the U.S. specialty-steel market.

U.S. negotiations are scheduled to start this week with Canada, Sweden and Austria, which have indicated an interest in reaching such marketing agreements. And talks with the Japanese are expect- world."

Japan's major in-

Our knowledge of international

markets, ability to assemble superior

partners, and credit analysis capabilities

have been honed to a fine professional edge.

The European Community, howfor losses that its members suffered because of U.S. restrictions on steel period starts. imports from its companies.

Mr. Reagan ordered quotas on called "the pervasive nature of unfair trading practices around the

cials visit Tokyo before Mr. Rea- official, said imports of stainlesssteel wire rods reached their 90-day limit on Tuesday. All shipments overseas suppliers into quick nego- ever, has decided to take another received since then are either being tiations on orderly marketing route — demanding compensation turned away or placed in bonded warehouses until the next 90-day

As of Thursday, 91.6 percent of the 6,750-ton, 90-day quota for imspecialty-steel imports for the next ports of steel bars and 86.8 percent four years because of what he of the 5,600-ton, three-month quota for alloy tool steel had been shipped into the United States, officials reported.

Focus of Lending Will Shift to Asia, Bankers Say

By Catl Gewittz

PARIS -- The focus of international bank lending for the rest of this year will shift to Asia, according to a sampling of loan officers of major U.S. banks in Europe and Asia interviewed by telephone last

The only question that they have concerns the volume of funds that will be available and that, the bankers say, depends on how active European banks are in the final months of this year.

So far this year, the Europeans have sharply reduced their overalllending. According to estimates provided by the Euromoney Syndi-cation Guide, lending by European banks is running about 60 percent

below that of the year-ago level. The bankers forecast relatively light demand for new money from European borrowers — mainly France, Spain and Portugal. Belgium, which had been expected to tap the market later this year, is now seen waiting until next year to tap the market unless lending con-ditions are made irresistibly favorable. And the Nordic countries are

said to have virtually completed their 1983 borrowing programs. Irresistible terms were offered last week to Sweden, which launched a £250-million syndicated loan and within hours doubled the amount to £500 million. The appeal for the Swedes was the low marrin of % point over the London interbank rate for the first two years and háif a point over the interbank rate for the remaining four years.

in addition to the low margin, Sweden was attracted to the potennally long 12-year maturity. If lenders agree, after the third year, the life of the loan could be extended another three years. The margin interbank rate and lenders would be paid a 1/4-percent extension fee. A similar exercise three years later judgment and that may prevent the

Banks are offered a fee of 0.05

SYNDICATED LOANS

percent on the amount that they underwrite and 0.25 percent on the amount that they take if that is £20 million or more, or 0.225 percent on a take of £15 million.

The Swedish plan, according to lead manager Samuel Montagu & Co., is designed to fit the need of the foreign banking community in

could extend the loan for a final the runoff in loans to local authorithree years, with lenders earning a ties that no longer can borrow di-4-percent fee. The margin would rectly from the banks. The rundown in the loan portfo-

ho of banks has forced them to rely on issning acceptances, but the Bank of England is asking for a better balance between loans and acceptances, and with the economy still slack there is little domestic loan demand for the banks to fill.

Officials at Montagu also note that the banks' access to sterling deposits provides lenders with a cheap source of financing and thus the real spread to the banks can be Britain searching for sterling-de-nominated assets (and earnings to pay the rent) to fill the gap left by rate.

Considerably more than the %—
an additional 1/16 percent if the average amount drawn for the year (Continued on Page 21, Col.1)

thought to have disappeared from the dollar sector of the market, the Bank of Thailand last week demonstrated that that was not the case. Its \$200-million, eight-year revolving standby facility is being syndicated with a margin of % of a point over the interbank rate.

is not expected to be used. The Thais have a \$250-million standby organized 18 months ago that is still unused and they say that they do not intend to draw on the new one. If they do, they will be charged an additional 1/16 percent if the

Successful

U.S. Seizure of Florida S&L Voided

MIAMI - A judge has ruled that U.S. regulators acted improping the Biscayne Federal Savings and Loan Association in April and must return it to stock-holders. The judge called the order

The Federal Home Loan Bank Board, by conducting "negotiations wrapped in a shroud of deblocked the owners' attempts to rescue Biscayne, the U.S. district court judge, Eugene P. Spellman, said in his ruling Friday.

The bank board, which regulates savings and loan associations, was instructed to meet with the stockholders within 30 days to devise a plan for restoring Miami-based Biscayne to its former owners. Meanwhile, the bank board will continue to own and operate the institution, a situation that could go on during an appeal.

However, the judge said that his 125-page opinion was not a final

bank board from appealing the de-cision until the talks with share-holders are completed.

The final ruling is to be made only after the two sides present a plan of action for turning the bank back to its owners. If the regulators refuse to participate, the judge would include his own plan of action in a final ruling. Judge Spellman said he would

try to issue the final ruling at a hearing scheduled for Nov. 21. Martha Gravice, a bank board spokesman, said Thursday night that there was "a strong likelihood"

that the ruling would be appealed. Biscayne, the sixth-largest sav-ings and loan association in Flori-da, with assets of \$2 billion, became insolvent in July 1982, mostly because of heavy losses related to unfavorable interest rates. It had a negative net worth of \$29.6 million on April 6, the day that the bank board placed it in receivership. It reopened on April 7 as New Biscayne Federal, under government

If Biscayne is returned to its former owners, it would set a precedent, the judge said, "since the few courts that have dealt with this statute governing improper scizures over its 50-year history have never restored an insolvent institution to the association."

> Following an emergency meeting of the three-member board Friday, Edwin J. Gray, the chairman of the board, issued the following state-

"New Biscayne will open its doors for business as usual on Monday morning and thereafter. All insured deposits are, and will ance Corp. is prepared and is fully capable of meeting its obligations to the insured accounts of New

Biscayne savers." A bank board spokesman said "the court ruled that the board had abused its discretion in appointing a receiver, and has ordered removal

has indicated that the status quo remains in effect pending further

chairman of the bank board when it decided to close Biscayne Federal. said: "I haven't seen the decision and would prefer to reserve my

Mr. Pratt is now president of Merrill Lynch Mortgage Capital

Inc. in New York.

Kaufman & Broad Inc., a Los Angeles-based housing and finan-25 percent of Biscayne, negotiated with the bank board from September 1981 to early April in an at-

tempt to arrange a rescue.

Biscayne had proposed selling eight of its 34 branches to California Federal of Los Angeles for \$56 million to resolve its financial problems. Kaufman & Broad argued that

bank board staffers had decided in

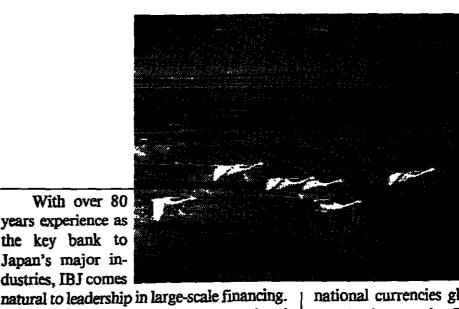
January to reject the sale but never told Kaufman & Broad and failed to provide rules on what type of rescue plan would be approved. The bank board responded that only the three board members not the staff -- decide policy and

bers to Kaulman & Broad were not Judge Spellman ruled that board members in fact vested their staff with decision-making powers and

therefore statements by staff mem-

therefore the board is accountable. "An agency of the government which fails to establish rules, regulations or policies that govern the conduct of the board and its staff continue to be, fully protected. The and which fails to enact guidelines Federal Savings and Loan Insur- and standards governing those whom it regulates should not be permitted to defend the impropriety of its staff conduct by invoking legal formalisms that allow only the board to establish policy or that permit only the board's actions to be open to adjudication," Judge

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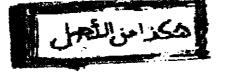
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Explosive Eurobond Rally Expected 50,000 warrants to buy Canadian government bonds — the 104s of months, were offered at 25 dollars.

life of six months, ended the week trading at \$14-\$16.

Options can be bought in the United States, but for only three months or six months and that market is not very liquid. In addition, the options offered here are listed on an exchange, a requirement of many institutional inves-tors. An added convenience is that these options trade during the European business day.

No one outside the issuing

houses can say how much they make selling these options - their profit being a function of how they manage their exposure to come up with the bonds if the options are ever exercised. Given the rush to sell such options - Salomon Brothers, Merrill Lynch and Drexel Burnham have already offered their versions - it can be assumed that there are substantial profits for the issuers.

What is less clear is how many options have actually been sold. Here again, only the issuer will ever know. But it was learned that in at than 10 percent of the initial offering was actually taken up.

Sale was not a problem for the latest Merrill Lynch innovation,

(Continued from Page 19)

be sold in this market, were offered at \$21.50. The puts, which have a 2004—at a price of 875 Canadian dollars. No such options exist in Canada, and North American investors are reported to have scooped up a substantial portion of

With the actual price of the bond at 872.50 dollars by week's end, the price of the warrants soared to a high of 32 dollars before closing at 29 dollars bid, 31 dollars offered. International Revald Tribune

Easier Japan OTC Rules Seen

TOKYO — Japanese over-thecounter stock-trading registration standards will be eased substantially under new regulations expected to take effect in November, according to securities industry sources.

The starting date and new stan-dards will be decided at a board meeting of the Securities Dealers Association on Sept. 16, the sources said Friday.

The new regulations, along with a planned expansion and sophistication of the market, using computer information systems, will widen fund-raising channels for small, fast growing enterprises and least one of the previous sales, less provide broader scope for investors, they said.

allowed to make a public offering of new stocks equivalent to a maximum 30 percent of its outstanding issued-share volume. At present such companies are allowed no

public offering, the sources said. The company would have to and trading volume of more than 50,000 shares a month for the preceding three months, they said.

Australian Bank Cuts Prime

MELBOURNE - Australia and New Zealand Banking Group Ltd. said Friday it will lower its Austra-Under the proposed rules, a lian prime lending rate to 14 percompany with prospects of a listing on the stock exchange would be Friday.

EC Ministers Seek Joint Studies on World Economy

CEPHALONIA, Greece - Finance ministers from the European Community agreed Sunday to explore ways to stabilize the world economy but rejected the idea of a major overhaul of the international financial system.

The ministers, meeting along with their central bankers to find a joint approach before the IMF's annual meeting later this month in Washington, focused their talks on the soaring value of the dollar, high U.S. interest rates and the acute debt problems of poorer nations.

Afterwards, Britain's chancellor have reported more than 10 yen in of the exchequer, Nigel Lawson, after-tax profits per 50 yen share, said the ministers would propose joint studies with the United States and other Western industrialized nations on whether more money should be injected into the world economy to help developing nations, the dominant role of the dollar on international money markets and the future of the International Monetary Fund.

But he said there was "no question" of trying to set up a new international monetary system The present problems could have arisen under any system," he said.

Focus of Lending Will Shift to Asia, Bankers Say

the total and an additional 1/2 percent if more than 75 percent of the they are available. credit is drawn. Front-end fees total about 1/2 percent, bankers re-

"The terms are exceedingly good," said one Hong Kong based

269 people killed in the shooting

down of a Korean Air Lines jettimer

casualty from the airline, and could

receive substantially more if they

can show in court that the sirline

NEW YORK - Survivors of the conduct.

these favorable conditions while

Next to tap the market from Asia will be South Korea's Development Bank, which is expected to seek up to \$500 million. Indonesia is currently raising

"If the pilot looked at his watch

and said, We were delayed in An-

willful misconduct," said Andreas

Lowenfeld, an expert in aviation

who teaches at New York Universi-

ty Law School

(Continued from Page 19) banker, and as the market could be continued from the page 19) banker, and as the market could be continued from Page 19) banker continued from Page 19) ba of ¼ point over the interbank rate, but front-end fees (still being nego-tiated on Friday) will raise the

Holders of the 10-year paper will

While claims against the Soviet

Union are not expected to meet

with success, experts noted, there is some precedent for compensation

arrived at through international

diplomatic pressure, the course

presently being taken by the Rea-

gan administration. Families of the

victims were invited Friday to meet

with government officials to dis-

Treasury Bills

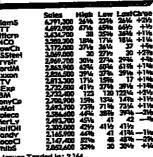
cuss compensation possibilities.

States and Japan.

banker, "and as the market could \$250 million. But it is disguising its be able to request redemption after five or seven years. The exclusion, so far, of capitalmarket transactions such as float-

> debtors and the at least theoretical ability to sell such holdings in the secondary market account for the appeal of FRNs over syndicated

Consolidated Trading Of NYSE Listings



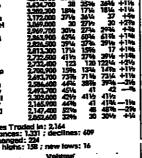
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return to lending banks substan-

ing-rate notes from the reschedul ing operations of Third World In addition, bankers do insist

Lawyers Seek Ways to Sue Over KAL Plane that floating-rate notes draw money from lenders who would not participate in syndicated credits. without a showing of willful mis- and the navigation equipment and the governments of the United



hiwas guilty of "willful misconduct," associating to legal experts. Whether mere navigational error would suffice is uncertain. Moreover, under a recent federal Lawyers involved in the case said court of appeals decision currently aion appeal to the U.S. Supreme in interviews that survivors might Court, the current ceiling on carrier also be able to sue for compensation from the Soviet Union, the manufacturers of the Roeing 747

by the Soviet Union Sept. 1 are chorage, we have to make up time, eligible to receive up to \$75,000 per and so cut corners, this may be

(Continued From Page 20) VINBCP 8 1.60 3.7 Volment .60 2.6 7577 6% 5% 5% - W

Consolidated Trading Of AMEX Listings

Week Ended Sept. 9

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54 With skill 55 Far from feral 56 The Graces waited on him 57 "In--- we trust" 58 The Black-birds' inst.

O New York Times, edited by Eugene Maleska.



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JUMBLE THAT SCRAMBLED WORD GAME
by Henri Armsid sand Bob Lec UNREP DULGI BENRAY WHAT YOU MIGHT OVERLY INDULGE. CIANAM

Print answer here: Friday's Jumbles: MAUVE LIMIT LEEWAY WEASEL

WEATHER

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Belling Heeg Kong MIDDLE EAST **OCEANIA**

MONDAY's FORECAST—CHANNEL: Moderate, FRANKFURT: Cloudy with showers, Terms, 18—7 (44—43). LONDON: Very cloudy with showers, Terms, 19—17 (46—54). MADRID: Foir, Terms, 22—18 (81—59). NEW YORK: Portly cloudy. Terms, 25—27 (80—38). PARIS: Vorrioble with showers oreiv, Terms, 19—11 (46—52). ROME: Cloudy with rols. Terms, 23—28 (22—73). TEL AVIV: Foir, Yerms, 23—28 (86—70). ZURICH: Cloudy. Terms, 23—28 (23—35). TEL AVIV: Foir, Yerms, 23—28 (86—73). MANILA: Cloudy. Terms, 31—24 (66—73). MANILA: Cloudy. Terms, 31—24 (66—73). MANILA: Cloudy. Terms, 31—24 (68—75). SEOUL: Rols. Terms, 22—19 (72—65). SINGAPORE: Thunderstorms. Terms, 23—25 (84—77), TOKYO: Showers, Terms, 24—27 (79—73).

PEANUTS

I'VE DECIDED WHAT YOUR PROBLEM IS, SIR

MRS. BUMSTEAD.

BEETLE BAILEY

ANDY CAPP

WIZARD of ID

ELEVEN O'CLOCK AND

TIME FOR THE WEATHER

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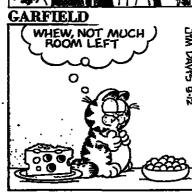






MILD...NO

CHANCE OF







I HEAR THE BLUEBERRIES ARE LOVELY THIS TIME OF YEAR

BOOKS

THE FURTHER ADVENTURES OF are traveling theatricians, hundreds of fies, and HUCKLEBERRY FINN.

By Greg Matthews. 500 pp. \$15.95. Crown, 1 Park Ave., New York, N.Y. 10016.

Reviewed by Frederick Busch

A LL modern American literature comes from one book by Mark Twain called 'Huckleberry Finn,'" Ernest Hemingway wrote in "Green Hills of Africa."

Greg Matthews, an Australian, in his first novel writes a sequel to Twain's great "Adven-tures of Huckleberry Finn." Matthews has read Twain ardently and no doubt he has read Hemingway too. But he overlooks the implications of "modern" in Hemingway's famous statement. Hemingway wrote about the Ameri-can fiction he was helping to make in response to Twain and to the spirit of America. But he also wrote, and wrote about, a fiction that Twain helped to define for Hemingway. It had to do with a young man's loss of his father, his attraction to and flights from figures of the mother; and that young man's utterly American can journey to the dark frontier (a psychic as well as physical one) in the absence of women, but in the presence of the other-colored com-panion and guide. (Think of Hemingway's "The Battler," Cooper's Natty Bumppo and Chijgachgook, Melville's Ishmael and Queequeg.) Hemingway's comprehension of, and love for, Huck Finn's adventures was intense, American, both personal and literary, and was made palpable in his fiction.

While I intend no disrespect for Matthews
he has labored long and hard, and he has
mastered much of the apparent sound of Twain — his sequel echoes none of the person-al or cultural resonances to which I allude. It strikes me that nearly any intelligent reader or writer can digest some Twam and emerge with such lines as, 'Dirt on its own's a mighty good thing . . . and water on its own is mighty good too, but when you mix 'em together you get mud." This is what Matthews does: he mixes a lot of events and conversations and remembered Twain together, and he emerges muddied. He ventriloquizes for 500 pages. After the Widow Douglas's house burns down the fire gets rid of the burden of Jim's family, freeing fim and Huck to journey on —our lads make their way with Forty-Niners to the California gold rush. We find once more that Huck is in drag, that religion's a sham — there is a Whorehouse of Christ the Lamb — and there

Solution to Friday's Puzzle

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or anywhere else were moving. He "speaks" of feeling, to be sure; but he evokes little; and his humor is capable of nastiness. Jim's family must be got out of the way so that the sequel can progress. Matthews burns down the Doug-las boarding house where the family lives and works. Our lads are of course out of danger, Jim mourns the deaths and reminds us that Elizabeth, his daughter once thought to be déaf and dumb, has recently recovered her hearing. He says, "Po little 'Lisabeth. Now she ain't ever goin' to talk." Huck — out of all the reactions Matthews could have conjured reminds us of his distaste for school, not the deeper humanity that Twain makes clear again

-mailora ()

Finally, the ghost of Pap becomes Pap-net-low, cunning wastrel. As such, he loses the force he had in the original. A ghost is of course, less frightening if it is subsequently seen as natural; in Twain's book, Pap was, alive or presumably dead, a nightmare figure out of childhood's deenest presumably dead, a nightmare figure out of childhood's deepest terrors. Now, in Matthews' book, he is only a second-rate crook. In novels, such unfinished business as fathers apresumed — but not surely known to be dead, their apparent ghostly signs, take on mythic force and mystery. Such matters propel and motivate, and they enlighten us about the original Huck Finn. In the sequel the protagonist responds to a plot that is only on the surface — Pap is alive and a nuisance and a threat — for it is made by language and event, but is made of nothing that is within the being of the boy. Pap's life in the sequel is less real than his authentic-feeling absence and ghostliness in the colored

some amusing though not inspired doggered. Iim is in and out of danger because of Ameri-

can bigotry; sex is alluded to; Huck on and of sees signs, and then the person, of his "dead"

John Seelye's "The True Adventures of Huckleberry Finn," published in 1970, is an

intelligent critic's response to other critics as well as to Twain; it listens to Hemingway's

further comment on the Twain - "If you read it you must stop where the Nigger Jim is stoled from the boys. That is the real end"—and it concludes with a devoted nod to Hemingway.

It is moving literary criticism in fictional form,

But Matthews writes as if nothing in Twain

ness in the original.

Twain once considered writing a sequel to his "Adventures," in which Huck would be a mad old man. Twain's Huck is more likely to have been a persuasive Ahab than Matthews Jim would be a Queequeg or Huck an Ishmae!

— and Matthews does threaten a sequel to "Moby Dick" on his final page. To him, apparently, all American fiction is susceptible of endless visits and revisits, a kind of literally Why not, then, a sequel to "Farewell to Disney World.

ness in the original.

Arms?" And then a sequel to Papa's African writings, with a sequel Papa saying to a sequel Kandisky that all modern American sequels begin with a sequel to "Huckleberry Finn?" A novel must feel necessary to live and work. I am wondering, then, without wanting to be as cruel as Matthews is to Jim, why his nover came to pass, and then survived its author's fiery gaze. and the street communication of the street communication o

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Frederick Busch, an author, wrote this review for The Washington Post. ಿ ಕಿಪಿಟ ಮು

BRIDGE

By Alan Truscott

EVOE LIEN NEPEDDA

ON the diagrammed deal would no doubt have continued hearts at the second trick if four spades. South's two-dia- could have done so safely. mond bid was an artificial probe, and located North's ment in the analysis: West had three-card support.

West led the heart ace and shifted to a club. South won in his hand and led a low spade.

containing the diamond king as well as the spade ace and the West put up the ace and played another club, hoping that his partner would be able to ruff. South won with the ace and drew trumps. Now he had to diamond. As it happened, he

was also highly probable that club suit was available to prohe held the heart queen, for he wide a discard

Added to this was a key elepassed originally. He would not have passed with a hand ace-queen of hearts.

So South made the anti-percentage play, crossed to the diamond ace and led another

1 1222 The state of the s **♣**KQ73 EAST WEST (D) ♦192 ▼198753 ₩AQ82 082 Section Section 1

North
1 &
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Pass

Burns Holds Angels to One Hit in 11-0 White Sox Victory

lowed only one hit - a two-out Minnesota past Kansas City, 7-6. single by Mike Brown in the seventh inning - and Cartion Fisk, Tom Paciorek and Greg Luzinski hit successive first inning home runs Friday night to carry the Chi-cago White Scs. to an 11-0 rout of the California Angels.

Burns (9-9) did not allow a baserunner until Brown lined a single to center with two outs in the sev-

FRIDAY BASEBALL enth inning. The only other batter to reach base against Burns was Ron Jackson, who walked in the

eighth.
The pitch felt good when I released it," Burns said of the fastball that Brown hit. "You can't be anything but disappointed. It [a no-hitter] would have been a thrill." Yankees 5, Orioles 3

In New York, Graig Nettles hit a tie-breaking, two-run homer in the eighth inning to lift the Yankees to a 5-3 victory over Baltimore. Red Sox 6, Indians 4

In Cleveland, Dave Stapleton drove in four runs with a three-run homer and a single and Dwight Evans hit his first home run since July 30 to lead Boston past the

Brewers 2, Tigers 1 Tigers 2, Brewers 1

In Milwaukee, right fielder Charlie Moore misplayed an eighth-inning fly ball that enabled Chet Lemon to score and give the Tigers to a 2-1 victory over the Brewers and a split of their doubleheader. In the opener, Cecil Cooper's two-run homer and the com-bined six-hit pitching of Moose Haas (13-3) and Peter Ladd gave the Brewers a 2-1 triumph. Jack Morris (18-10) took the loss.

Twins 7, Royals 6 In Minneapolis, Kent Hrbek's

United Press International leadoff home run in the 10th — his Stanton combined on a six-hitter to 8½ inmings to help New York de- Andy Hawkins (4-6) pitched a CHICAGO — Britt Burns alsecond home run of the game — lead the Mariners past Texas, 6-4. feat the Expos, 5-4, and end Mon- four-hitter for the triumph.

A's 7, Blue Jays 5 out single in the eighth drove in pinch runner Rusty McNealy to highlight a three-run rally and spark Oakiand's 7-5 triumph over the Blue Jays.

Mariners 6, Rangers 4

Phillies 4, Pirates 3

In the National League, in Philain Toronto, Mike Heath's one-delphia, Joe Lefebvre singled home Willie Hernandez with two out in the top of the 13th inning to lift the Phillies to a 4-3 victory over Pitts-

Mets 5, Expos 4

treal's four-game winning streak. Cardinals 6, Cubs 5

In Chicago, Willie McGee sin- dro Pena hit a two-run single in the Louis past the Cubs, 6-5.

Padres 8, Reds 2 In San Diego, Bobby Brown's In San Francisco, Phil Garner In Montreal, Keith Hernandez, three-run homer capped a four-run drove in three runs and Joe Niekro

Dodgers 3, Braves 2 In Los Angeles, pitcher Alejan-

gled in the winning run in the top of second inning and Pedro Guerrero the 10th off Lee Smith to lead St. homered to lift the Dodgers to a 3-2 victory over Atlanta

In Seattle, Al Cowens and Al Chambers hit back-to-back home runs and Mike Moore and Mike Tom Seaver allowed six hits over the Padres past Cincinnati, 8-2. Giants, 7-4.

Friday's and Saturday's Major League Line Scores

with an international approval of the boat's measurements and her winged keel.

"Everything went all right," said Australia II spokeswoman Lesleigh Green.

Mark Vinbury, the American member of the International Measurement Committee, said the yacht must go through one final measurement in water before final approval is issued to compete in sailing's most prestigious competition. Vinbury participated in the New York Yacht Club's unsuccessful attempt to oust the yacht this summer with her incredible winning record.

Australia II representatives, who waiting ### Principle | Pr

her incredible winning record.

Australia II representatives, who waited at the Cove Haven Marina until the week Austrana in repair Marina until the was at the Cove Haven Marina until the was the Cove Haven Marina until the was roll bours for the measurement to be completed as at the remaining "flotation" test was roll time and they had no doubts the yacht would the form Tuesday, the start of the best said the remaining "flotaneas tine and they had no doubts the yacht women tine and they had no doubts the yacht women be in top form Tuesday, the start of the best series.

tine and they have be in top form Tuesday, the start of the way of seven series.

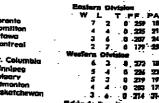
The Australian team, however, prevented the public from seeing the keel, which was the public from seeing the keel, which was kept hidden by plastic curtain while the boat was moved into a shed for examination and was moved into a shed for examination and the doors locked behind it.

pt hidden by passed for examination as moved into a shed for examination is doors locked behind it.

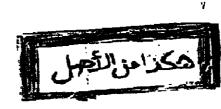
Under the America's Cup conditions, the defending and challenging yachts. Under the America's Cap conducts

Under the America's Cap conducts
both the defending and challenging yachts
must be inspected before the start of the yacht club observing

CFL Standings



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South West had produced the sary, he would have played the spade ace and the heart ace. It queen from his hand, for the West led the heart ace.

> Australia II Obtains International Approval Of Controversial Keel

United Press International

NEWPORT, Rhode Island — Australia

Il passed a major hurdle Saturday to battling Liberty in the America's Cup Races
with an international approval of the boat's
measurements and her winged keel.

musing though hondered in and out of damper board. Navratilova Overwhelms Evert, 6-1, 6-3, for Title gas, and then the person of Aifficials for Evert to establish and held for 3-2. Evert sensed a valuerability and the person of Aifficials for Evert to establish and held for 3-2. Evert sensed a valuerability and the person of the person

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Section 1

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Maria (2017)

Series The Inc.

Sent critic's response to the Series of the Series of Takin; it listers to be sent a match in hand, Martina Navration in listers to be sent as a match in hand, Martina Navration in listers to be sent as a match in hand, Martina Navration in listers to be sent as a match in hand, Martina Navration in listers to be sent as a match in hand, Martina Navration in listers to be sent as a match in hand, Martina Navration in listers to be sent to sent they handed me the microphone, I was going and I hate to lose so much that I (3) switch to another gear." Event said.

Before she knew she would play Event in the final, Navratilova said it did not matter to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Start spreading the news. But I got to sing. Navratilova said it did not matter to sing. Start spreading the news. But I got U.S. OPEN TENNIS

U.S. OPEN TENNIS

U.S. OPEN TENNIS

Whom she played. Some people scoffed, knowing Navratilova wanted to win the one town who had never won by beating the woman who had own it six times. Same starts spread to spread a reporter and said. "You got your wish, its description is to be sure of the match began." I wasn't sure it was going the spread of the fewest games lost (19) in seven to so ont." She said. "At that point, your specific the fewest games lost (19) in seven to so ont." She said. "At that point, your specific to the fewest games lost (19) in seven to so ont." She said. "At that

Navigation of the match begin. "I was site still blurred. I was surnew she won't have the bullet below."

And the match begin. "I was site still blurred. I was surnew she won't have the bullet below."

And the match begin. "I was site. "At that point, your record for the fewest games lost (19) in seven now she won't have the bullet below."

When it landed, it was just total relief and have the bullet below. "When it landed, it was just total relief and have the bullet below."

Navigation and the Open, and she set a record for the fewest games lost (19) in seven not have the bullet below. "When it landed, it was just total relief and have the bullet below."

Navigation and the Open, and she set a record for the fewest games lost (19) in seven not have she won't have the bullet below. "When it landed, it was just total relief and have the bullet below."

Navigation and the Open, and she set a record for the fewest games lost (19) in seven not have the bullet below. "She said. "Without it landed, it was just total relief and have the bullet below."

Navigation and the Open, and she set a record for the fewest games lost (19) in seven not have the bullet bulle

unforced errors to 17 winners).

Evert, 0-5 against Navratilova this year (30-24 lifetime), said, "One of the reasons I

"She comes to the net and hits a deep approach shot. I have two choices: I can go for a passing shot or I can hit it right to her. If I hit it right to her I'm going to lose the point good volley."

Navratilova won the first three games in seven minutes. The first set was over in 25 minutes. The crowd at the National Tennis Center was quiet, not knowing quite what to

Navratilova broke in the first game of the Navratilova broke in the first game of the gave her the championship and \$120,000 for second set as Evert made three errors. At 30-the victory, \$500,000 in bonuses, a total of

hit out, playing more aggressively. Navrati-lova double-faulted twice, once for 0-15 and to a long-running television program. "I

I'd go that far. You can use any adjective serve, making it difficult for Evert to estab-that will fit. Use a good one." serve, making it difficult for Evert to estab-lish any rhythm on her ground strokes (12 but said she "wasn't playing well enough to take advantage of it."

Navratilova broke at love for 4-3, as Evert made three errors. In the next game, just as haven't been as consistent this year with her Evert was climbing back into it. Navratilova made a shot that made the difference.

On game point, Evert lobbed, as she had done all day. For the second time in the match, Navratilova ran back under the ball, whirled around and hit a forehand winner 90 percent of the time because she has such a down the line. She jumped in the air, her fists

Unnerved, Evert served and fell behind, 0-40. Three times she saved match points as Navratilova made errors.

A long backhand lob gave Navratilova her fourth match point. A backhand error long \$6,089,756 in career earnings — more than

"She's human," Evert said, "We'll see how How long? "Maybe you can compare me

STATE COLLEGE, Pennsylva-

cats upset Penn State, 14-3.

COLLEGE FOOTBALL

Booze. The Bearcats struck again

with 11:16 remaining in the half on an 8-yard touchdown run by Don Goodman to make it 14-0.

Cincinnati's first scoring drive

followed a fumble by Kevin Baugh

on a punt return recovered by Alex

Gordon at the Penn State 38.

Baugh then fumbled the kickoff

after a 27-yard return and the ball

was recovered by the Bearcats'

Scott Ivy, again at Penn State's 38.

Both scoring drives took five plays, with Bodine throwing three

key completions in each drive. Bo-

dine completed 25 of 36 passes for

Oklahoma 27, Stanford 14

and freshman Earl Johnson scored

Southern Cal 19, Florida 19

a pair of Sooner touchdowns.

261 vards.

after a pair of second-quarter fum- Tech, 20-7.



Martina Navratilova returning a Chris Evert Lloyd shot on her way to the U.S. Open title.

er last year — carried the ball 22

times for 201 yards.

raily, the gnest of Pap house of Pap house of Mead Pap, in Matthew hote he had in the original Assault to Connors to Meet Lendl in the original Assault to Connors to Meet Lendl in the new book Pap at the internal hood's dear a fallower host pap at the matter had a fallower host pap at the matter had a fallower host pap at the matter had a fallower host paper.

By Dave Kindred Washington Post Service

their apparent ghosts and - NEW YORK — Jimmy Connors are force and mysers, Such and Ivan Lendl, winning easily Satmotivate and the satisfies unday, advanced to the men's final of the U.S. Open tennis championnal Huck Fire. In the send to of the U.S. Open tennis champion-responds to piot that 8 at ship for the second consecutive are — Pup to the and a many year.

It — for the modely learn to the second, put down

his authorized seed, limped on a twisting Arias into compromising in the companies sprained little toe through the last shots. wain once considered witter games of his victory over Bill Scan-Adventures in which that m lon, 6-2, 6-3, 6-2.

Old Plan Than Sing Comors beat Lendl last year in been a personne this hat four sets for a championship he would be a Character of Herai first won in 1974 - when Lendle and Matthew the foreign to was a 14-year-old boy in Ostrava, oby December to the foreign to was a 14-year-old boy in Ostrava, ob all American foreign to Grand Slam championships.

The three foreign to be the fo

Lendl has won many titles but The man there is series to be never one of the big ones, giving notice. And there is series to be not to speculation that he doesn't tiller. with a second programme have the right stuff to take the last

the with a second a field Comors said when someone pestered him to plumb the depths of at as Manager with the right Lendl's mind. "I have enough the to the to condige problems of my own." As for Lendl, he said, "No." when asked if he were nervous

about Sunday's match. Nor should he be. As good as Comors has been this year, not losing a set, Lendl has matched him. Conners plays, as he says, for blood, saving nothing back as he slugs winners from every angle. but no less the blunt instrument of

> Saturday, with sledgehammer forehands, Lendl dispatched Arias in straight sets. Arias, 19 won the Italian Open earlier this summer, was the ninth seed here and became the youngest semifinalist since the Open first admitted professionals

> Arias said, "I sensed Lendl getting tight when I broke him" and needed only a single point, at triple set point, to win the second set. "Since he hasn't lost a set and hasn't won a Grand Slam tournament and everybody keeps reminding him of these things, he might

have gotten a bit nervous." Down, love-40, on his serve at 4-5 in the second set, Lendl did, in t, seem in disarray. He had double-faulted three times in his previous seven service points, twice scowling at the electronic eye that

calls the service lines. Aurifalia II ()his past Arias, scored with a first serve, International in hand and closed it out with a laserbeam ace and another unreturnable

"At 30-40, I hit a risky forehand and caught half the line with it," Lendl said. "And then I got away." The electric moment of the match came when Arias crashed a

forehand into Lendl's wheelhouse. The sound of the dueling forehands was that of small explosions. Lendl's won the war unconditionally. Besides which, he served 11

second-set tie breaker. Arias, who it — for it is made by larguage.

Lendl, seeded second, put down led this one at 3-2 when Lendl is made of in the first was the firmy Ariss, 6-2, 7-6 [7-3], 6-1 in suddenly won four straight points, the box. Fup the first the special their semifinal match. Then Continue the first two set up by strong serves, the third seed, finned on a twisting Arias into compromising has a 16-5 record in the breakers,

"I seemed to fall apart," said

So Lendi moves on to another match with Connors, who holds a 10-3 edge in their meetings the past five years. Since Connors won their first matches, Lendl has won three of the last five, including a straight-set victory at Montreal last month. Conners left Scanlon mottering

Saturday. Scanlon, who defeated the top-seeded John McEnroe in the round of 16, was down, 3-0, before he remembered to take a "He might not have expected the

barrage right away," Connors said. Whether with his serve, which was wicked, or with his thundering ground strokes. Connors turned Scanlon into a loser quickly. Even limping through the last

set, Connors was so much in command that maybe half the estimated 15,000 spectators had left for home by match point.



STILL FIRST — Steve Cram glanced back at Steve Ovett after crossing the finishing line in a one-mile race at London's Crystal Palce on Friday. Cram, the world 1,500-meters champion, finished half a stride ahead Ovett in 3 minutes 52.56 seconds, well outside the world record of 3:47.33 held by Sebastian Coe. "I hope I have now proyed I am number one in the world," Cram said.

Falcons Upset by Giants in Overtime back Marcus Dupree ieu Okamus ma's running game that gamed more than 300 yards and the Sooners chem 300 yards and the Sooners chem of the more than 300 yards and the Sooners chem of the pree gained 138 yards in 24 carries, "I was standing over him and be pree gained 138 yards in 24 carries, "Not verbally, but with his eyes

ATLANTA — Ali Haji-Sheikh kicked a 30-yard field goal 3:38 into overtime Sunday to give the New York Giants a 16-13 National Football League victory over the

The winning field goal was set up when Mike Dennis returned the overtime kickoff 54 yards to the Atlanta 41-vard-line.

Atlanta had forced the overtime by gaining a 13-13 deadlock with 3:06 left in regulation play when Steve Bartkowski fired a 6-yard scoring pass to Alfred Jackson on a fourth down play and Mick Luck-hurst added the extra point. The score was set up by Al Richardson, who intercepted a Scott Brunner pass and returned it 38 yards to the New York 11.

Browns 31, Lions 26 In Pontiac, Michigan, Brian Sipe set a chib career record by throwing four touchdown passes, then had to survive a nearly disastrous safety before Cleveland could post a 31-26 victory over the Lions. Defensive tackle Doug English tackled Sipe in the end zone with 4:44 left to make it 28-26 and give Detroit a chance to win on a field goal, but a

14-yard touchdown pass in the third quarter to give Buffalo a 10-6 victory over the Bengals. The Ben-

NFL head coach.

Steelers 25, Packers 21 In Green Bay, Wisconsin, Fran-co Harris ran for 118 yards and one touchdown and Frank Pollard added 90 vards and another score to lead a punishing ground game that carried Pittsburgh to a 25-21 deci-sion over the Packers. The loss overshadowed a brilliant perfor-mance by Packer quarterback Lynn Dickey, who fired three touchdown strikes to James Lofton, and finished the day 13 of 19 passes for 283 yards.

Redskins 23, Eagles 13

In Philadelphia, John Riggins ran 14 yards up the middle for the winning touchdown early in the fourth quarter to lead Washington to a 23-13 victory over the Eagles. The score was tied, 10-10, when Mike Nelms shook off four tacklers on an 18-yard punt return to give the Redskins the ball at the Eagles 43. It took just four plays for Washington to score the winning touch-down, as the Redskins broke their own NFL record with their eighth

two touchdowns, Danny White's

Mahaffey Leads Inman,

John Mahaffey fired a 4-under par 67 Saturday for a 3-stroke lead over Joe Imman and Fuzzy Zoeller after three rounds of a PGA tournament. Mahaffey, who began the round with a one-shot lead after shooting a 69 Priday, had six birdies on the way to a 201 total, 12-moder par. Zoeller bogeyed the final hole for a 69/204. Inman had a 66/204.

holding penalty pushed the Lions passing woke up a sluggish Dallas back to their own 37 — out of field offense and the defense intercepted goal range. The four touchdown- Jim Hart four times as the Cowses gave Sipe, a 10-year veteran, boys beat the Cardinals, 34-17. 135 in his career to surpass the 134 White rallied the Cowboys from a scoring passes Frank Ryan threw in 10-0 first-period deficit to a 17-10 In Cincinnati, Joe Ferguson hit wide receiver Jerry Butler with a 14-yard touchdown mass in the state of the in 27 attempts for 234 yards. The Dallas also defense sacked Hart five times. The 18-year NFL veteran, started at quarterback for

the Cards due to Neil Lomax's and lead the Combuskers to a 56bruised shoulder. He completed his 20 defeat of Wyoming. gals, behind backup quarterback 5,000th career pass, making him Michigan 20, Washington St. 17 In Ann Arbor, Michigan, quaronly the third quarterback in NFL history, behind Fran Tarkenton terback Dave Hall drove Michigan 75 yards, then swept left end for a

> In Chicago, Terry Schmidt scored on a 32-yard pass intercep-tion return with 10:46 left to snap a 10-10 tie and lift the Bears to a 17-10 victory over punchless Tampa Bay. Walter Payton caught a 73-

yard touchdown pass from Jim Mc-Mahon in the second quarter for the longest pass completion ever against Tampa Bay and Bob Thomas kicked a 50-yard field goal at the close of the first half for the Bears. Tampa Bay, shut out in its opening loss to Detroit, tied the score at 10-10 in the third quarter when James Owens' dived over from a yard out.

in the bottom of the 10th inning

SATURDAY BASEBALL

moved the Expos into first place in

Running for Brian Harper, who

the throw, failed to come up with

the National League East.

ble recoverie: Saturday as the Bear-Notre Dame 52, Purdue 6 In West Lafayette, Indiana, The upset of last year's collegiate Greg Bell, set up by Allen Pinkett's champions, after a 44-6 defeat by downfield running, scored three first-half touchdowns and added a downfield running, scored three first-half touchdowns and added a third-quarter TD to spark Notre Dame's 52-6 rout of Purdue, Blair Hely Cress 14, Boston U. 3 Pittsbursh 35, Temple 8 Nebraska Aug. 29, was the first

By Michael Katz

New York Times Service

guished careers in boxing.

the third period on a 39-yard field Aaron Pryor He could have gotten

ATE COLLEGE, Pennsylva Bryant, began his career as head rey hit 19 of 31 passes for a total of Quarterback Troy Bodine coach with a victory when the 223 yards, while running back Greg

led Cincinnati to two touchdowns Crimson Tide downed Georgia Allen - the leading collegiate scor-

Kiel completed 9 of 14 passes for Ruters 22. Connect W. Virginia 49. Poc time Joe Paterno had lost the first two games of a season since he Florida St. 40, LSU 35 became head coach 17 years ago. In Baton Rouge, Louisiana, Kel-ly Lowrey passed for two touch-Cincinnati, which gained 207 yards in the first half compared downs and ran for three other with 57 for the Nittany Lions, took touchdowns to rally Florida State a 7-0 lead with 13:32 left in the second quarter on an 11-yard pass from Bodine to split end Bill

Alobomo 20, Georgic Tech 7 Auburn 24, S. Alfasissipsi 3 Florido St. 40, LSU 35 Kentucky 31, Konson St. 12 Kentucky 31, Konson St. 12 Kentucky 51, 7, Morehead 5t. 3 Marcylent 21, Ventuckilli 34 from a 14-point deficit to a 40-35 SAU 20, Gra

Cincinnati Upsets Penn State for 2d Straight Loss

Arguello Quits After Loss to Pryor

rounds, did not press his obvious might in Atlantic City, New Jersey, advantages in speed and strength. advantages in speed and strength. Arguello was able to hurt him with some body shots in the eighth When it was over, and Arguello

friend and said, "The carnival is over. Later, he would say, "It's time to say goodbye to the public, goodbye

goal by Nick Gancitano after a up a third time, but Arguello knew drive stalled at the Cincinnati 22. it was over, that Pryor had beaten. him decisively for the second time In Stanford, California, running in 10 months in a World Boxing
Mesons Dumme led Oklaho
Association innior welterweight **■ Holmes Stops Frank**

and head. He wasn't hurt that bad. He was just beat." Arguello, knocked down in the In Los Angeles, Sean Salisbury first and fourth rounds but back in hit Tim Ware with a 25-yard touchthe fight from the fifth through the down pass with no time left, allow- ninth when he noticeably tired, re-

ing Southern California to salvage membered last Nov. 12. Pryor had a 19-19 tie with Florida in the de- him unconscious in the 14th round but of the Trojans' head coach, Ted then and Arguello knew there was no point going on.
"I was really pushing hard at the
end, and I was really hurt," Arguel-Nebraska 56, Wyoming 20
In Lincoln, Nebraska, Mike Rozier ran for 191 yards and four lo said. "I didn't want to risk my touchdowns to pass LM. Hipp as life. I was just protecting myself, I Nebraska's all-time leading rusher wasn't really able to have any effect

on what was going on at the end. That's when I knew that was it. "I had hit Pryor with everything I got, but I don't think I even hurt him. I started wondering, 'What's going on? I feel good because I 4-yard touchdown with 6:01 left as fought with a great fighter. He is the Wolverines outlasted Washingthe fastest man I ever fought, and

he's just too strong."
So at 1:48 of the 10th round, a Ohio State 31, Oregon 6 In Columbus, Ohio, Mike Tomocareer that had started at 16 in the zak fired four TD passes to pace dirt-floor arenas of Managua offithe Buckeyes 31-6 trouncing of Orcially ended. To believe Pryor, his egon. Tomczak completed 13 of 14 undefeated career ended at the passes for 183 yards in the second same time.

day night's battle was almost as

Emanuel Steward, who worked N. Carolina 24. Memphis St. 18 Pryor's corner, said "if it weren't In Chapel Hill, North Carolina, for Aaron, Arguello would have Walter Black returned a punt 73 made history last night. yards for a touchdown and tailback The two losses to Pryor were Ethan Horton ran for two scores as Arguello's most memorable fights. Their meeting last Nov. 12 in Mi-ami was the fight of the year. Frithe Tar Heels defeated Memphis State, 24-10.

Alabama 20, Georgia Tech 7 day n In Birmingham, Alabama, Ray good.

But Pryor, after scoring knock-down and stopped him in the fifth downs in the first and fourth round of a one-sided fight Saturday LAS VEGAS, Nevada - It was over now, and Alexis Arguello sat on the hot canvas, his legs crossed at the ankles, his crossed arms

draped over his knees, and looked up as referee Richard Steele count-ed out one of the most distintrainer, Oscar Seary, embraced him. Arguello looked at his old The 31-year-old Nicaraguan, winner of 78 fights and 3 world titles, had just been knocked down Penn State's only score came in for the third time Friday night by

to boxing, goodbye to my old friend Pryor."-

Council heavyweight championship for the 16th time in an unbeaten career, news agencies reported. In other title fights, in Tokyo,

Tulane 27, Mississippi 23
Virginio 27, Novy 16
Wake Forest 12, Virginio Tech 6
MiDWEST
Indiana 15, Duke 10
Iowa 51, Iowa 51, 10
Michigan 20, Washinston 51, 17
Michigan 51, 23, Colorado 17
Missayri 28, Itilinob 18
Nebroska 56, Wyoming 20
Missayri 28, Itilinob 18

Ohie St. 31, Oregon & Washington 34, Northwestern (
Wisconsin 37, N. Illinois 9
SOUTHWEST
Arkonsos 17, Tulso 14
Boylor 40, Brightom Young 36
Igano St. 12, Texas-E/ Paso 10
Kansus 16, Texas Christian 16
Oklobom 51 20 A Venna 62

Consess to Jesus Christian to Okidhoma St. 20. N. Texas St. 13 FAR WEST Air Force 28, Texas Tech 13 Arizona 38, Utah 0 Arizona 81, 39, Utah St. 12 Fiorida 19, Southern Cal. 19

idaha 43, 5. Colorada 28

struggled to his feet, his longtime Jeff Chandler of the United States stopped Japanese challenger Eijiro Murata one minute 54 seconds into the 10th round Sunday night to retain his WBA bantamweight title

for the eighth time.

In Seoul, WBC light flyweight champion Chang Chong-ku of South Korea knocked down Ger-

man Torres, a Mexican resident of Japan, twice in the 10th round and Frank's right eye, knocked him mous 12-round decision Saturday.



Aaron Pryor standing over Alexis Arguello after knocking him down in the fourth round of their championship fight.

Piquet Wins Italian Race To Cut Prost's Overall Lead

Compiled by Our Staff From Dispatches MONZA, Italy - Brazilian Nel. Piquet at the time with the Ferraris son Piquet drove his turbo-charged and Renaults in pursuit. Brabham car to victory in Sunday's Grand Prix of Italy Formula One was never headed. He lost only 18 race and narrowed Alain Prost's seconds of his 43-second lead when lead in the world championship

ran, fimished second at the Monza autodrome and also ran, finished second at the Monza 1981 world champion, protected autodrome and also moved closer his tires and cogine by easing off Prost, driving a Renault, with danger of being caught by Amoux, drew in the 27th lap and was left who finished 10.21 seconds behind drew in the 27th lap and was left with 51 points in the championship standings.

standings. Amous now has 49 points overall, two points behind Prost, while Piquet moved into sole possession The Brazilian scored his second triumph of the season in the 13th and third from last event

third to the 52nd and last lap. (FI Standing American Eddie Cheever, in a tur-Piquet scored his ninth career bo-charged Renault, finished third. win in 1 hour 23 minutes 10.88. seconds over 52 laps of the Monza circuit, totalling 301.6 kilometers (186 miles). He averaged 217.548

> Riccardo Patrese, the Italian who started on pole position on the 26-car grid, dropped out after only two laps when the turbo on his.

Brabham failed, Patrese led from

Piquet took over the lead and he made his pit stop for fuel and fresh tires at the end of the 30th lap. Over the final 20 laps, Piquet, the

the throttle, but he was never in

the leader. 1. Netson Pieuet, Brozil, Brothem, 1 hours 3 minutes 10.85 seconds 2. Rene Arnoux, France, Perruri, 10.2 sec-

1 Eddle Cheever, U.S., Renoult, 18A. 4. Patrick Tambay, France, Ferrari, at 29.0. 5. Ello de Angelis, Italy, Loius, of 53,7. non. at 1:31.3. B. Nigel Monsell, Britolo, Latus, 1:34.035

L Alain Prost, France, Renault, 51 points. Player 46

S. Kake Rosbera, Finland, Williams. 25 L. John Watson, Britain, McLaren, 22

NFL ROUNDUP

Turk Schonert, drove to the Bills' 4yard line with just two minutes remaining in the game. But the Buf- and John Unitas, to throw 5,000 falo defense surrendered just three yards on two runs and an incompiete pass, then stopped fullback Charles Alexander just inches from the goal line on fourth down and less than a yard to preserve Kay Stephenson's first victory as an

straight road victory. Cowboys 34, Cardinals 17 In St. Louis, Ron Springs ran for

Zoeller by 3 Strokes SUTTON, Massachusetts baseman Mike Schmidt, swiping at

PITTSBURGH -- Pinch runner home run in the ninth inning and on first place in the East Division Carlos &, Cardinals 5

Saturday night, lifting the Pittsburgh Pirates to a 6-5 victory over the Philadelphia Phillies. Cubs an 8-5 victory over St. Louis. The decision, coupled with Mon-Astros 5, Giants 3 treal's triumph over New York.

had reached base on a force play, Frobel was tricked into sliding into second base when he failed to pick over the Giants. up Milt May's line single into center field with one out in the 10th. Braves 6, Dodgers 3 Frobel got to his feet and was waved to third by Coach Joe Lonnett. Maddox' throw apparently had him beat to the bag, but third

the ball, which bounded into the stands to score Frobel. Expos 10, Mets 9 In Montreal, Tim Wallach hit a In the American League, in New

Throwing Error in 10th Gives Pirates a Victory Over Phillies Compiled by Our Staff From Dispatches 1-1 pitch off Jesse Orosco for a York, Baltimore solidified its hold played before the largest regular-scored Lloyd Moseby from second PITTSBURGH — Pinch runner home run in the uinth inning and on first place in the East Division season crowd, 55,605, in the history with the winning run to help the on Milt May's single and Garry nine-game winning streak as the Maddox's overthrow with one out Expos beat the Mets, 10-9.

> In Chicago, Mel Hall's 16th home run of his rookie season, and second of a game in which he also hit a double and a single, broke a seventh-inning tie and gave the

hander Jeff Heathcock, making his second major league appearance, earned his first victory as he pitched 71/2 innings of one-hit relief and gave Houston a 5-3 triumph

Orioles 8, Yankees 4

Pinch-hitter Joe Nolan singled home the go-shead run and pinchhitter John Lowenstein's grand slam off New York reliever Rich Gossage capped a six-run explosion in the ninth inning as the Ori-

In San Francisco, Houston right- game. The doubleheader was out single in the seventh inning

In Los Angeles, an error by Phili shortstop Bill Russell on Dale Pitts Murphy's grounder allowed Brett Chicago Butler to score the tie-breaking run as Atlanta won, 6-3, over the Dodg-

Orioles 4, Yankeees 1

Doug Frobel scored from first base ended the New York reliever's by sweeping a doubleheader from of the renovated Yankee Stadium.

on Milt May's single and Garry nine-game winning streak as the the fading Yankees, 8-4 and 3-1.

Tigers 4. Brewers 0 In Milwaukee, Juan Berenguer pitched a four-hitter for his first major-league shutout and Chet Lemon drove in two runs with a

homer and a sacrifice fly as Detroit defeated the Brewers, 4-0, in a rainoles downed the Yankees in the delayed game. first game. Mike Boddicker allowed six hits over seven innings, leading the Orioles in the second In Toronto, Dave Collins' two-

Major League Standings

Blue Jays 7, A's 5

W L Pcl. PCI.
4 55 A04
7 62 563
62 569 4
63 556 64
64 542 84
74 479 1716
78 451 2119 67 518 — 68 514 ½ 69 511 1 69 507 1½ 78 447 10 82 418 14 77 63 78 66 68 74 64 78 WEST .585 — .468 169; .465 17 .462 179; .451 19 .437 221/; .390 271/; 60 577 12 563 1 512 61 A97 1114 A49 1514 A48 189

with the winning run to help the Blue Jays defeat Oakland, 7-5.

In Cleveland, Toby Harrah

drove in three runs with a homer

and a two-run single and Pat

Tabler hit a two-run home run to help Rich Barnes earn his first major-league victory, an 8-6 Indians' defeat of Boston

Twins 6, Royals 3 In Minneapolis, rookie Tim Teufel had three hits, Gary Ward went four for four and Tim Laudner hit his fifth home run to lead Minnesota over Kansas City, 6-3. It was the Royals' 12th loss in their last 14

Mariners 4, Rangers 2

In Seattle, Bryan Clark's nitched a four-hitter as Pat Putnam hit a two-run bomer to lead Texas over the Mariners, 4-2

White Sox 7, Angels 6

In Chicago, Harold Baines homered with two out in the bottom of the 12th inning to give the White Sox a 7-6 victory over California.

Hunger and Satiety

Scientists Discover the Intricacies of Appetite

By Jane E. Brody New York Times Service

MINNEAPOLIS — People commonly start eating when their stomachs growl and stop eating when they feel full. The process seems simple enough, but the latest research on appetite control indicates that hunger and satiety actually come as the culmination of an internal chemical battle so complex that it is often hard to predict the winner.

Researchers are discovering that so many biochemical signals contribute to determining when what and how much people eat, that they doubt whether a single all-powerful mechanism of appetite control will ever be found to help solve most weight or health problems.

As a clearer picture emerges of the intricate chain of chemical commands that govern hunger, satiety and eating patterns, researchers find that some peo-

ple have specific defects in appetite regulation that might be corrected by individualized therapy. Using different approaches, it may be possible, for example, to reduce the appente of diabetics and ever-hungry bulimics and to stimulate that of cancer patients and people with depression or anorexia nervosa, which is characterized by an aversion to

A different approach may help those who become overweight because they crave carbohydrates or eat in response to stress. It may be possible, for example to lower the caloric value of foods people eat by curbing a chemically determined craving for high-calorie carbohydrate — rich foods, such as candy, cookies and cake. One such treatment, a drug called naltrexone, which blocks the effects of the body's own opiatelike chemicals, is now being tested at six medical centers, including the Veterans Administration Medical Center here.

Scientists here have also shown that people who eat when under stress may be responding to the effects of internally produced opiates, which activate

the feeding drive.

According to the latest findings, the driving force that governs food consumption represents a balance between a food-seeking, or feeding, system and a satiety system that says "enough." When the cascade of opposing chemical reactions is operating properly, the individual is able to maintain a stable, and

presumably normal, body weight without effort.

The studies suggest, however, that for people who are obese the exercise of "willpower" in weight control often means consciously opposing an inner chemical drive that says "eat, eat" or that fails to say

"stop eating." According to one leader in the field, Dr. John E. Morley of the Minneapolis Veterans Administration Medical Center and the University of Minnesota, the new findings indicate that evolution built into animals an elaborate "fail-safe" system of appetite regulation to assure survival of the various species. If one part of the system fails to operate properly, another takes over to prevent starvation or selfdestructive eating.

"If living organisms were as prone to breakdown as motor vehicles, it would be hard to envisage the

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survival of any species," Morley said in an interview.
"If one part of a car breaks down, the car stops and you wait by the side of the road until someone comes to fix it. If the eating system worked that way, we would die. Instead, if something goes wrong with one part of the system, another takes over."

Theories of appetite control advanced over the last quarter century have involved such factors as the blood levels of every incline of facts acids and the

blood levels of sugar, insulin or fatty acids and the effects of chemicals produced in the intestines on a tiny regulatory portion of the brain called the hypothalamus. Recent studies indicate that these theories tell only a small part of a very complex story.

Though the hypothalamus does seem to orches-trate feeding and satiety signals, research here and elsewhere has shown that it does not act alone. Rather, other parts of the brain and outlying nervous system, as well as substances within the digestive tract and the characteristics of the food itself, all combine to influence appetite and eating.

The studies also indicate that appetite control is chemically intertwined with sensitivity to pain and the regulation of body temperature in ways that would enhance survival. For example, one mor-phine-likesubstance that triggers feeding also blunts perception of pain; under its influence, an animal would be more likely to risk injury to find food.

Similarly, since eating increases heat production in the body, a biochemical link between appetite and temperature regulation would help to assure a more stable body temperature. This chemical connection is undoubtedly why people often lose their appetites in hot weather but feel hungrier when it is cold.

Morley's collaborator, Dr. Allen S. Levine, a chemist and nutritional scientist, pointed out that "only recently has a food supply been readily available. In the course of evolution, animals needed a food-seeking system as a driving mechanism to help them survive," Levine said. "A satiety system alone was not enough."

He noted that the Chinese hamster lacks the classic belancing systems. Since this animal lives in the desert, where food is hard to come by, it has no satisty system. Instead, when it finds food, it keeps eating and stores whatever it can get to sustain it through the lean times ahead.

A similar mechanism may exist in some people, such as the desert-dwelling Pima Indians of Arizona, who have survived long cycles of least and lamine. But with today's stable food supply, they tend to become very obese and diabetic at an early age.

In mammals food intake is regulated by a delicate balance between chemicals called monoamines and neuropeptides, as well as nutrients in the blood, integrated but not wholly controlled by the hypothalamus in the brain. However, Morley insists, the long-standing belief that one part of the hypothalamus acts as a feeding center and another the satiety center is now known to be "a gross oversimplifica tion." Other brain pathways and signals from outside the brain transmitted by the vagal nerve also kick in, he said. Undoubtedly more await discovery. Internally produced substances now thought to trigger feeding include dopamine, alpha-agonists

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Human appetite is thought to be regulated by a delicate chemical ance between the part of the brain that stimulates the basic feeding mechanism and the various chemicals that suppress it. In this artist's conception, appetite is represented as a clockwork mechanism that drives the foodseeking impulse. When certain chemicals are present, biological "switches" are thrown, setting off or blocking appetite impulses.

and the opiate-like enkephalins, endorphins and dynorphin. Feeding is inhibited by such agents as otonin, beta-agonists, cholecystokinin, bomber calcitonin, thyrotropin-releasing hormone, conti-cotropin-releasing hormone, prostagiandins, gluca-gon, somatostatin, insulin, glucose (blood sugar), fatty acids and amino acids. These various chemicals come from the brain, the digestive tract, hormoneproducing glands, and from food itself. Some seem to act directly, and others indirectly, to start or stop

Other studies have shown that the level of the satiety agent serotonin, a brain chemical that transmits nerve messages, is influenced by the type of foods consumed. Researchers at the Massachusetts Institute of Technology showed that foods high in protein lower the serotonin level in the brain, whereas those rich in carbohydrates raise it.

The complexity of the control signals is illustrated by the effects of a substance called GABA, for gamma amino butyric acid. Alpha-agonists stimu-

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late the release of GABA from a part of the hypothalamus. GABA, in turn, stimulates feeding by interfering with the activity of serotonin-containing brain cells and suppressing the release of such im-portant feeding inhibitors as prostaglandins, calcitonin and corticotropin-releasing factor. In other words, GABA stimulates food consumption by in-hibiting several inhibitors of feeding.

Bohdan Osyczka, The New York Tiese

The recently identified appetite inhibitor, cortico-tropin-releasing factor, or CRF, is produced in some people in response to stress. Morley and Levine said CRF might be what causes patients with anorexis nervosa and depression to lose their appetites. Both have an abnormality in a hormonal feedback system that leads to high levels of this factor. The research-ers also suggested that two peptides often released from cancer cells, bombesin and calcitonin, might be what causes cancer patients to lose their appetites.

As for seeking the single holy grail to cure obesity, the Minnesota researchers say the search is in vain. "Obesity may well have many different subtypes, each with its own appropriate management," they

wrote in The Lancet last winter. Still, they say, as new knowledge unfolds at an ever-increasing rate, "the day is not far off when we will be able to control the appetites of many more people" than is now possible.

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An Identity Problem

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ands.
Its pitch has often exhibited in

annoyance over the jungle of mod

ern advertising: "Spurning vulgatern advertising: "Spurning vulgater publicity, Spa Monopole has preferred to establish its reputation of the basis of the high quality of it

products, says one brochure.

Now, in an attempt to inject next

life into its image and appeal to the

under-60s, the company has de-clared this year to be the 400ti-anniversary of the export of Sp.

water and has embarked on a majo

the transport of Spa to France:
King Henry III. So with cork-popping and ribbon-cutting. Spa ha

inaugurated a new factory, produced a glossy film about itself and is looking hard at the foreign mary

It has bought a spring in Wales will buy another in the state of

In 1583, reference was made to

sales campaign.

By Ethan Bronner

dent Guy du Bois. "But it has not been easy to get good advertising."

In a plodding, cautious way Spa has sold its wares, some 370 million litres (97 million gallons) last year mostly in Belgium and the Nethern lands. S PA. Belgium — The Roman naturalist Pliny marveled at it. Peter the Great, Victor Hugo and the Duke of Wellington trekked over mountains in search of it. Yet today few have heard of it. Spa water, the one-time elixir of

czars and artists, has an identity crisis. It is trying to regain the sparkle of its past.
Its fame as a cure-all from the

17th through the 19th centuries brought the era's equivalent of the jet set from all over the continent, earning this fading Belgian resort the sobriquet of "aristocratic cafe of Europe."
But the crumbling mansions and

tarnished brass fountains of the town testify eloquently to the lickleness of fashion. The upstart water from neighboring France has relegated Spa to the category of a common drinking water.

Spa is the original one. The name has entered English and even Japanese as the word for a city of waters. Yet when a visitor here was taken to lunch recently by the president of its producers, Spa Monopole, the waitress offered French bottled water instead. The company continues to rely

on its steady clients, running a clinic that looks as if it came straight out of a Thomas Mann novel. In a grand old neo-baroque building here, garish fountains spew forth Spa water while the elderly rich perspire away their ills in shiny brass tubs filled with mud and bubhles.

Surrounded by pastel fruit frescoes and marble nymphs, with the wallpaper peeling slightly, the visitor catches a glimpse of former glo-

But Spa Monopole is eager to take advantage of the recent fash-ionable emphasis on health.

Virginia and, in a quiet step awa from tradition, has begun bottlin Coca-Cola for Belgium and France. It still sees the lure of health and long life as its selling points and hairvited leading health authorities to

S2V 50. Du Bois believes the emphasis of

health, the introduction of new products and prudent investmen abroad will ultimately triumpl over the pushier style of Spa's ri-

"We've been selling abroad for 400 years and we've still got anoth er 400 ahead of us," he said.

Obstacle Lifted in South-North Walk

Englishman who walked 19,700 miles (31,700 kilometers) from the tip of South America to the Arctic has won permission from an oil

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company to go the last six miles. George Meegan, 30, was first barred from crossing the Prudhoe
Bay oil field. Arco Alaska, which
operates half the field, had said the
of the planet."

Deadhorse, Meegan said, "The
most striking thing is the smallness,
of the planet."

frozen tundra was too dangerous, 2000 1100

ANCHORAGE, Alaska - An but the state gave Meegan permis-

Meegan, of Rainham, England, said he made the trip because he wanted to do something different. Of his hike from Tierra del Fuego, Argentina, to the Arctic camp of

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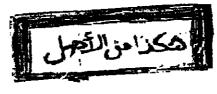
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